

USER GUIDE NOVEMBER 2024

AppOne[®]

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Welcome to 700Credit

700Credit is the leading provider of credit reports, compliance solutions, soft pull products, identity theft and driver's license authentication platforms for automotive, RV, Powersports and Marine dealers in the US. Our product and service offerings include credit reports, prescreen and prequalification platforms, OFAC compliance, Red Flag solutions, 2022 Safeguards protection, Synthetic ID Fraud Detection, score disclosure, Risk-Based Pricing and Adverse Action notices, identity verification, and mobile and in-store driver's license authentication solutions. With over 23,000 direct dealer clients, and 200+ software partners, we look forward to becoming your trusted credit and compliance vendor.

Credit Report Solutions

We are the largest authorized reseller of credit reports from all three leading national credit companies. Experian, Equifax and TransUnion. All 700Credit clients receive their - choice of report format (HTML, enhanced, TTY or Merged Format), score, and ancillary products.

Compliance Solutions

We offer an array of products and services in a customized package for our dealerships, all of which work to automate your compliance practices and keep your dealership ready at all times for future audits. Our **Compliance Dashboard** is a complete monitoring solution, that is unique in the industry and helps you manage and stay on top of credit reporting and compliance from one single view. Our compliance solutions include:

- Adverse Action Notices
- **Red Flag ID**
- **Risk-Based Pricing Notices**
- **Privacy Notices**

OFAC Search

Out of Wallet Questions •

Soft Pulls

The term "soft pull" refers to an action where a soft inquiry is made on a consumer's credit file using name and address only. Soft pull solutions do not require a customer's SSN or DoB and have no impact on a customer's credit profile. We have several soft pull solutions to choose from and help you engage consumers and speed the sales process, including:

QuickQualify (pregualification)

QuickQualify is a powerful "call-to-action" for your dealership website. This application requires only the consumer's name and address (no SSN or DoB) and provides dealers with a FICO® score and full credit report. Generate 3 to 4 times the leads over a typical lead form and empower your sales team with the data they need to discuss gualified payment options.

QuickScreen (prescreen)

QuickScreen is a dealer-initiated soft pull solution that does not require a customer's SSN or DoB and does not impact their credit score. This solution can be integrated with many applications at your store, giving you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away.



AppOne

Identity Verification & Fraud Detection

We are here to protect your store through our all-encompassing Identity Verification and Fraud Detection platform which includes the following solutions:

Identity Verification

Our platform is an automated solution that provides a summary table of results appended to each credit report. This vital service flags questionable information, focusing on high-risk applicants, social security numbers, driver's licenses and addresses. The 700Credit Identity Verification platform includes; OFAC Terrorist Search, ID Match, Synthetic Fraud, Military Lending Act (MLA), ID Verification, Red Flag, and Out of Wallet Questions (OOW).

Synthetic ID Fraud

A solution that uses proprietary logic and unique combinations of available data, the high-risk fraud score looks at a consumer's credit behavior and credit relationships over time to uncover previously undetectable risks. Dealers are returned a risk score with score factors to help determine if a new customer application is likely associated with a synthetic identity.

Income & Employment Verification

Combining the power of Experian's Verify[™] product with The Work Number® from Equifax® and gain a more accurate understanding of a customer's financial standing. Dealers can now reduce risk and expand their coverage, offering lending decisions to a broader spectrum of consumers.

Driver's License Authentication Solutions

Protect your store with the industry's most advanced data capture and driver's license authentication solutions for automotive retailers today. We have **two platforms** for dealer's to authenticate customers – *both remotely and in-store*.

Mobile Scanner

Our document authentication platform, QuickScan, provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. This platform can be used in-store, as well as remotely when verifying the identities of online car buyers and leads. **Includes DMV validation and Deal Jacket integration.**

In-Store

ID Drive provides dealers with the most comprehensive physical driver's license scanning solution for automotive dealers today. This platform combines our prescreen and prequalification platforms, as well as our suite of Identity Verification tools (*Red Flag and Synthetic Fraud detection*) to deliver fast, accurate results.

AppOne has integrated our credit, compliance and driver's license authentication solutions into their platform. This brief guide walks you through how to pull/view credit reports from within your AppOne platform, monitor and manage your compliance, and initiate a QuickScan and view the results. If you have any questions, please feel free to reach out to our support desk at: (866) 273-3848 or email us at: support@700Credit.com.



Enabling 700Credit in the AppOne Platform

AppOne designed its platform with strict credential specifications. Each dealer is provided one set of login credentials from AppOne, and one set credentials to pull credit. With this, dealer level users have both access to credit information in AppOne's platform, as well as the ability to pull credit on consumers within their dealership.

The Organization level user will also receive one set of AppOne login credentials **PER group**, and one set of 700Credit credentials for credit **PER group**. Overall, organization level users will utilize two specific set of credentials per the group they are monitoring - multiple groups means multiple sets of personalized credentials.

| AppOne [®] | | | 9 |
|---------------------|--|--|---|
| welco | ome to the AppOne Portal | | |
| Please N | uta: | 1 | |
| :5 | or account will be locked out after 6 failed attempts. our account is locked out, please contact the administrator at your dealembip o are required to change your passesord once every 60 days. | | |
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Enabling the 700Credit integration requires the organization level user to initially log into the AppOne platform. Depending on the group that the org level user is enabling, use the appropriate credentials to both login to the AppOne system, and as shown below, enable credit pulling with 700Credit.

From the home dashboard, click **"Admin Console**" in the top, blue navigation bar. In a second navigation bar directly below, click **"Org 3rd Party Interfaces**". Check **"Enable Credit Bureau Interface**", select **"700Credit**" from the drop-down, enter the group's specific gateway 700Credit credentials and turn on/off preferred bureaus. Click **"Save**".

Note: After saving, the password field will go blank and the dealer will not receive a confirmation notification, however the credentials did save and the org level user can move on.

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| Party in | terfaces | | | | | | | | | | | | | | | |
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| | Product Railing and Dooking | | anth score or | oraber process for service | contracts and she | makel products in the | a Applicate Dealer Portal in re- | the factor for | shed Doubles hate | a group you the o | with the standard stress | ally barand car | and delate | | On to website | |



Now that the integration has been enabled at the organization level, locate and select the "Dealer 3rd Party Interfaces" menu item, as circled below.

From here, each group within the organization will be set up individually. At the top of the page, locate the **"Dealer**" drop-down and pick the dealership whose integration needs to be enabled. Check **"Enable Cedit Bureau Interface**" and then **"700Cedit**" from the first drop-down. Provide that dealership's personal gateway credentials, and set default bureaus. Scroll down and click **"Save**".

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| rd Party Inter | faces | | |
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| | Everlaps | This is an interface between the Everlage OMS and AppOne and anables beauport applications from Everlage to AppOne | |
| | works Software | This is an interface between the MURIA Judiuane DMS and AppOne and enables dealers to export applications from MURIA Judiuane to AppOne | |
| | Supreme Software | This is an interface between the Supreme DHS and AppOre and evalues dealers is export applications than Supreme to AppOre | |
| | Southeast Falancial Services Veterlasy | This interface is reserved for Southeast Privacy Devices only and is utilized to equatilized at equation port apps between their system and appOne. | |
| | Total Control Software | This is an interface between Table Control Software and AppOre. This interface environmination to expert applications from Table Control Software to AppOre. | |
| | Fest-Approval Source | This is an interface between the First Approval Source and AppOne and enables dealers to expant applications from First Approval Source to AppOne | |
| | Tapline Software Solutions, Inc. | - Spline Schores Schores Inc. develops inholes and scaladin schores damped in surf your reacts. The carsetly after Scalarding Management, Port of Sala, solutions for the W and Warne Inte | ution . |
| | Seafunds, Inc. | Laan aligitatise system helping ficasce demans. | |
| | Descrition Corporation | This is an interface between the Decelfiliers and AppOne and evalues dealers to expert applications from Decelfiliers to AppOne. | |
| | Rear Consultante USD | The is an attention patients the fear Consultants COC and AppChe | |
| | 199Could DNS System Interface | TH Gudi GER | |
| | RET INC | This is an all the face between the RET and appOre and enables doalers to export applications from RET to appOre | |
| | TeleCertrel M/C | This is an interface between the "hallerControl and AppCose and another dealers to expert applications from "hallerControl to AppCos | |
| | Variage Recessional Pinance | This is an interface between the Variage Recentional Finance and appOne and enables dealers to export applications from Variage Recentional Finance to AppOne. | |
| | Dist Owner Sentors | This is an interface between the DBG Dealer Services and hypOre and enables dealers to expert applications from SBG Dealer Services to hypOre. | |
| | | | |

Organization-Level User Credentials: Limitations/Specifications

In the process of initially enabling 700Credit into an organization, and then individually enabling each of its groups integrations, organization level users can use any one of their group's AppOne login credentials to access the portal. The user will still then have access to the "Dealer 3rd Party Interfaces" page where they can use group-specific credentials to enable their dealerships.

