



**USER GUIDE**  
**OCTOBER 2024**

Pre-**Pair**

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## Welcome to 700Credit

700Credit is the leading provider of credit reports, compliance solutions, soft pull products, identity theft and driver's license authentication platforms for automotive, RV, Powersports and Marine dealers in the US. Our product and service offerings include credit reports, prescreen and prequalification platforms, OFAC compliance, Red Flag solutions, 2022 Safeguards protection, Synthetic ID Fraud Detection, score disclosure, Risk-Based Pricing and Adverse Action notices, identity verification, and mobile and in-store driver's license authentication solutions. With over 23,000 direct dealer clients, and 200+ software partners, we look forward to becoming your trusted credit and compliance vendor.

### Credit Report Solutions

We are the largest authorized reseller of credit reports from all three leading national credit companies, **Experian, Equifax and TransUnion**. All 700Credit clients receive their— choice of report format (HTML, enhanced, TTY or Merged Format), score, and ancillary products.

### Compliance Solutions

We offer an array of products and services in a customized package for our dealerships, all of which work to automate your compliance practices and keep your dealership ready at all times for future audits. Our **Compliance Dashboard** is a complete monitoring solution, that is unique in the industry and helps you manage and stay on top of credit reporting and compliance from one single view. **Our compliance solutions include:**

- **Adverse Action Notices**
- **Risk-Based Pricing Notices**
- **OFAC Search**
- **Red Flag ID**
- **Privacy Notices**
- **Out of Wallet Questions**

### Soft Pulls

The term "*soft pull*" refers to an action where a soft inquiry is made on a consumer's credit file using name and address only. Soft pull solutions **do not require a customer's SSN or DoB** and have **no impact on a customer's credit profile**. We have several soft pull solutions to choose from and help you engage consumers and speed the sales process, including:

#### **QuickQualify (prequalification)**

QuickQualify is a powerful "*call-to-action*" for your dealership website. This application requires only the consumer's name and address (*no SSN or DoB*) and provides dealers with a FICO® score and full credit report. Generate **3 to 4 times the leads** over a typical lead form and empower your sales team with the data they need to discuss qualified payment options.

#### **QuickScreen (prescreen)**

QuickScreen is a dealer-initiated soft pull solution that does not require a customer's SSN or DoB and does not impact their credit score. This solution can be integrated with many applications at your store, *giving you visibility into your customer's credit profile before you work a deal*, so you can work the right deal, right away.

## Identity Verification & Fraud Detection

We are here to protect your store through our all-encompassing Identity Verification and Fraud Detection platform which includes the following solutions:

### Identity Verification

Our platform is an automated solution that provides a summary table of results appended to each credit report. This vital service flags questionable information, focusing on high-risk applicants, social security numbers, driver's licenses and addresses. The 700Credit Identity Verification platform includes; OFAC Terrorist Search, ID Match, Synthetic Fraud, Military Lending Act (MLA), ID Verification, Red Flag, and Out of Wallet Questions (OOW).

### Synthetic ID Fraud

A solution that uses proprietary logic and unique combinations of available data, the high-risk fraud score looks at a consumer's credit behavior and credit relationships over time to uncover previously undetectable risks. Dealers are returned a risk score with score factors to help determine if a new customer application is likely associated with a synthetic identity.

### Income & Employment Verification

Combining the power of Experian's Verify™ product with The Work Number® from Equifax® and gain a more accurate understanding of a customer's financial standing. Dealers can now reduce risk and expand their coverage, offering lending decisions to a broader spectrum of consumers.

## Driver's License Authentication Solutions

Protect your store with the industry's most advanced data capture and driver's license authentication solutions for automotive retailers today. We have **two platforms** for dealer's to authenticate customers – *both remotely and in-store.*

### Mobile Scanner

Our document authentication platform, QuickScan, provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. This platform can be used in-store, as well as remotely when verifying the identities of online car buyers and leads. **Includes DMV validation and Deal Jacket integration.**

### In-Store

ID Drive provides dealers with the most comprehensive physical driver's license scanning solution for automotive dealers today. This platform combines our prescreen and prequalification platforms, as well as our suite of Identity Verification tools (*Red Flag and Synthetic Fraud detection*) to deliver fast, accurate results.

**Pre-Pair has integrated our soft pull prequalification solution (QuickQualify) into their platform. This brief guide will walk you through the consumer's experience getting started, providing the required personal information and getting prequalified. It will also cover how dealers are able to view their soft pull lead data in the Pre-Pair backend. If you have any questions, please call our 24/7/365 support desk at: (866) 273-3848 or email us at: [support@700credit.com](mailto:support@700credit.com).**

## Introduction to QuickQualify

**QuickQualify** is a soft pull prequalification solution which places a soft inquiry on the consumer's file, that does not require a consumer's SSN or DoB - only name and address required. For each consumer that fills out the prequalification form and gets preapproved, dealers receive:

- FICO Score
- Available Revolving Credit
- Auto Inquiries last 30 days
- Summary of Auto Trade Lines Including:
  - Current Monthly Payments
  - Current Auto Loan Interest Rates
  - Remaining Balance/Payoff
  - Payment History
  - Months Remaining on Auto Loans

You can use this information to put the consumer in the right vehicle with the right financing, right away!

QuickQualify Results

**Result:** Applicant Found **Score: 618**

Powered by EX: FICO AUTO V8

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**Consumer Information:**

Name: Jane Doe	Email: jdoe@email.com
Address: 123 Main St. Farmington Hills, MI 48334	Phone: (999)-555-1234

---

**Auto Summary:**

Available Revolving Credit: \$1,459.00 Auto Inquiries last 30 days: 0

Auto Trade Line 1			
Interest Rate: 17.52765%	Original Amount: \$17,079.00	Original Terms: 73 Months	No of Late Payments: N/A
Percent Paid: 81.12%	Estimated Payoff: \$3,224.00	Remaining Terms: 6 Months	Joint: NO
Loan Type: Auto	Trade Status: Open	Trade Open Date: 11/19/2015	Monthly Payment: <b>\$382.00</b>

---

Auto Trade Line 2			
Interest Rate: 4.99%	Original Amount: \$16,045.00	Original Terms: 61 Months	No of Late Payments: 0
Percent Paid: 100%	Estimated Payoff: \$0.00	Remaining Terms: 0 Months	Joint: NO
Loan Type: Auto	Trade Status: Closed	Trade Open Date: 07/21/2011	Monthly Payment: <b>\$296.00</b>

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**Certificate Status:**

Printed By: N/A PRINT NOW

Confirmed By: N/A

## Credit Report Option

With our QuickQualify platform, dealers have the option of either getting the soft pull prequalification results as shown above, or you can opt to receive a full credit file from all three bureaus: **Equifax**, **TransUnion**, and **Experian**.