Please Note: This does not apply when pulling credit at the organization level.

If an organization level user wants to pull credit on an applicant in a group, they must login to the AppOne platform with that group's specific organization level login. From there, they can access that group/ applicant, provide the group's specific gateway credentials for pulling credit, and access the report.

If a dealer would then like to pull credit in another group in their organization, **they must log out of AppOne, log back in with the second dealership's login credentials**, followed by their 700Credit gateway credentials.

This credential-specific limitation only applies when **pulling credit within multiple groups**. After pulling credit, dealers then still have access to their other dealerships' systems. They can pan between each of their groups and monitor the information.



support@700Credit.com | (866) 273-3848

Pulling Credit in AppOne

Once the dealership's 700Credit integration has been successfully enabled, dealers will login to their AppOne platform using their group's dealer credentials and have two options for pulling credit.

Option One: Located in the top, blue navigation bar, click **"Quick Credit Pull"** and provide the required applicant information into the form. Choose which bureau to use, check the consent box, and then select **"Pull Report"**.

| AppOne AppOne | | Deater Support. 877-277-8031 Welcome Back 786Credit (796CREDIT DEMO US Princ Login: NA Lot Dis: 1000490 Quick Quete Logout |
|--|---|--|
| HOME CREDIT REPORTS LENDERS VENDORS ADMIN CONSOLE SUPPORT ANNOUNCEMENTS I | | LITTO CONTINUES Enter Last Name or Last 4 SSN |
| Active Customers Pain New Credit Report | | |
| Customer Type: 11mlwduil 💌 | | |
| Primary Applicant | Secondary Applicant | |
| FName: KATHLEEN MName: LName: BLOUNT Suffix: V | FName: MName: | LName: Suffix: 🗸 |
| ssn: ***-**-9298 <u>Show/Edit</u> | SSN: | |
| DOB: 10/10/2000 | DOB: 1/1/1900 | |
| Street: 25 HANNAH DR | Street. | |
| Zip Code/City: 08810 DAYTON | Zip Code/City: | |
| County/State: MIDDLESEX NJ V | County/State: | \checkmark |
| ☐ You hereby certify that you have received consent from the customer(s) nam | Equitax TransUnion Experian ed above authorizer with previous a condit report for the purposes of securing financing for Pail Report Point Credit Application Cancel | The purchase of one or more vehicles or goods from your dealership. |

700Credit's full credit report will appear on screen in an iframe. From here, dealers can utilize the tabs at the top of the report to pan between the identity verification and full credit report, Adverse Action Letter and Risk-Based Pricing Notice. They can also use the grey hyperlink below these tabs to access the Compliance Dashboard.

| whole | | 8 | | | Lot ID#: 1000940 Qoick Quote Logout |
|--|-----------------------|----------------------|---|----------------------|--|
| HOME CREDIT REPORTS LENDERS VENDORS ADMIN CONSOL | SUPPORT A | NNOUNGEMENTS | | | FIND CUSTOMER Entor Last Name or Last |
| Active Customers Pull New Credit Report | | | | | |
| | | | | | |
| | | Complete A | pplication Back to Customer List | | |
| | | THLE | EN BLOUNT - TRANSUNION | | |
| TransUnion | Adverse Action Letter | RBPN | | | ^ |
| Your | Compliance Dashbo | ard | | 8 | |
| | | | | | |
| | entity Red Flag | Score: 95 | Status: P | loosed with Caution. | |
| Ve | rification | ik Level: Lov Risk 3 | | D Verification Quiz | |
| | | | | | |
| | Section | Result | Alert | Next Steps | |
| | ► OFAC | Clear | | | |
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| | ► Red Flag Alerts | Caution | Issuance Year Status: Issued After Age 21 | _ | |
| | ► Synthetic ID | _ | Synthetic ID Score & MLA now | available | |
| | ► MLA Search | - | CLICK HERE TO ENROLL | | |
| | ➤ ID Verification | Incomplete | Verification of ID Required | Verify ID | |
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| | View Deta | il Report | 70 | 0Credit | |
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Option Two: Dealers can also pull credit after creating a new application in the system. From AppOne's homepage, click **"New Deal"** in the top-right corner.



Start the application from the **"Customer"** tab, as shown below, and input the required information into the provided application form.

| AppOne | | | | |
|---|-----------------------------|---------------------|-----------|-------------------------|
| HOME CREDIT REPORTS LENDERS VENDORS ADMIN CONSOLE | SUPPORT ANNOUNCEMENT | St. A. | | |
| Customer Credit Bureau Collateral Structure Lenders | AppOne AppID: 1 Forms Notes | 202758 Customer | Name: K | ATHLEEN BLOUNT |
| | Print Credit Application | Clone Application | Save | Proceed To Next Step >> |
| Cash Deal | | Application Type: 1 | ndividual | ~ |
| Applicant #1 - Personal Information (MUST MATCH DRIVER'S LICENSE) FName: KATHLEEN Mt LName: BLOUNT Suffic Suffic OB: 04/06/1977 Home Phone: 456-87-334 Get Phone: DL No: Current Residence Information Address #: 25 Street [HANNAH DR Apt #] | | | | |
| Zip/City/State: 98810 DAYTON NJ V County: MIDDLESEX How Long? 4 years 0 months Status: own V Rent/Mortgage Pmt: 50 | | | | |
| Landkerd/Mortgage Co: Landkord/Mortgage Phone: Ender Mailing Address (driferent Tean Current/Physical Address) | | | | |
| Current Employment Information Status: employes Occupation: NURSE | | | | |
| Employer Name: NURSECD Address: Zip/Citr/Sinte: 08810 DAYTON NJ ¥ | | | | |
| Gross Selary: \$50,000 / Annual V Work Phone: 456-879-1354 How Long? 3 years 0 months | | | | |



AppOne

After completing the applicant information form, click the "Credit Bureau" tab.

Located below the navigation panel and green bar, use the drop-down menu to select which bureau to use for the credit pull. After specifying the bureau, the dealer can click **"Pull Credit Bureau"**.

700Credit's full credit report will appear on screen in an iframe. From here, dealers can utilize the tabs at the top of the report to pan between the identity verification and full credit report, Adverse Action Letter and Risk-Based Pricing Notice. They can also use the grey hyperlink below these tabs to access the Compliance Dashboard.

| AppOne AppOne | | | | Dialed Report 877.977.8031 Previous provident Noticinet (Procend) to USER Provident Report Noticinet (Procend) to USER Lot Diale 10006 Gask Daster Legent |
|--|---------------------------------|---|--|---|
| NOME CREDIT REPORTS LENDERS VENDORS ADMIN CONSOLE SUPPORT | ANNOUNCEMENTS | | | FIND APP GO |
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| You hereby certify that you have received consent from the customer(s) on this app | Pull New Report | Bypass Bureau Error Pull Credit Report | ncing for the purchase | e of one or more vehicles or goods from your dealership/organization. |
| | | KATHLEEN BLOUNT | | |
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| Section | Result | Alert | Next Steps | |
| ► OFAC | Clear | | | |
| + ID Match | Clear | | - | |
| » Red Flag Ale | ts 🔥 Caution | Issuance Year Status: Issued After Age 21 | _ | |
| ► Synthetic ID | - | Synthetic ID Score & MLA now | available! | |
| ► MLA Search | - | CLICK HERE TO ENROLL | | |
| ► ID Verification | n 😢 Incomplete | Verification of ID Required | Verify ID | |
| Ver | Detail Report | \$70 | 0 Credit | |



Introduction to QuickScan

QuickScan from 700Credit is a powerful mobile document scanner that provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. QuickScan will verify a customer's driver's license and identity in minutes. Each time an online customer completes a QuickScan, you will be confident that you are working with the person your customer says they are - without putting Non-Public Information (NPI) on your team's devices.

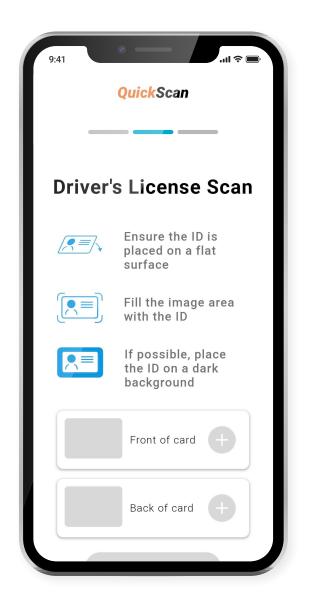
Although it can be used in-store, QuickScan can be particularly helpful when used to verify the identities of online car buyers.

Every scan includes:

- Driver's License/Document Verification
- Selfie Verification/Liveliness Detection
- Front/Back Driver's License Validation
- Device Verification
- Synthetic ID Fraud Detection
- Identity Verification Check & OFAC
- DMV Look-up
- Deal Jacket Integrations

Benefits to Mobile QuickScanning

- Verify the identity of your customer at the top of the sales funnel. Before they even enter the store.
- Scanning both the front and back of the DL provides all data needed to validate the document.
- QuickScan takes the NPI (non-public information) out of the hands (and off the mobile devices) of your salespeople.





Initiating a QuickScan

Option One: 700Dealer.com

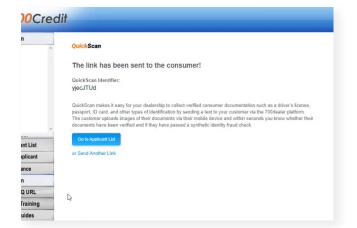
Dealer logs into 700Dealer.com and selects the "DL Scan" menu item in the left-hand navigation panel.

Upon accessing the page, the dealer is prompted to enter the customer's mobile number. Once entered, click the **"Send Link**" button to proceed. Each unique link is valid for 60 minutes.

| PDL Scan | |
|-----------------|---|
| - | QuickScan |
| | Enter consumer's mobile number to start |
| | (xax) xax-xaxax Stend Link |
| | By clicking "Send Link" you are confirming that you have received consumer consent to send an SMS message to their mobile phone number. Each unique link will be valid for 60 minutes. |
| Applicant List | To begin, please enter the consumer's 10-digit mobile phone number above and click Send Link. The consumer w receive a personalized SMS link which will be used to begin the QuickScan process. Approved forms of identification include: |
| R New Applicant | Driver's license |
| Compliance | Identification Card |
| PDL Scan | Passport Passport Card |
| Send OO UP | Passport Card |
| LMS / Training | |
| User Guides | |
| Usage Analysis | |
| Administration | |

When a link has been sent to the consumer, this message displays, prompting the dealer to review the application list to find the QuickScan results.

Note: The official result will not be available until the consumer finishes the document upload process.





Access to multiple stores that use QuickScan? After logging into the 700Dealer portal and selecting "DL Scan" to send a link, the user will see a filter drop-down for "Dealership Selection".

Note: Make sure to select the proper location that you are wanting to send the QuickScan link for. It does need to be under the respective location for compliance and legality reasons and also affects billing, so please be diligent with this feature.

| QuickScan | |
|--|---|
| Dealership Selection | Jason Ridiculous Rides 🗸 |
| | Jason Ridiculous Rides |
| Enter consumer's | n Henrys Hilarious Hondas |
| | Chris Crazy Cars |
| (XXX) XXX-XXXX | Daniels Dangerous Dragsters Send Link |
| By clicking "Send Link" you are co number. Each unique link will be v | nfirming that you have received consumer consent to send an SMS message to their mobile phone alid for 60 minutes. |
| | nsumer's 10-digit mobile phone number above and click Send Link. The consumer will link which will be used to begin the QuickScan process. |
| Approved forms of identificat | ion include: |
| Driver's license | |
| Identification Card | |
| Passport | |
| Passport Card | |
| . assport ourd | |

Option Two: QuickMobile App

From within the QuickMobile App, open up the left-hand navigation pane and click on the menu option, **"Send QScan URL"**, as shown below.

Enter the consumer's mobile number, and click "Send Link".

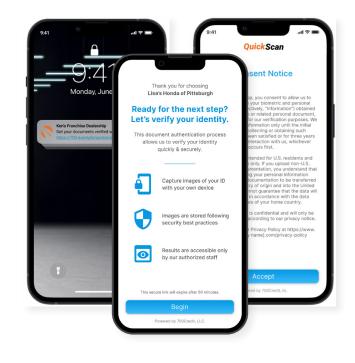
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| JJ | JAKE S JOHNSON | Q = | 📃 Send QSCAN URL |
| ≔ | Applicant List | F) | Enter consumer's mobile to start |
| A | Passcode | E) | (XXX)XXX-XXXX |
| | Send QQ URL | F) | SEND LINK |
| | Load QQ URL | Έ) | By clicking "Send Link" you are confirming that you have received consumer consent to send an SMS |
| 1 | Send QSCAN URL | | message to their mobile phone number. Each unique link will be vaild |
| 4 | Notifications | E) | for 60 minutes. |
| :: | Compliance Dashboard | E) | Approved forms of identification include: |
| ₽ | Logout | Е) | Driver's license |
| | | | Identification Card |
| | | E) | Passport |
| | | P) | Passport Card |
| | | F) | |
| | | E) | |
| | | | |



Consumer Experience

The consumer will receive a link notification on their mobile device.

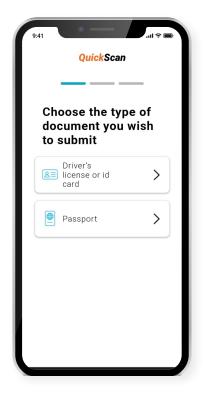
In order to proceed, the consumer must open the link and accept the terms and conditions.



The consumer selects the type of document to be captured.

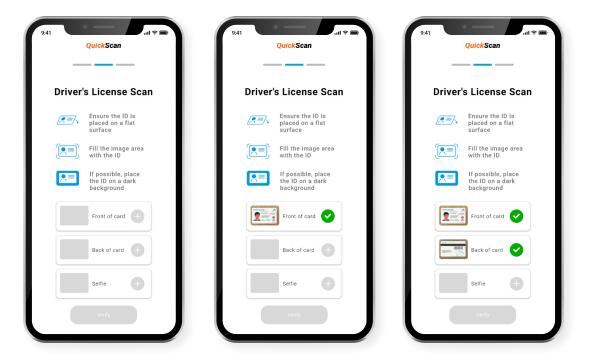
Consumer's have the option between two documents that can be provided:

- Driver's License/Govt. Issues ID Card
- Passport/Passport Card



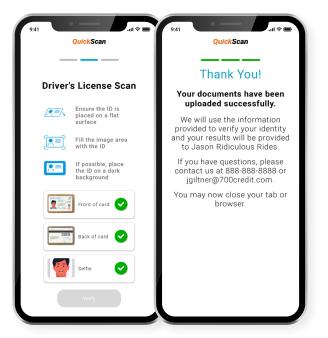


The consumer will be taken through the process uploading the 3 required images: front and back of document, and a selfie image. Click on the "+" attached to each image tab to open the drop-down and access the mobile phone's camera.



If the document was successfully uploaded, the customer will get a **"Thank you**" screen.

The dealer's unique contact information will be displayed as the contact reference for the customer.



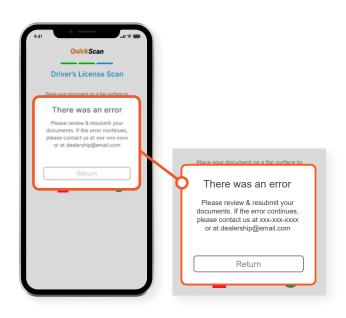


AppOne°

If a problem occurs with the consumer uploading their documents, the following error message will be presented on screen.

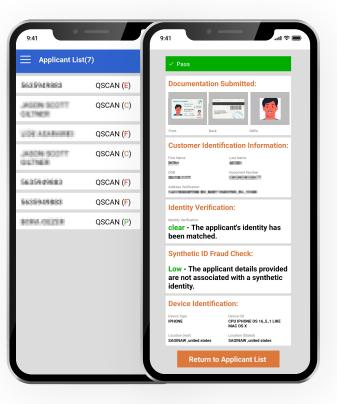
Hit "**Return**" to be redirected back to the beginning of the QuickScan process where the user is able to try again.

If the problem persists, contact 700Credit's 24/7/365 support team for assistance: **(866) 273-3848** or **support@700credit.com**.



The information obtained from the consumer's license is immediately run against various identity verification tools to find any potential evidence of fraud.

Results are instantly stored and accessible to dealers within 700Dealer, 700Credit's online dealer portal [www.700dealer.com].





AppOne°

QuickMobile App (Dealer Mobile App)

Dealers are also able to receive immediate access to QuickScan lead information through the 700Credit **QuickMobile App**.