We **STRONGLY** suggest you set up your prequalification bureau to match the bureau and scorecard that matches your credit bureau used in your F&I Office.

**Note:** This report can only be used for information purposes and **CANNOT** be used to fund the deal.

**EQUIFAX**  
FICO Auto V5F

750

**experian**  
FICO AUTO V8

761

**TransUnion**  
FICO Auto 08

780

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Credit Report

**700Credit Auto Summary**

Total Bal	Month Pay	Total Auto	Open Auto	30	60	90																																
29146	2252	2	1	0	0	0																																
<table style="width: 100%; border-collapse: collapse; font-size: x-small;"> <thead> <tr> <th>Trade:</th> <th>Account Name</th> <th>Status</th> <th>Orig. Bal</th> <th>Orig. Rate</th> <th>Monthly Pay</th> <th>Miss Rep</th> <th>Payment Pattern</th> </tr> </thead> <tbody> <tr> <td>TD BANK N.A.</td> <td>00/26/2015</td> <td>Open</td> <td>\$17,079</td> <td>17.52%</td> <td>\$382</td> <td>00 00 00</td> <td>111111111111</td> </tr> <tr> <td>CITIZENS BANK</td> <td>10/08/2009</td> <td>Open</td> <td>\$16,045</td> <td>4.99%</td> <td>\$301</td> <td>00 00 00</td> <td>111111111111</td> </tr> <tr> <td>PNC V LEASING</td> <td>03/26/2006</td> <td>Open</td> <td>\$0</td> <td>-</td> <td>\$0</td> <td>00 00 00</td> <td>111111111111</td> </tr> </tbody> </table>							Trade:	Account Name	Status	Orig. Bal	Orig. Rate	Monthly Pay	Miss Rep	Payment Pattern	TD BANK N.A.	00/26/2015	Open	\$17,079	17.52%	\$382	00 00 00	111111111111	CITIZENS BANK	10/08/2009	Open	\$16,045	4.99%	\$301	00 00 00	111111111111	PNC V LEASING	03/26/2006	Open	\$0	-	\$0	00 00 00	111111111111
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PNC V LEASING	03/26/2006	Open	\$0	-	\$0	00 00 00	111111111111																															

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**Score Summary**

Score Card	Score	Code	Score Factor Description
FICO Risk V2	700	22	an auto delinquency, derogatory public record or reflection filed
National Risk Model	502	13	time since delinquency is too recent or unknown
Bankruptcy	925	18	number of accounts with delinquency
		34	amount owed on delinquent accounts
		19	average age of accounts
		25	delinquency on bank installment loans
		01	too few accounts from current
		08	presence of non-satisfactory ratings on accounts or lack of open accounts
		14	ratio of bank revolving balances to credit limits or lack of bank revolving account information
		C	recency of derogatory accounts
		K	recency active or lack of bank, retail or finance accounts
		B	presence of delinquent accounts

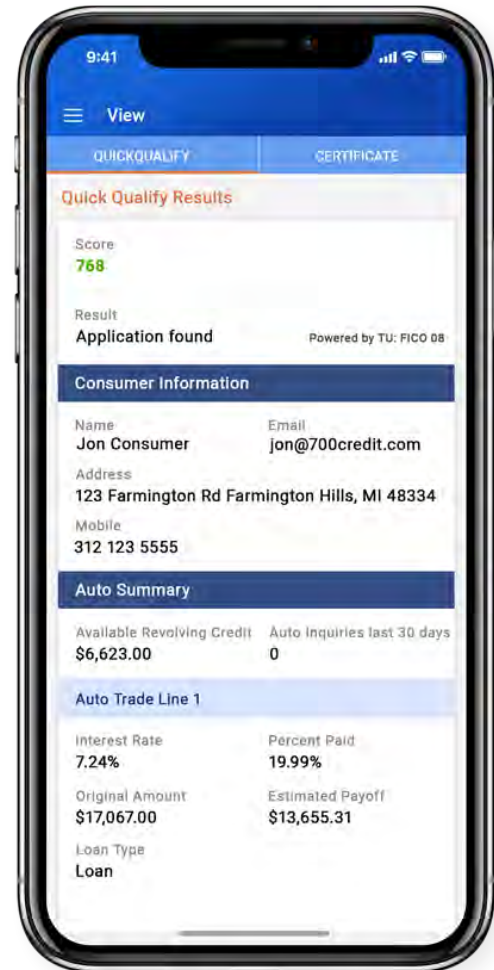
Above is an example of our HTML Credit Report. This image was split for display purposes but will normally provide dealers with a complete, single view.

## QuickMobile App (Dealer Mobile App)

Dealers are also able to receive immediate access to QuickScan lead information through the 700Credit **QuickMobile App**.

Specifically designed for dealers to manage their soft pull leads (*QuickQualify and QuickScan*) from a single, safe platform. It protects your consumer's information with a **secure login screen** and available at anytime on your own mobile or tablet device. .

- Receive **direct mobile notifications** when consumers complete the QuickQualify web form or QuickScan process.
- **Optimize interactions** with your consumers through one-click text response and mobile dialing.
- **Immediate access** to view all applicants and their credit score, credit file information, and QuickScan results.
- **Stay organized** by setting filters to view leads from only a specific period of time.
- **Text or email** the QuickQualify soft pull or QuickScan driver's license authentication forms **directly to the consumer**.



The **700Credit QuickMobile Dealer App** is offered at no charge and can be downloaded from the Apple and Android App Stores by searching for "**700Credit**" or by scanning the qr codes to the right.