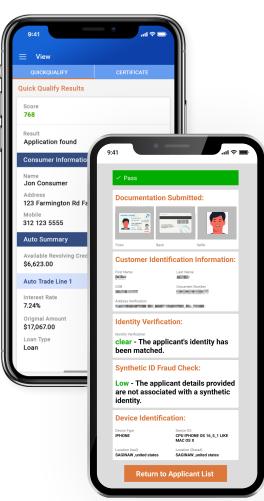
Specifically designed for dealers to manage their soft pull leads (*QuickQualify and QuickScan*) from a single, safe platform. It protects your consumer's information with a **secure login screen** and available at anytime on your own mobile or tablet device.

- Receive direct mobile notifications when consumers complete the QuickQualify web form or QuickScan process.
- Optimize interactions with your consumers through one-click text response and mobile dialing.
- Immediate access to view all applicants and their credit score, credit file information, and QuickScan results.
- Stay organized by settting filters to view leads from only a specific period of time.
- Text or email the QuickQualify soft pull or QuickScan driver's license authentication forms directly to the consumer.

The **700Credit QuickMobile Dealer App** is offered at no charge and can be downloaded from the Apple and Android App Stores by searching for **"700Credit"** or by scanning the qr codes to the right.

Note: Installing the app does require your correct email address or cell phone be setup on your account to verify your user ID.

Contact our support team for assistance: (866) 273-3848 or support@700credit.com.











Understanding Your QuickScan Results

Every QuickScan result consists of the following seven items:

- 1. Images Submitted
- 2. ID Information Verification
- 3. Identity Verification
- 4. Synthetic ID Fraud Check
- 5. Device Identification
- 6. DMV Verification
- 7. OFAC Check

This section will break down each of these seven componenents and explain what their purpose or benefit within the QuickScan process is.

(1) Images Submitted

This consists of a front & back of the driver's license (*front-only for passport*) and a selfie. QuickScan analyzes the front/back for a match and pulls the PII from the document. The selfie is checked for liveness and is also compared to the image on the document.

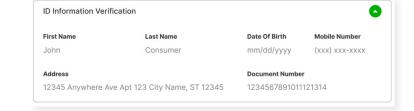


(2) ID Information Verification

QuickScan uses OCR (*optical character recognition*) to detect and digitize the information from a customer's document. This information is then checked against a known fraudster database, checked for accuracy in document info and is used to check that the front and back images are from the same document.

The document number (license number) is checked against doc numbers known to have been used in previously detected fraud.

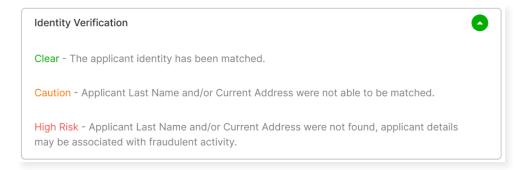
Smaller details, like expiration date, are quickly weeded out by QuickScan.





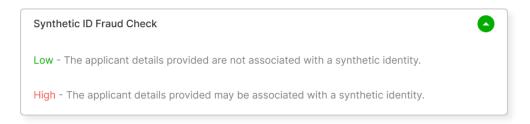
(3) Identity Verification

QuickScan's Identity Verification checks the customer's information against a known database to help determine that the identity can be matched to known identities.



(4) Synthetic ID Fraud Check

In addition to the Identity Verification, QuickScan delivers a Synthetic Fraud check on each applicant. Dealers see a low/high result for this section and are warned with a "**Caution**" regarding the applicant.



(5) Device Identification

With each applicant, QuickScan gathers detailed information about the device used to submit the documents. This includes the location (*display v. real*), the device type, OS, and more. It also checks that the device is not associated with known fraud events.

At launch, we will be collecting this information, but are not using it in determining a pass/fail.

Note: In the future, we may assign a score to the device to help determine if a dealer should do additional identity checks with the customer.

| Device Identifi | cation | | | 0 |
|-----------------|------------|-----------------|-------------------|---|
| device type | device os | location (real) | location (stated) | |
| iphone 12 | iOS 15.4.1 | Anywhere, USA | Anywhere, USA | |



(6) DMV Verification

The DMV Verification feature will connect to certain state DMV agencies and verify the various pieces of information on the license:

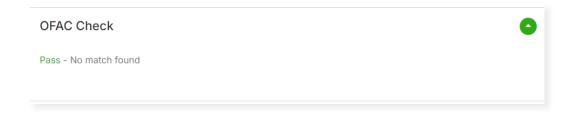
- 1. Document Number
- 2. First Name
- 3. Last Name
- 4. Date of Birth
- 5. Address
- 6. Expiration Date

There is an indicator for each of these on the QuickScan report:

| DMV Verificatio | วท | | | | |
|-----------------|------------|-----------|---------------|---------|------------|
| Doc. Number | First Name | Last Name | Date of Birth | Address | Exp. Date |
| Match 🥑 | Match 🥑 | Match 🥑 | Match 🥑 | Match 🥑 | Match 🥑 |
| | | | | | |
| | | | | | |
| DMV Verificatio | n | | | | |
| Doc. Number | First Name | Last Name | Date of Birth | Address | Exp. Date |
| | | | | | Enpi butto |

(7) OFAC Check

The OFAC feature in QuickScan runs an OFAC check on the individual and returns all information if there is a hit.





Example Interface

| | | | | | R |
|---|--|------------------------------|-------------------------------|------------------------|------------------|
| QuickScan Re | sults Summary | | | | |
| Caution | | | | | |
| n for Cautio | | | | | |
| ification Failed | | | | | |
| Font | Sample Dif H27828017 Chi H2782800 Chi H27828000 Chi H2782800 Chi H27828000 Chi H278280000 Chi H278280000 Chi H278280000 Chi H278280000000000000000000000000000000000 | Endo | 231557BABC Test Sample | | IMAGE NOT AVAILA |
| ID Information | Verification | | | | |
| First name CHRIS | Middle name | Last name AVERY | Date of birth 03/16/1973 | Mobile nu 5635949 | |
| Address 228 SPRING ST SEI | NOIA, GA 30276 | | Document Number 1127828017 | Expiration 03/16/20 | |
| DMV Verificati | on | | | | |
| Doc. Numb | er First Name | Last Name | Date of Birth | Address | Exp. Date |
| No Match 🤇 | No Match 🥹 | No Match 😣 | No Match 📀 | No Match 📀 | No Match 🤇 |
| | ation | | | | |
| Identity Veritic | ddoff | | | | |
| Identity Verific | nt identity has been matched. | | | | |
| | | | | | |
| Clear - The applica Synthetic ID Fr | | iated with a synthetic ident | ity. | | |
| Clear - The applica Synthetic ID Fr | raud Check | iated with a synthetic ident | ity. | | |
| Clear - The applica Synthetic ID Fr Low - The applican | raud Check t details provided are not assoc | iated with a synthetic ident | ity. | | |
| Clear - The applica Synthetic ID Fr Low - The applican OFAC Check | raud Check t details provided are not assoc | iated with a synthetic ident | ity. | | |
| Clear - The applica Synthetic ID Fit Low - The applican OFAC Check Pass - No match fo | raud Check t details provided are not assoc | iated with a synthetic ident | | Location (state | ed) |



QuickScan Monitor

As a part of the Compliance Dashboard, dealers are able to view real-time analytics of their driver's license and identity verification activity within the "QuickScan Monitor" segment.

Dealers have access to the following driver's license authentication and identity verifrication data:

- 1. Total Number of Applicants: Breaks down the number/percentage between those that have completed a QuickScan, and those that have not.
- 2. Overall Results for ID Document Verification: A quick "snapshot" results of your scan, categorizing them into one of four tiers: Pass, Caution, Fail, or Error.
- **3.** Identity Verification Cautions: Keeps a record of the number of identity verification flags that have occurred.
- 4. Synthetic ID Cautions: Provides instant access to the number of synthetic ID alerts that have occurred.