**Note:** Installing the app does require your correct email address or cell phone be setup on your account to verify your user ID.

Contact our support team for assistance: **(866) 273-3848** or [support@700credit.com](mailto:support@700credit.com).

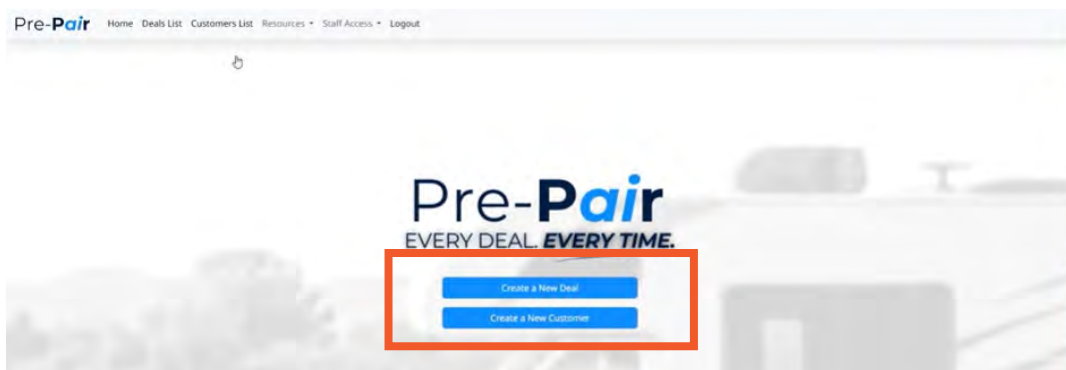


## 700Credit & Pre-Pair Integration

Users of the Pre-Pair/700Credit integration start the prequalification process via a link to the login/sign up page of the product, which they can access by either **1) scanning a QR code** in-store or online (ex. on a dealership's website/digital retailing tool), or **2) a direct link is email/texted** to the consumer by the dealer/salesperson.

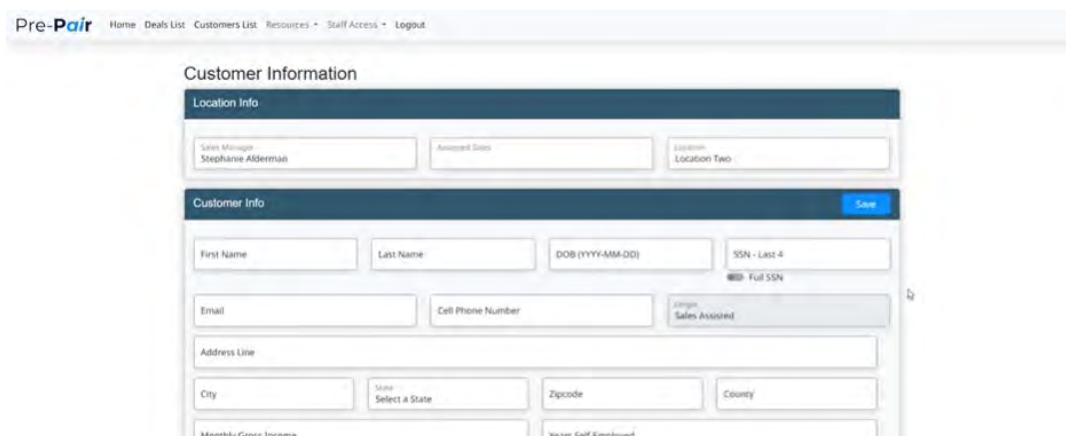
### Consumer Prequalification Experience: In-Person

The user is brought to the screen shown below where they will either **“Create a New Deal”** or **“Create a New Customer”**. If a dealer already has the customer in the Pre-Pair system (ex. shopper scanned a QR code in the dealership) click **“Create a New Deal”**. If this is a new customer/lead, click **“Create a New Customer”**



A form is presented to the user where they will first provide basic 'deal creation' information; salesperson/ F&I manager assigned, Desking/Deal ID, dealership location, etc.

Next, enter the consumer's basic personal information; first/last name, DOB, SSN (Last 4 digits & optional), email address, phone number, home/physical address, etc. Click **“Save”**.

A screenshot of the Pre-Pair web application showing the "Customer Information" form. The form is divided into two sections: "Location Info" and "Customer Info". The "Location Info" section includes fields for Sales Manager (Stephanie Alderman), Assigned Date, and Location (Location Two). The "Customer Info" section includes fields for First Name, Last Name, DOB (YYYY-MM-DD), SSN - Last 4, Full SSN, Email, Cell Phone Number, Address Line, City, State (Select a State), Zipcode, County, Monthly Gross Income, and Years Self-Employed. A "Save" button is located at the top right of the "Customer Info" section.



After all required information has been provided, scroll down to the **“Qualification Data”** section, and click the blue **“Pre-Qualify”** button, as circled below.

The screenshot displays a web form for 'Primary Applicant Information'. The form includes fields for Applicant First Name (Carrie), Applicant Last Name (Abbate), DOB (1975-07-10), and SSN (Last 4: 8372). It also has fields for Email (CarrieAbbate@email.com), Cell Phone Number (123-456-7890), Address Line (9813 Kamena Circle), City (Boynton Beach), State (FL), Zipcode (33436), and County (Palm Beach). There are checkboxes for 'Full-time?' and 'Co-Applicant?'. Below this is the 'Qualification Data' section, which is highlighted in a dark blue bar. A blue 'Pre-Qualify' button is located at the end of this section and is circled in red. Below the 'Qualification Data' section are fields for 'Primary Applicant' including Applicant TransUnion, Applicant Equifax, Applicant Experian, and Debt / Income %.

A QR code is presented on screen for the consumer to scan with their personal device. They are brought to the prequalification consent form to read/review and acknowledge.

Once the consumer’s portion of the task is successfully complete, the screen below will automatically update and move the users forward in the process (see next page).

Or dealers can exit out by selecting **“End Client View”** and re-visit/open the deal anytime later (ex. *Pause the prequalification process to take a test-drive first*).



Below is the consent form delivered via the QR code. The consumer will review the PPI information auto-populated in the form, agree to the terms and conditions, and then click **“Submit”**.