| | | | | 79% 9% |
|-----|---|--|---------------------------|--|
| | Letters Que | | 4 | 9 % 0% |
| | | Letter Delivered View/Edit | 5 | 12% |
| | | erse Letters Delivered/Scheduled | 1 38 | 88% |
| | | Current Adverse A | ction Setup | Request Setup Chan |
| # | % | isk Based Pricing Notice F | Program Me | onitor |
| 205 | | | # | % |
| 160 | 78% | | | 81% |
| | | be Mailed View/Edit | 6 | 14% |
| 75 | 2270 | | 0 | 0% |
| | | | | 0% |
| | | | - | 5% 95% |
| 102 | 64% | | | Request Setup Chan |
| 33 | 21% | | | |
| 25 | 16% | | | |
| 0 | 0% | | | % |
| Ŭ. | 070 | Cautions | 9 | 24% |
| | | | 29 | 76% |
| | | Ived View/Edit | 27 | |
| 13 | 8% | ed | 2 | |
| | | _ | | Work on Unresolved |
| | | ecurity Alerts View | 1 | |
| 0 | 0% | View - | | |
| 0 | 070 | | | % |
| | | View/Edit | 42 | 100% |
| | | | | Work on Incompletes |
| | # 205 160 45 102 33 25 0 | Letters Out # % 205 160 78% 45 22% 102 64% 33 21% 25 16% 0 0% 13 8% | # % 205 | Letters Queued to be Mailed Veneticat 4 ally 0 Letters Celevered 38 # % 205 64% 33 21% 102 64% 33 21% 0 0% 1102 64% 33 21% Notice Delivered/Scheduled 41 Current RBM Sector 0 Notice Delivered/Scheduled 41 Current RBM Sector 23 13 8% 0 0% 0 0% 0 0% |

| | # | |
|-------------------------------------|-------|------|
| Total Applicants | 42/29 | |
| | # | % |
| Total Applicants with OOW Presented | 42 | 100% |
| Applicants Passed | 3 | 7% |
| Applicants Failed | 0 | 0% |
| Authentication Abandoned | 3 | 7% |
| Questions Unavailable | 36 | 86% |



Activating QuickScan in AppOne

Activating QuickScan in AppOne begins within the **Admin Console**. Select **"Dealer 3rd Party Interfaces"**, then **"Compliance/Fraud Detection**", and finally check the **"Enable/Disable**" box.

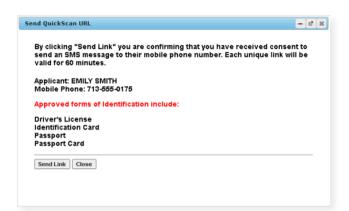
| Compliance/Frau | d Detection | |
|-----------------|---------------------|--|
| Enable/Disable | | |
| | 700Credit QuickScan | QuickScan from 700Credit is a mobile document scanner that provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity |
| | | |
| | | |
| | | |

Initiating a QuickScan

Once in a deal, users can utilize the QuickScan feature from the "Credit Bureau" tab. Next, select the "700Credit QuickScan" tab, and then the "Send QuickScan URL to Customer Phone".

| Customer | Credit Bureau | Collateral | Structure | Lenders | Forms | Notes | Documents | Audit Logs | |
|------------------|-------------------|------------|-----------|---------|-------|-------|-------------|--------------------|-------------------------|
| | | | | | | | Clone Appli | cation Save | Proceed To Next Step >> |
| | | | | | | | | | |
| Cradit Deport 70 | 0Credit QuickScan | 1 | | | | | | 1 | |
| Credit Report 7 | ocrean Quick Scan | | | | | | | | |
| | | | | | | | S | end Quick Scan URL | to Customer Phone |
| | | | | | | | | | |
| | | | | | | | | | |

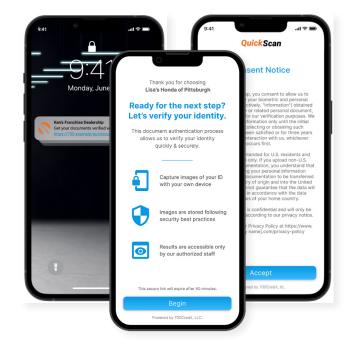
Verify the name and phone number of the customer and click **"Send Link"** to send a text message link to the customer's phone.



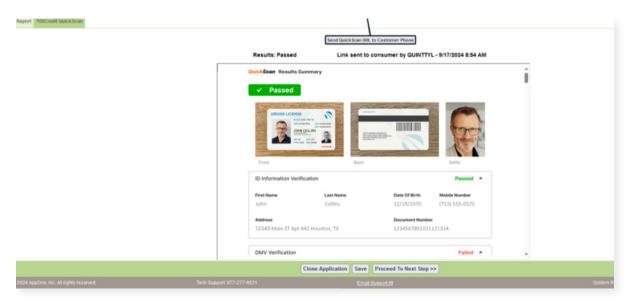


The consumer receives an alert on their mobile device containing the link to initiate the document capture experience.

Customer will follow instructions (as explained in previous section) to send their necessary documents and a selfie to 700Credit for verification.



Once the documents are reviewed by 700Credit, the verification results display on the **"700Credit** QuickScan" tab.





The results of the verification request is also displayed next to the **"DL No."** field on the **"Customers"** tab as a hyperlinked button.

Click this button to access the 700Credit QuickScan page on the Credit Bureau tab, where you can review the full verification report results.



AppOne°

Introduction to 700Dealer.com

All 700Credit dealers have exclusive access to their own personal credit portal hosted at <u>700Dealer.com</u>. The unique platform provides dealers a single tool to seamlessly navigate and monitor credit data from all of their solutions; including, credit reports, compliance and soft pull solutions, ID verification and driver's license authentication platforms.

You should have received your username and password in a welcome email from our team. If you did not receive this email, or have misplaced it, please contact our support department at: support@700credit.com | (886) 273-3848.



Viewing Your Leads

When you log in to 700Dealer.com, simply click on the "Applicant List" menu item in the left-hand column and you will see a list of all. You can select "Date Range" to view different timeframes.

By clicking on any name in the list, you can view their full credit report, red flag, a link to their compliance dashboard, and QuickScan results (*if applicable*).

| 700Cre | run | | The Read | Actor proceed these Accessible Long | Content at | | | | | |
|-------------------------|-------------------------------|-----------|-----------|---|--|---------------------------|------|---|--|------------------------------------|
| Applicant Live | Balle Rampe Carel (Edges | | | | MARK + Giller + Bo | JANE AARDEN 2 MAPLE CT | | : 11/01/1950 : 000-00-1234 | Date In File: | 05/02/20 09/08/20 |
| anter lar | - Applicant | | | | | | 0011 | 000-00-12.04 | Reported: | |
| And and an other states | Applicant | Patelo | | Rect Date | - | WESTPORT, MA, 02790 | | | | |
| | 1.040 | 44 (sa) | Canyonal | 3 7000 | 11 | | | | Subscriber | : FDC |
| | | 44 (MI) | Cargene | 700 Crea | dif | | | | Sub Code: | CS0001208G |
| | | distants | Canylend | al Users Anthric | | | | State | ZIP | |
| | | A DOTERNA | Cargend | Report Scheduler | QuickScan Results Summary | | | ME | 04062 | |
| | | en (m) | Campielod | Schedule Report | | | | MA | 025171 | |
| | First, Last Name | # 20 | Congress | * Compliance Reports Letter Summary Identity Verification Summary | ✓ Passed | | | | | |
| | | | | Identity Vertication Detail ID Verification Detail Compliance Detail Report RodeOne IDOne Details QS Certificate Summary | CONVERTICATION OF THE OWNER OWNE | | | - | | 02/15/10 |
| Applicent List | - | | | REPN Audit Report * Applicant Summary Reports | | | | | | |
| approach tool | | | | Demographics Report + | Front. Back | Seth | 0 | stal Auto 3 | Open Auto 30 1 0 | 60 90 0 0 |
| Nem Apolicant | public losses | | | Applicant List | ID Information Verification | | 0 | en CurrBal | Monthly Pay Mos Rep | |
| Compliance | Applicationals | | | A New Applicant | | | | Isc Orig AMT | Past Due 30 60 | 0 90 Payment Patte |
| Unage Brailersh | Applicat History | | | Compliance | Identity Verification | | • | 2015 \$9948 \$14234 7.02% | | 27 1111111111 00 11111111111 |
| orals seators | | | | LMS / Training | | | | 2009 50 \$15952 | 5301 - 00 00 | 48 11111111111 00 11111111111 |
| Administration | | | | User Guides | Synthetic ID Fraud Check | | 0 | 2006 50 \$10205 | 00 00 00 | 41 1X1111111111 00 111111111111 |
| | | | | II Usage Analysis | Device Identification | | 0 | | | |
| | | | | Administration | | | | | | |
| | | | | NEW FEATURES! | | | | | | |
| | | | | QuickQualify Mobile Dealer App | Return to Applicant List | | | Score Factor Descri | ption | |
| | | | | warmen and the program for an in groups for the sector of | | | | | gatory public record or coll is too recent or unknown | lection filed |
| | | | | | | National Risk Model 502 | 34 | sumber of accounts with amount owed on delinour | ent accounts | |
| | | | | | | national Iron woold 532 | | average age of accounts delinquency on bank inst | | |
| | | | | | | Bankruptcy 925 | | too few accounts now or presence of non-satisfac | rrent fory ratings on accounts or ilances to credit limits or la | r lack of open account |
| | | | | | | Bankruptcy 925 | | information presence of derogatory a | | A VI VALA HOUND BOD |