Team up with Pre-Pair Demo

### Get Pre-Qualified with No Impact to Your Credit Score!

Complete the form below to help us pair you with your dream EV. This inquiry will not affect your credit score in any way and there is no fee or obligation - just fill in the fields below, and we'll take care of the rest!

First Name  Last Name

Date of Birth  Last 4 of SSN  Annual Gross Income (\$)

Cell Phone Number  Email

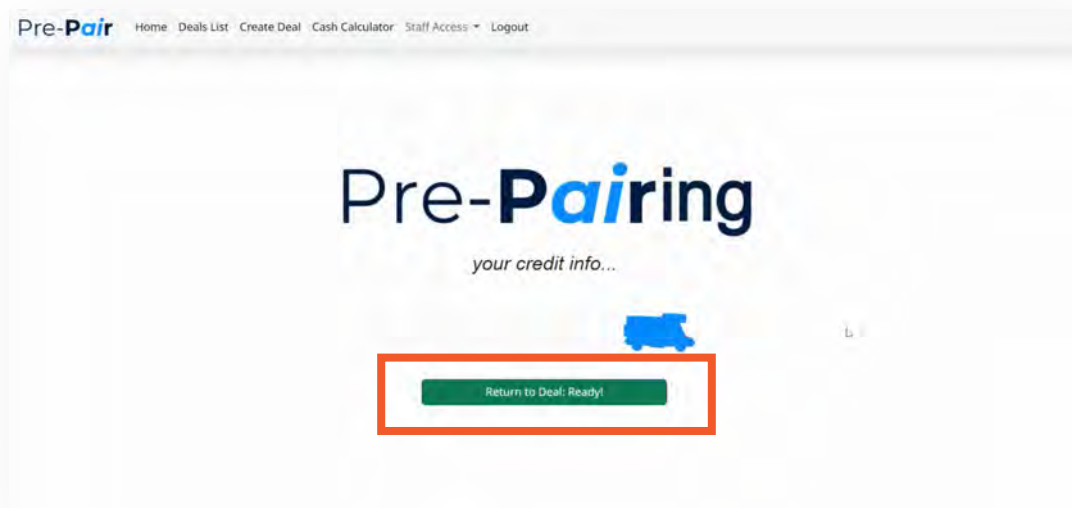
Mailing Address

City  State  Zipcode  County

By entering my information and clicking the Submit button, I consent to have my credit file accessed for purposes of prequalifying for a vehicle loan. This is a soft inquiry and will not impact my credit score. I agree to the Privacy Notice, Terms and Conditions and I acknowledge I may be contacted by Pre-Pair Demo - Location, Two. I understand that I might not pre-qualify depending on the pre-qualification criteria.

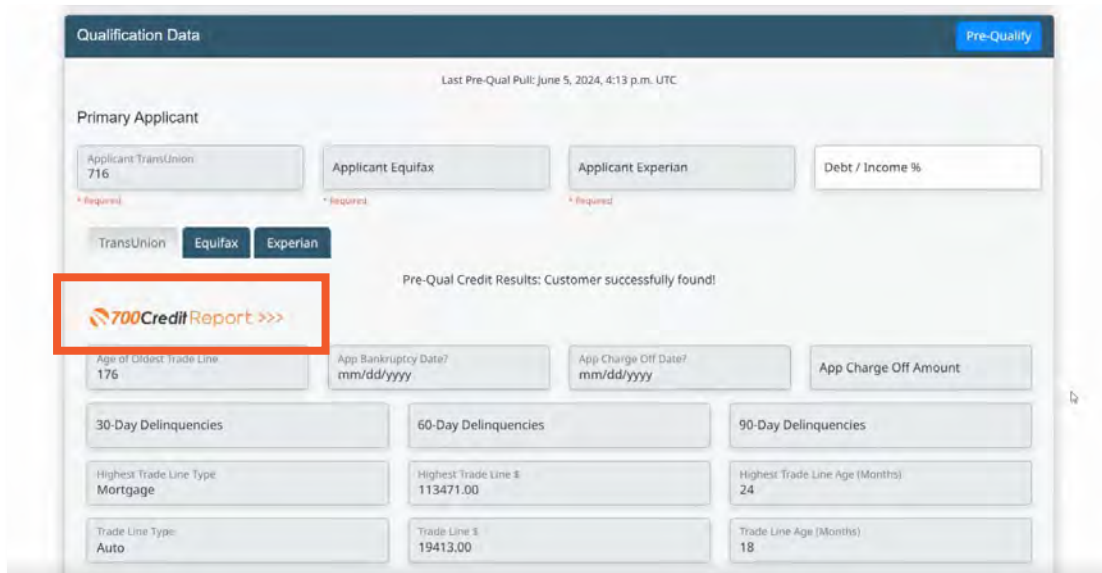
While the consumer complete the form, the dealer-facing screen will communicate that it is waiting on them before moving forward.

The screen will automatically update to the example below after the consumer successfully submits the consent form. Click the **“Return to Deal. Ready!”** button.

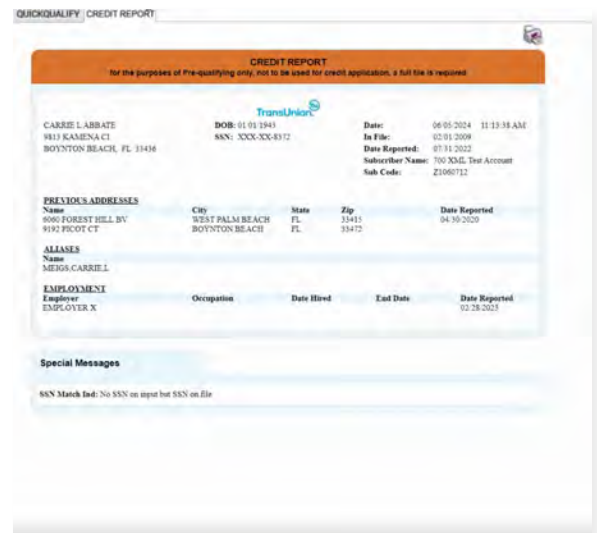
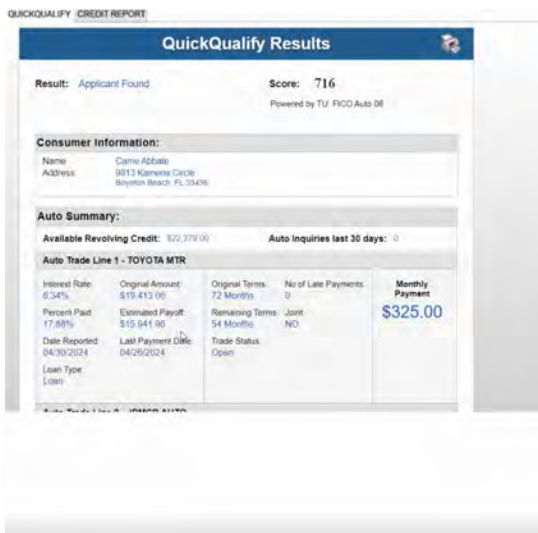


The dealer is returned to the deal profile. Scroll down to the “**Qualification Data**” section, where the form is auto-populated with all the consumer’s personal info.

To view 700Credit’s prequalification report, click the “**700Credit Report >>>**” logo, as circled below.

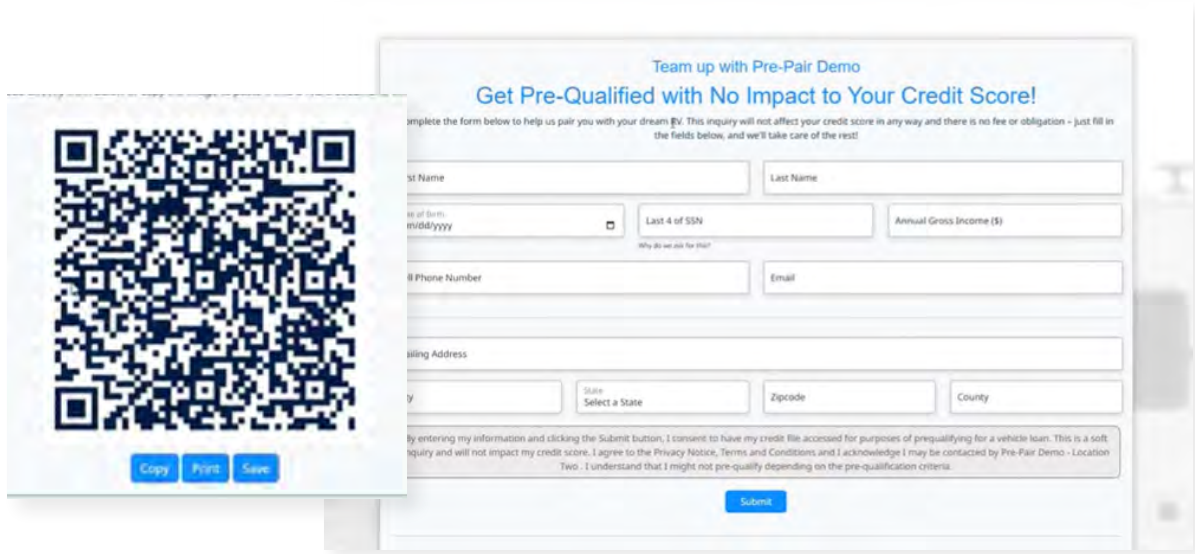


700Credit’s soft pull, prequalification (QuickQualify) results will appear on screen in an iframe. Dealers can utilize the tabs at the top of the iframe to pan between the soft and hard pull (full credit file) reports.



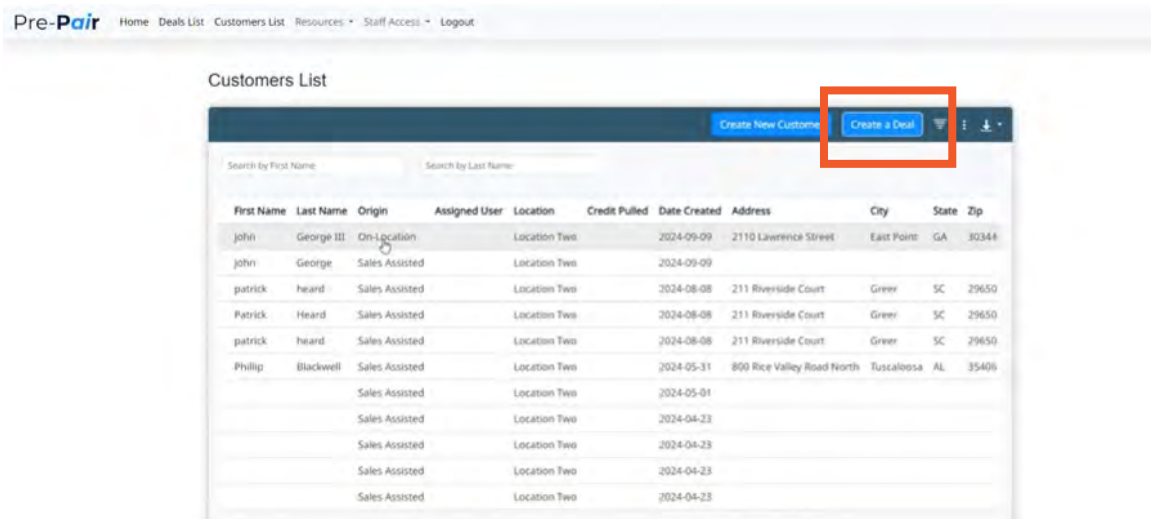
## Consumer Prequalification Experience: Self-Service QR Code

Consumers can also self service the prequalification experience via QR codes within the dealership or online. In the case the consumer scans a QR code using their mobile phone, they will be brought to the following form to provide the required information.