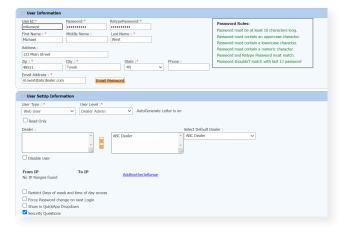
Managing Users

You can add, edit or delete users who have access to your customer, credit and lead information through the following process:

- 1. Log in to 700Dealer.com
- 2. Click on the "Users" link in the left-hand navigation bar
- 3. To edit a user's credentials, click the "Edit" link on the right
- 4. To delete a user, click the "Delete" link on the right
- 5. To create a new user, click on the "Copy" link on the right.

| 角 Administration | | | | | | | Search | | Go |
|-----------------------|---------------------|----------------------------|--------------|--------------|--------|-----------------------------------|--------------|-------|----------------------|
| Account Profile | Hide Inactive | | | | | | | - | |
| Online Invoicing | UserID | Name | UserLevel | UserType | Status | Dealer | City | State | Action |
| Site security | cartercountydcjcudl | CU DL Interface | Dealer User | Gateway User | Active | Carter County Dodge Chrysler Jeep | Ardmore | OK | Edit Delete Copy |
| Dealers | cartercountydcjdc | Elend Solutions Interface | Dealer User | Gateway User | Active | Carter County Dodge Chrysler Jeep | Ardmore | OK | Edit Delete Copy |
| Users | cartercountydcpg | ElendSolutionsPQ Interface | Dealer User | Gateway User | Active | Carter County Dodge Chrysler Jeep | Ardmore | OK | Edit Delete Copy |
| User Levels | cartercountyhyucudl | CU DL Interface | Dealer User | Gateway User | Active | Carter County Hyundai | Ardmore | OK | Edit Delete Copy |
| Data Access | cartercountyhyudc | Elend Solutions Interface | Dealer User | Gateway User | Active | Carter County Hyundai | Ardmore | OK | Edit Delete Copy |
| Letters | cchyundaidcpq | ElendSolutionsPQ Interface | Dealer User | Gateway User | Active | Carter County Hyundai | Ardmore | OK | Edit Delete Copy |
| Credit Engine Monitor | fchavez | Frank Chavez | Dealer Admin | ODE User | Active | Carter County Dodge Chrysler Jeep | Ardmore | OK | Edit Delete Copy |
| | keystonechevycudl | CU DL Interface | Dealer User | Gateway User | Active | Keystone Chevrolet | Sand Springs | OK | Edit Delete Copy |
| UserID Lookup | keystonechevydrc | Drive Centric Interface | Dealer User | Gateway User | Active | Keystone Chevrolet | Sand Springs | OK | Edit Delete Copy |
| Subcode Lookup | keystonegbg | Gubagoo Interface | Dealer User | Gateway User | Active | Keystone Chevrolet | Sand Springs | OK | Edit Delete Copy |
| Popup DAS Detail | | | | | 12 | | | | |

When you click on **"Edit"**, you will be brought to a screen where you can make changes to the information.



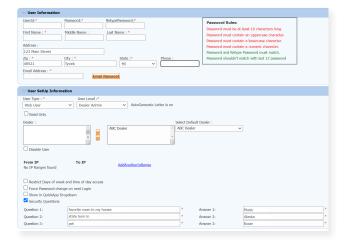
Creating a New User

| Administration | | | | | | | Search | | | | Go |
|----------------------|-----------------------------------|----------------------------|--------------|--------------|------------|-----------------------------------|--------------|-------|--------|------|------|
| Account Profile | Hide Inactive | | | | | | | | | | |
| Online Invoicing | UserID | Name | UserLevel | UserType | Status | Dealer | City | State | Action | | |
| Site security | cartercountydcjcudl | CU DL Interface | Dealer User | Gateway User | Active | Carter County Dodge Chrysler Jeep | Ardmore | OK | Edit | Dele | Copy |
| lealers | cartercountydcjdc | Elend Solutions Interface | Dealer User | Gateway User | Active | Carter County Dodge Chrysler Jeep | Ardmore | OK | Edit | Dele | Copy |
| Jsers | cartercountydcpg | ElendSolutionsPQ Interface | Dealer User | Gateway User | Active | Carter County Dodge Chrysler Jeep | Ardmore | OK | Edit | Dele | Copy |
| Jser Levels | cartercountyhyucudi | CU DL Interface | Dealer User | Gateway User | Active | Carter County Hyundai | Ardmore | OK | Edit | Dele | Copy |
| Data Access | cartercountyhyudc | Elend Solutions Interface | Dealer User | Gateway User | Active | Carter County Hyundai | Ardmore | OK | Edit | Dele | Copy |
| etters | cchyundaidcpq | ElendSolutionsPQ Interface | Dealer User | Gateway User | Active | Carter County Hyundai | Ardmore | OK | Edit | Dele | Copy |
| redit Engine Monitor | fchavez | Frank Chavez | Dealer Admin | ODE User | Active | Carter County Dodge Chrysler Jeep | Ardmore | OK | Edit | Dele | Copy |
| 3 | keystonechevycudl | CU DL Interface | Dealer User | Gateway User | Active | Keystone Chevrolet | Sand Springs | OK | Edit | Dele | Copy |
| serID Lookup | keystonechevydrc | Drive Centric Interface | Dealer User | Gateway User | Active | Keystone Chevrolet | Sand Springs | OK | Edit | Dele | Copy |
| Subcode Lookup | keystonegbg | Gubagoo Interface | Dealer User | Gateway User | Active | Keystone Chevrolet | Sand Springs | OK | Edit | Dele | Copy |
| Popup DAS Detail | • | | | | 1 <u>2</u> | | | | | | |



To create a new user, it is easiest to find a similar user id, and select the "Copy" action, as highlighted in the previous step.

You can then fill in the new user information and make any changes in the setup necessary.



Viewing Invoices

Dealers can also view their monthly invoices online by selecting the **"Online Invoicing"** tab in the left-hand menu.

| Administration | Invoice Date: 11-11-2018 • Mc | onthly Bills are available for 6 months | |
|--|---|---|---|
| * Account Profile | Billing Summary | | |
| Online Invoicing | Invoice Number: 605347 | | Forms |
| * Dealers | Past Due Balance | \$0.00 | 200Credit W9 Form |
| >> Users | Current Activity | \$1295.30 | Auto Pay Setup Form |
| Wer Levels | | | ACH One Time Payment Authorization Form CC One Time Payment Authorization Form |
| » Data Access | Invoice Total | \$1295.30 | SaleRep: MORRI & ASSOCIATES LLC |
| Letters | | | NAD#: NE07GE |
| Credit Engine Monitor UserID Lookup | Online Payments | \$0.00 | |
| Subcode Lookup | Auto Payments | \$0.00 | |
| Popup | Auto Pagnients | 30.00 | |
| » DAS Detail | | | |
| | Balance due by 12/11/2018 | \$1295.30 | |
| Applicant List | Balance due by 12/11/2018 | \$1295.30 | |
| Mew Applicant | Manage Profiles | Pay Now | |
| Compliance | Payments made over phone or through mail a | after invoice date are not reflected in BALANCE shown I | here |
| 🖅 Usage Analysis | | | |
| Administration | Invoice Details | | |
| Dealer Summit | ELK GROVE KIA 8480 LAGUNA GROVE DR ELK GROVE CA 95757 | INVOICE | 700 Credit |
| REGISTER NOW! | | | |
| Forthe Dired Data | Invoice Number: 605347 | | Date: 11/11/2018 |



Introduction to Compliance Solutions with 700Credit

Compliance is a daunting task for any dealership, but the key to adhering to the Fair Credit Reporting Act (FCRA) and Equal Credit Opportunity Act (ECOA) regulations is consistency. 700Credit offers an array of products and services in a customized package for your dealership, all of which work to automate your compliance practices, keeping your dealership ready at all times for future audits. In addition to this complete, packaged Compliance Dashboard, we offer Identity Verification and Synthetic ID protection solutions.

Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy
- Notices
- Out of Wallet Questions
 Our Compliance Dashboard also
 collects lead forms from our Credit
 Reporting and Soft Pull products

Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickScan

How You Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views





Compliance for Credit Reports

What must dealers have in place today:

- Red Flag, which includes OFAC on every applicant, and remediate all alerts.
- Properly provide Adverse Action and Risk Based Pricing notices to consumers.
- Must abide by the regulations, and be able to **PROVE** they abide through monthly audits.

700Credit provides our dealers a comprehensive platform that keeps your business in compliance with every transaction. **Our Compliance Dashboard includes:**

- Red Flag
- Risk Based Pricing Notices
- Adverse Action Notices
- OFAC
- Privacy Notices
- Out of Wallet Questions
- Audit Reports

Red Flag Regulation

Our Red Flag ID solution is customizable for your dealership's specific needs and provides a total solution to satisfy all Red Flag requirements. This is an automated solution that shows results directly within the credit report. Available with every potential Red Flag alert, 700Credit provides a list of multiple choice "Out of Wallet" questions that an identity thief would have a hard time answering, allowing you to validate identity without the consumer leaving the dealership.

What must dealers have in place today:

- Red Flag which includes OFAC on every Applicant, and remediate all alerts
- Properly provide Adverse Action and Risk Based Pricing notices to consumers
- Must abide by the regulations, and be able to PROVE they abide through monthly audits.
- Dealers are required by law to have a WRITTEN Identity Theft Protection POLICY (ITPP) (700Credit has a template available for you)
 - This policy must have a training component, a monitoring component, a reporting component and an audit component
- Dealers must have a Compliance Officer identified for your store



Red Flag: Key Components

- OFAC Database Search
- Address Verification against a Public Record Database
- Fraud Database Check
 - Database contains known fraudulent addresses (*Prisons, mail drops, fraudulent activity in the past, etc.*)
 - Master Death File
 - Social Security Number Validation
- ID Verification Component
- Military Lending Act
- Synthetic ID Fraud

| ification Red F | : TEST TEST lag Score: 99 Risk Level: <u>Medium Ris</u> | | Wallet Required |
|----------------------------------|---|---|-------------------------------|
| Section | Result | Alert | Next Steps |
| ▶ OFAC | Clear | | |
| ▹ ID Match | Alert | Subject not found Last Name: Not Found Address: Not Found SSN: Not Found | Out of Wallet Questions |
| ➤ Red Flag Alerts | Alert | Zip Code vs City: ZIP Code not issued Zip Code vs State: ZIP Code not issued Issuance Year Status: Not Issued Yet Phone Code vs State: Not available Phone Code vs Zip Code: Not available ZIP code has not been issue SSN likely not issued prior to June 2011 | Out of Wallet Questions |
| Synthetic ID | - | - | - |
| ▹ MLA Search | Clear | | |
| ▹ ID Verification | Incomplete | Verification of ID Required | Verify ID |
| View D | etail Report | ₹70 | 0 Credit |

Out of Wallet (OOW) Questions

Out of Wallet (OOW) questions are designed to speed the verification process and keep your customers in your store. When a Red Flag alert occurs, your dealership must validate the person's identity. If you ask an applicant for additional forms of identity and address verification and they have to leave the store, you risk them not coming back.

- Available: OOW questions are available instantly and available for every applicant processed through our 700Dealer platform or through our affiliate partner's platform.
- Added Security: Multiple choice questions that would be hard for an identity thief to answer.
- Instant Verification: If the customer answers the majority of the questions correctly, their identity is verified and the alert is automatically resolved, allowing you to proceed with the transaction.

| umber of Questions: 5 | |
|---|--|
| According to our records, you previously lived on (74 | ITEION). Hease choose the day from the following list where this street is located. |
| 0 измолн | |
| 0 ROOLAND | |
| 0 RNDOLPH | |
| O NEDOLEBORD | |
| O NONE OF THE ABOVE/DOES NOT APPLY | |
| Which one of the following retail credit cards do you | have? If there is not a matched refail credit card, glease select 'NONE OF THE REONE'. |
| 0 KEHIS | |
| 0 BOOT BARN | |
| C ELLEN FISHER | |
| CENETT TRAVEL MART | |
| I NONE OF THE ABOVE/DOES NOT APPLY | |
| Rch Induces principal, Interest, and escrow (escrow c FTHE ABOVE/DOES NOT APPLY. | May 2016, Please ideat the dolar amount range in which your monthly mortpage payment falls, Refer only to the regular monthly payment and indice taxes and insurance. If collected by lender's IP you have not had a mortpage payment now or in the past, please select WOM |
| 0 \$751-\$949 | |
| 0 \$852-\$2149 | |
| 0 \$1150 + \$1348 | |
| 0 \$1350 • \$1549 | |
| O NONE OF THE ABOVE/DOES NOT APPLY | |
| I was born within a year or on the year of the date b | da, |
| 0 1945 | |
| 0 1948 | |
| 0 1951 | |
| 0 1954 | |
| I NONE OF THE ABOVE/DOES NOT APPLY | |
| Please select the county for the address you provides | ۵ |
| | |
| 0 essex | |
| 0 essex 0 hampshare | |
| | |
| () HAMPSHIRE | |



Risk-Based Pricing Notices

The Risk-Based Pricing Regulation affects dealerships whether or not they pull a credit report on their customers. The regulation is intended to improve the accuracy of credit information by alerting those consumers who may have negative information existing on their credit file.

Consumers are provided their score, how their score ranks nationally and some educational information on how to obtain a copy of their report and what to do if they find inaccurate information.



- Compliance is automated for this regulation.
- Generated instantly with every credit report pulled.
- Dealers can print or email from within the view credit report window.
- Any consumer that the notice was not printed or emailed to, will be mailed their notice by the 700Credit mailhouse. Ensures people who never make it to the Finance office will receive a copy.
- Included in the Compliance Dashboard report to monitor activity.
- RBPN Audit report available that shows every consumer who's credit file was access and how and when each consumer received their notice.

RBPN: Recommended Best Practices

- Consider a process where the RBPN is presented to the consumer during signing ceremony and have the consumer sign a copy and place in Deal Jacket.
- Add to your monthly audit check list that you utilize when auditing deal jackets.
- Consider delegating personnel to review notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the RBPN, minimizing costs from RBPN's being mailed to the customer.
- The RBPN audit report can be run to show every customer a credit report was run on and how their RBPN was delivered.



Adverse Action Notices

Dealerships are considered creditors and are responsible for providing Adverse Action notices to customers that were not offered financing or consumers who were offered alternative financing but denied the offer. 700Credit has a solution that automatically keeps your dealership in compliance with Adverse Action obligations.

- Generated instantly with every report
- Stored on 700Dealer.com system
- Included in Compliance Dashboard report
- Print or email to the consumer
- Mailhouse supported

| | | | 8 |
|--|--|--|--|
| | NOTICE OF ADV | ERSE ACTION | |
| 8/11/2015 | | | |
| Jeffery Lazard 1020 Brickyard Trlr #7 Seaford, DE 19973 | | | |
| ear Jeffery Lazard, | | | |
| vere either denied credit or offered c | redit at lower terms than what you a | 00 XML Test Account. This letter is being sent pplied for based on your recent credit inquiry f history or score. If you purchased a car, the te | or a vehicle. This notice |
| he consumer reporting agency that p contained in the report, the agency d vvailable for your purchase. You hav consumer reporting agency. You also ou receive this notice. If you find tha | rovided a report to us, however, wh d not play a part in the decision any e a right under the Fair Credit Repo have the right to a free copy of you t any information contained in the r | t of the negotiations. If we did, the box checket ile the decision may be based in whole or in p I sunable to supply reasons why a lender mar- ting Act to know the information contained in p ir report from the agency. If you request it no is sport you receive is inaccurate or incomplete, se may be reached by using the contact inform | art on the information y not have been your credit file at the ater than 60 days after you have the right to |
| or instance, we obtained your credit | score from the consumer reporting | agency(ies) checked below and used it in mal | king our credit decision. |
| Equifax | Experian | TransUnion | |
| P.O. Box 740241 | P.O. Box 2104 | 2 BaldWin Place, PO Box 1000 | |
| | | | |

Adverse Action: Recommended Best Practices

- Review 700Credit's automation methods for minimizing manual efforts
 - · Scorecard cutoffs, so top credit tier consumers never receive a notice
 - Automate the mailing of the notices for those consumers not mailed or emailed notices
- Add to your monthly audit check list that you utilize when auditing Dead deal jackets.
- Consider delegating personnel to review consumers who did not purchase a car for notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the Adverse Action, minimizing costs from Adverse Action Notice's being mailed to the customer.
- The Adverse Action audit report can be run to show every customer a credit report was run on and how their Adverse Action was delivered.



OFAC Search

OFAC is a department within the U.S. Treasury, the Office of Foreign Assets Control (OFAC), and is responsible for administering and enforcing economic sanctions against suspected terrorists, drug dealers and money launderers.

Specifically, OFAC is a database which identifies Specially Designated Nationals (SDN) – those individuals or businesses linked with illegal activities – with whom an entity, including dealerships, are prohibited from doing business. This includes cash deals.

700Credit's quick and easy OFAC solution screens your customers against the OFAC database with every transaction.