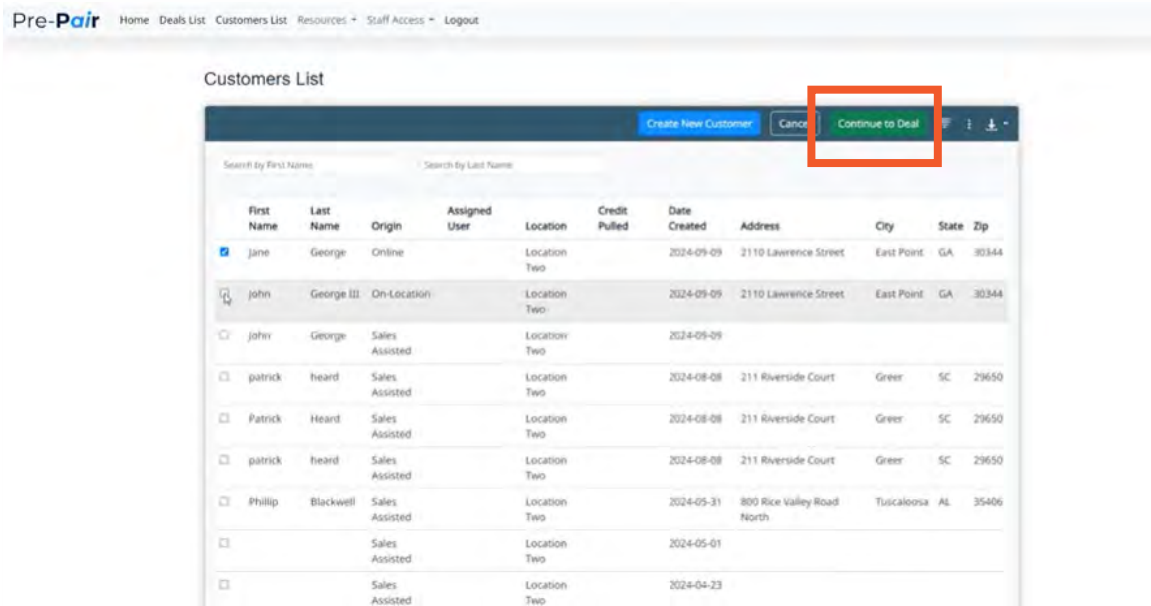
The sales manager will then receive an email alert letting them know about the new customer. Go to **“Customer List”** at the top of the home page to see the existing customers, as well as the new one.

Click **“Create a Deal”**, as highlighted below.

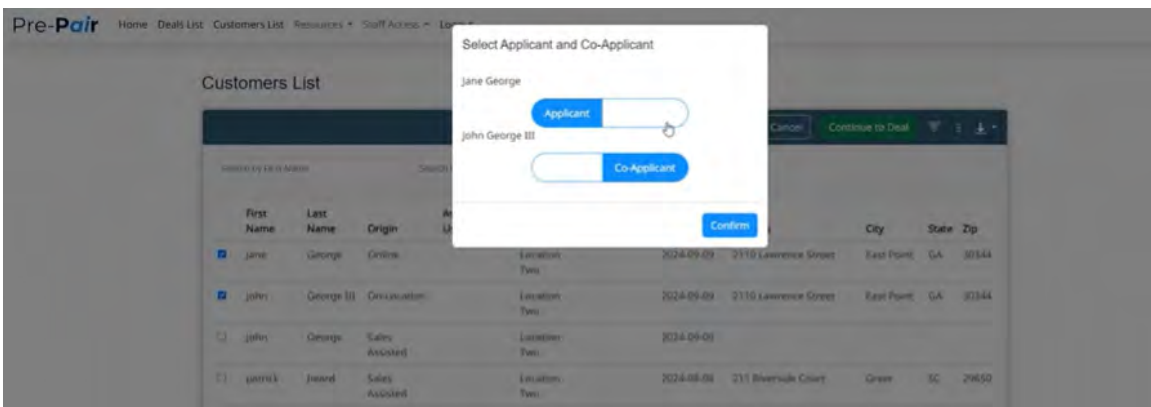


Check the applicant name(s) who will be included on the deal. Dealers can select more than one customer if they want to include both a buyer and co-buyer.

Click **“Continue to Deal”**.



If more than one applicant was selected, the dealer is prompted to designate the buyer and co-buyer.





The applicant information will then auto-populate into the new deal form.

The screenshot shows the Pre-PAIR interface with the following sections:

- Deal Information**
  - Information**
    - Loan Manager: Stephanie Alderman
    - EEI Manager: Andrew Hays
    - Location: Location Two
    - Desk ID: [Empty]
    - Deal ID: [Empty]
    - Status: Active
- Client Info**
  - Primary Applicant Information**
    - Applicant First Name: Jane
    - Applicant Last Name: George
    - DOB (YYYY-MM-DD): [Empty]
    - SSN - Last 4: [Empty]
    - Full SSN: [Empty]
    - Email: jane@george.com
    - Cell Phone Number: 111-111-1111
    - Address Line: 2110 Lawrence Street
    - City: East Point
    - State: GA
    - Zipcode: 30344
    - County: Fulton
    - Monthly Gross Income: \$6000
    - Applicant Years Self-Employed: [Empty]

To view the applicant’s prequalification information via the self-service QR code, the dealer can scroll down to the **“Qualification Data”** section, and view the auto-filled prequalification information, as well as view the 700Credit’s prequalification and full credit report by clicking the **“700Credit Report >>>”** logo.

The screenshot shows the **Qualification Data** section with the following details:

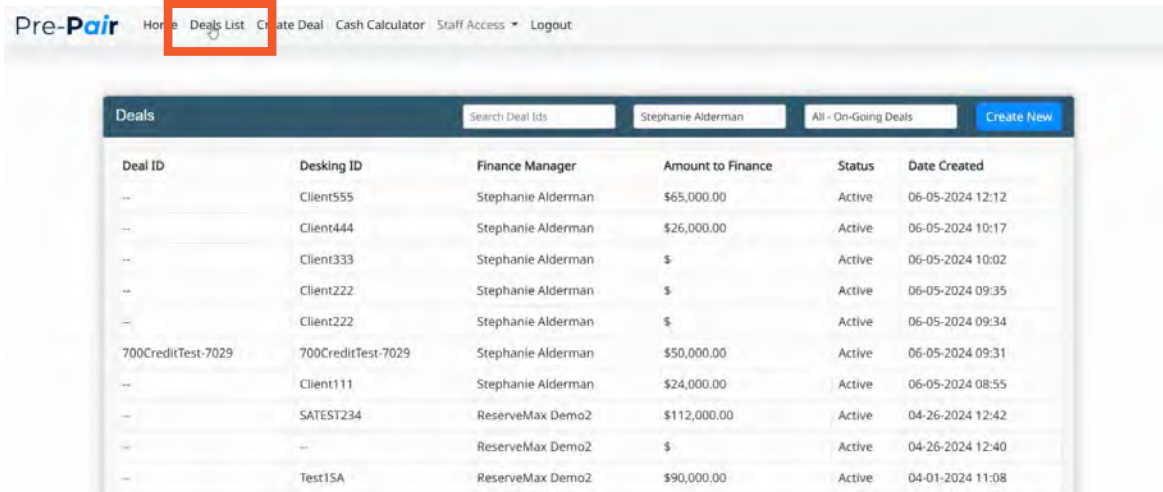
- Pre-Qualify** button (highlighted in a red box) at the top right.
- Last Pre-Qual Pull: June 5, 2024, 4:13 p.m. UTC
- Primary Applicant**
  - Applicant TransUnion: 716
  - Applicant Equifax: [Empty]
  - Applicant Experian: [Empty]
  - Debt / Income %: [Empty]
  - Buttons: TransUnion, Equifax, Experian
- Pre-Qual Credit Results: Customer successfully found!
- 700Credit Report >>>** logo (highlighted in a red box) for viewing the report.
- App Bankruptcy Date? mm/dd/yyyy
- App Charge Off Date? mm/dd/yyyy
- App Charge Off Amount
- 30-Day Delinquencies
- 60-Day Delinquencies
- 90-Day Delinquencies
- Highest Trade Line Type: Mortgage
- Highest Trade Line \$: 113471.00
- Highest Trade Line Age (Months): 24
- Trade Line Type: Auto
- Trade Line \$: 19413.00
- Trade Line Age (Months): 18

**Note:** Dealers can also re-pull a soft pull, prequalification utilizing the blue **“Pre-Qualify”** button at the top of the **“Qualification Data”** section.

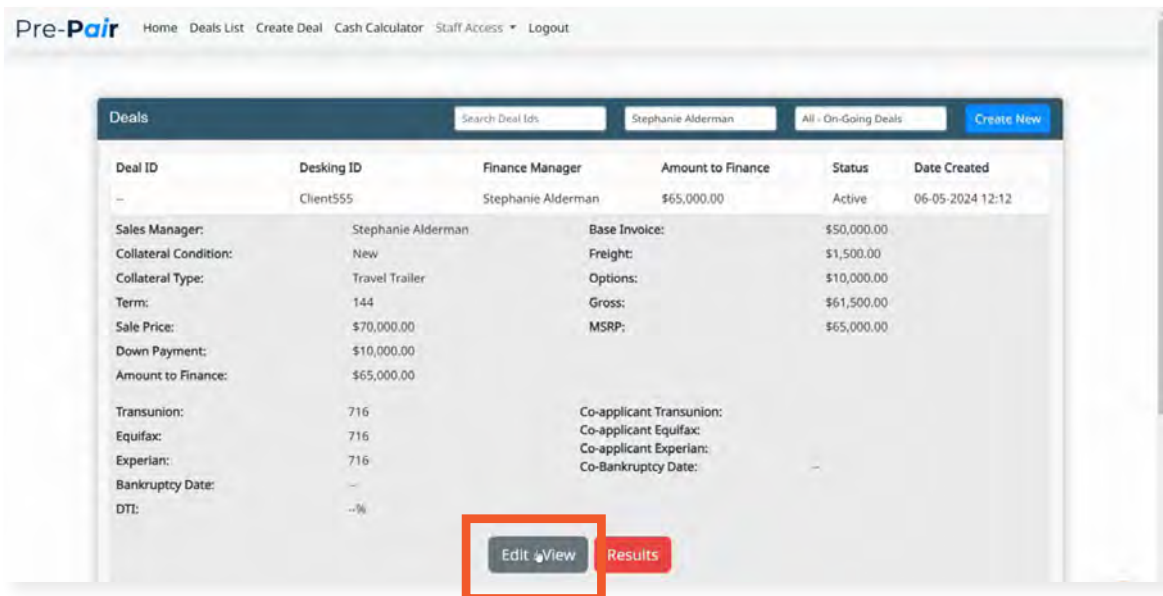


## View Previously Pulled Reports

To view previously pulled reports, click **“Deals List”** in the top navigation bar, and then selected the desired deal from the mass list presented.

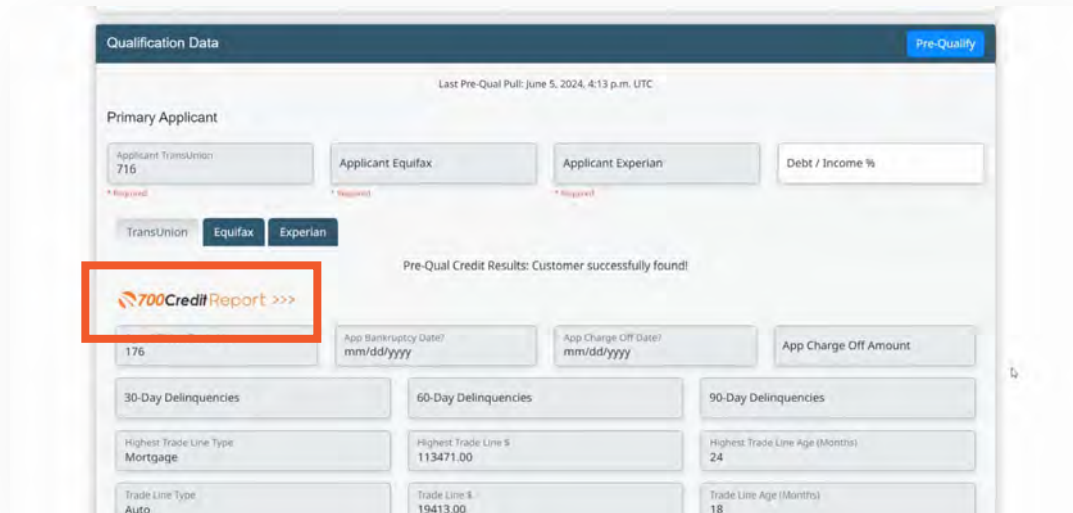


Click **“Edit/View”**, as circled below.