If a match occurs, 700Credit will assist your dealership employees with the necessary steps to remain compliant with the federal government's regulations.

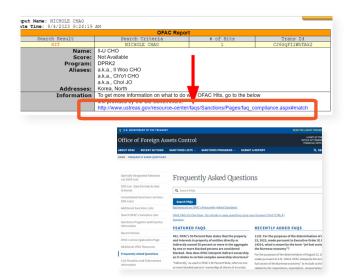
A "**next steps**" link will appear with insturctions on how to resolve the issue, as shown to the right.



OFAC Instructions

When you click on the link highlighted to the right, in the OFAC report, returns the following U.S. Department of the Treasury page.

Question #5 on this page is the attached US Treasury Department OFAC Instructions document. The US Treasury document has more details than our 700Credit document.



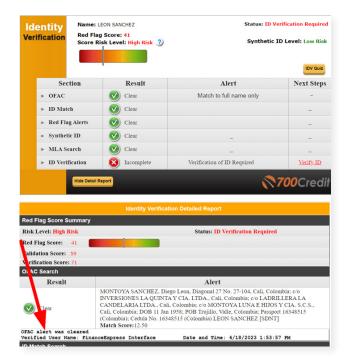


AppOne°

OFAC Cleared

After you clear an OFAC hit, the system will capture who cleared the ofac, date and time.

The override reasons will also be captured.



OFAC Search: Recommended Best Practices

- OFAC Should be pulled on every person you sell a car to. It is included in 700Credit's Identity Verification product.
- You need to ensure you are running OFAC on cash deals
- If an OFAC hit occurs, click on the details link and evaluate the result details
- Look for DOB and compare to the DOB of your applicant. Look at the names listed and see if a match. If it is not your applicant, select the override OFAC button and record your reasons for overriding
- If it looks like it is your applicant follow the link to the government web site to report your hit.
- Ensure your finance office is reviewing the results of the ID Verification product which contains the OFAC search
- Consider placing a copy of the ID Verification Summary in the deal jacket to ensure finance office is reviewing and remediating results and add to your monthly audit check list that you utilize when auditing deal jackets.
- Utilize the dashboard to monitor for OFAC hits so that you can proactively investigate hits before end of month audit.
- The OFAC audit report can be run to ensure all OFACS were resolved



Viewing Audit Reports

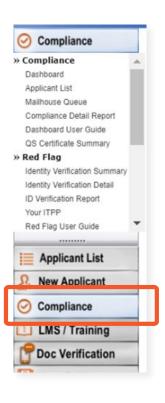
To access your audit reports, first log into your <u>700Dealer.com</u> platform.

Locate the **"Compliance"** menu item in the left-side navigation panel.

Using the scroll bar, scroll down to the **"Detail Report"** you would like to see:

- 1. Out of Wallet Detail Report
- 2. Adverse Action Letter Detail
- 3. RPBN Detail
- 4. OFAC Detail

Click on the report you would like to view. Examples of each report are provided on the next page.



| O Compliance | |
|------------------------------|---|
| Red Flag User Quide | |
| OOW Detail Report | |
| » Adverse Action | |
| Adverse Action Letter Detail | |
| Adverse Program Definition | |
| » RBPN | |
| REPN Datail | |
| RBPN Program Definition | |
| » Compliance Setup | |
| E.44 Satista | |
| > OFAC Report | |
| OF/IC Detail | |
| Jacoba | 1 |
| Applicant List | |
| 2. New Applicant | |
| O Compliance | |
| 🛄 LMS / Training | |
| Poc Verification | |





RED FLAG REPORT:

| Dealer Name | No of Applicants | Counts | Percentage | Resolved | Created date | User Name | Resolution Method | Description | 8.5N |
|-------------------|---------------------|--------|------------|----------|---------------------|-----------|-------------------|-------------|----------|
| and the second | 276 | | | | | | | | |
| E Red Flag Alerts | | 141 | 51% | 11 | | | | | |
| Mad | | | | Alert | 9/1/2023 1:00.46 PM | | | | 100.10 |
| Alex | | | | Aiert | 9/1/2023 1:03:34 PM | | | | 1001-101 |
| Time | | | | Clear | 9/1/2023 4:25:53 PM | | OOW | | 100-101 |
| Mig. | | | | Alert | 9/1/2023 6:01:39 PM | | | | X0X-XX |
| Robi | | | | Aiert | 9/1/2023 6 14:25 PM | | | | X0X-X0X |
| 14 4 1 of 1 ≯ | bi d | _ | | _ | | | | | |
| Dealer Name | No of Applicants | Counts | Percentage | Resolved | Created date | User Name | Resolution Method | Description | SSN |
| | 276 | | | | | | | | |
| Red Flag Alerts | | 141 | 51% | 11 | | | | | |
| OFAC Alerts | | 2 | 196 | 0 | | | | | |

IDENTITY VERIFICATION REPORT:

| 14 4 1 | of 2 ? 🕨 | ► 4 | | | |
|------------|----------|-------------|----------------|-----------|------------|
| Date | Time | Dealer Name | Applicant Name | User Name | Status |
| 09/01/2023 | 11:54:04 | | SAL | | Incomplete |
| 09/01/2023 | 12 56 28 | | Ma | | Incomplete |
| 09/01/2023 | 13:00:46 | | Ma | | Incomplete |
| 09/01/2023 | 13.03.34 | | Ale | | Incomplete |
| 09/01/2023 | 14:13:11 | | Bro | | Verified |
| 09/01/2023 | 15:19:38 | | Kur | | Incomplete |

OUT OF WALLET REPORT:

| i4 4 1 of 1 ≥ ≥i ↔ Dealer Name | No of Applicants | Counts | Percentage Created date User Nam |
|--|------------------|--------|----------------------------------|
| the second s | 14 | | |
| Applicants Passed | | 12 | 86% |
| Authentication Abandoned | | 2 | 14% |
| E Applicants with Five Questions Presented | | 12 | 86% |





RISK-BASED PRICING NOTICE REPORT:

| Dealer Name | App Date | Name | No of Applicants | No of notices Delivered | Print Local | Mail House | EMAIL | Queued Date | Credit Score |
|-------------|------------|--------|---------------------|----------------------------|-------------|------------|-------|----------------|------------------------|
| | | Totals | 286 | 286 | 167 | 0 | 0 | 119 | |
| - | 09/01/2023 | Ale | | | 09/01/2023 | | | | EFX(660)TU(638)XPN(640 |
| | 09/01/2023 | Arr | | | 09/01/2023 | | | | EFX(864)TU()XPN() |
| | 09/01/2023 | Dea | | | 09/01/2023 | | | | EFX(842)TU(864)XPN(837 |
| | 09/01/2023 | Chi | | | | | | 09/17/2023 | EFX(481) |
| | 09/01/2023 | Cig | | | | | | 09/17/2023 | EFX(549)TU(492)XPN(502 |
| | 09/01/2023 | De | | | 09/01/2023 | | | | EFX(624)TU(645)XPN(640 |

ADVERSE ACTION REPORT:

| Dealer Name | App Date | Name | No of Applicants | No of Letters Delivered | Print Local | Mail House | Queued Date | Credit Score |
|-------------|------------|--------|---------------------|----------------------------|-------------|------------|----------------|------------------------|
| | | Totals | 286 | 286 | 0 | 0 | 286 | |
| | 09/01/2023 | Ale | | | | | 09/17/2023 | EFX(669)TU(638)XPN(649 |
| | 09/01/2023 | Anr | | | | | 09/17/2023 | EFX(864)TU()XPN() |
| | 09/01/2023 | Bre | | | | | 09/17/2023 | EFX(842)TU(864)XPN(837 |
| | 09/01/2023 | Chi | | | | | 09/17/2023 | EFX(481) |
| | 09/01/2023 | Cig | | | | | 09/17/2023 | EFX(549)TU(492)XPN(502 |
| | 09/01/2023 | Dav | | | | | 09/17/2023 | EEX(624)TU(645)XPN(640 |

OFAC REPORT:

| Dealer Name | No of Applicants | Counts | Percentage | Resolved | Created date | User Name | Verified User | | | |
|--------------|---------------------|--------|------------|----------|--------------|-----------|---------------|--|--|--|
| | 298 | | | | | | | | | |
| OFAC Alerts | | 2 | 1% | 0 | | | | | | |
| ⊞ OFAC Clear | | 296 | 99% | 0 | | | | | | |

You should have been sent your <u>700Dealer.com</u> login credentials in one of our welcome emails to you. If you cannot locate your credentials or have any questions, you may send us an email or give us a call at the following:

SUPPORT: (866) 273-3848 (Option 4) or support@700Credit.com.