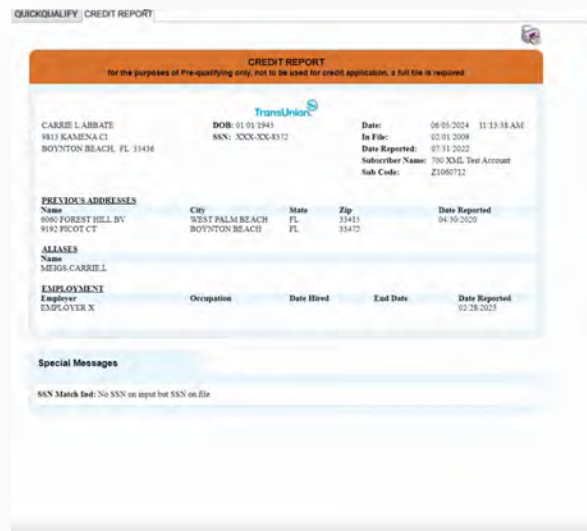
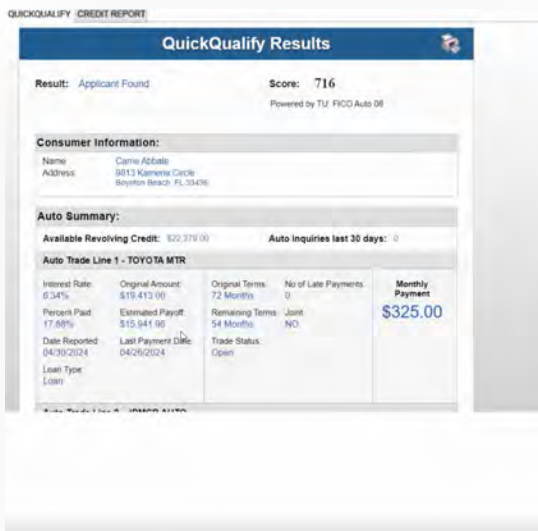




One again, the dealer can scroll down to the **“Qualification Data”** section, and view the auto-filled prequalification information, as well as view the 700Credit’s prequalification and full credit report by clicking the **“700Credit Report >>>”** logo.



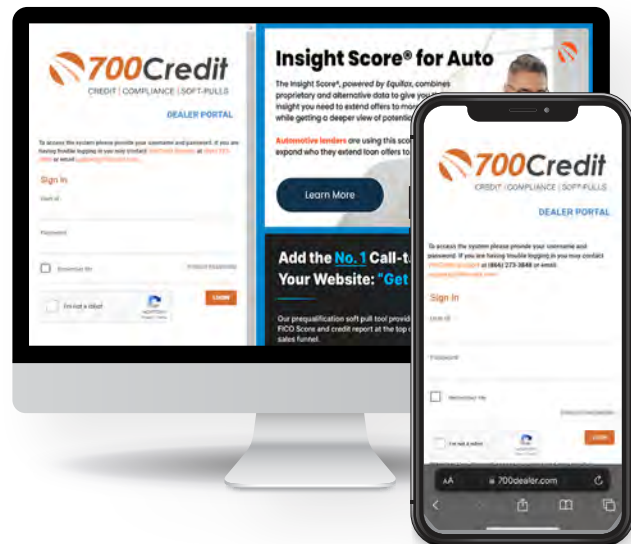
700Credit’s soft pull, prequalification (QuickQualify) results will appear on screen in an iframe. Dealers can utilize the tabs at the top of the iframe to pan between the soft and hard pull (full credit file) reports.



## Introduction to 700Dealer.com

All 700Credit dealers have exclusive access to their own personal credit portal hosted at [700Dealer.com](http://700Dealer.com). The unique platform provides dealers a single tool to seamlessly navigate and monitor credit data from all of their solutions; including, credit reports, compliance and soft pull solutions, ID verification and driver's license authentication platforms.

You should have received your username and password in a welcome email from our team. If you did not receive this email, or have misplaced it, please contact our support department at: [support@700credit.com](mailto:support@700credit.com) | (866) 273-3848.



## Viewing Your Leads

After logging into your [700Dealer.com](http://700Dealer.com) portal, locate/select the "Applicant List" menu item in the left-hand navigation panel where you will be presented with a mass list of all applicants in the platform. Select "Date Range" to filter the list and view different timeframes.

By clicking on any name in the list, you can view their soft pull, prequalification (QuickQuality) results, full credit report, red flag, and a link to their compliance dashboard.

**Applicant List**

Name	Phone	Status
Jane Aarden	(866) 273-3848	Completed
John Doe	(866) 273-3848	Completed
Jane Smith	(866) 273-3848	Completed
John Doe	(866) 273-3848	Completed

**QuickQuality Results**

Result: Applicant Found      Score: **618**  
Powered by EX: FICO AUTO VS

**Consumer Information:**

Name: John Doe      Email: john@ford.com  
Address: 123 Main St, Farmington Hills, MI 48334      Phone: (959) 655-1234

**Auto Summary:**

Available Revolving Credit: \$1,450.00      Auto Inquiries last 30 days: 0

Auto Trade Line 1	Auto Trade Line 2
Interest Rate: 17.5075% Original Amount: \$15,079.00 Original Term: 72 Months No of Late Payments: N/A Monthly Payment: \$382.00 Percent Paid: 81.12% Estimated Payoff: \$3,224.00 Remaining Term: Joint Trade Status: NO Trade Open Date: 11/19/2015 Loan Type: Auto Trade Status: Open	Interest Rate: 4.99% Original Amount: \$16,045.00 Original Term: 61 Months No of Late Payments: 0 Monthly Payment: \$296.00 Percent Paid: 100% Estimated Payoff: \$0.00 Remaining Term: Joint Trade Status: NO Trade Open Date: 07/21/2011 Loan Type: Auto Trade Status: Closed

**Credit Report**

Name: JANE AARDEN      DOB: 11/01/1952      Date: 05/02/20  
SSN: 000-00-1234      In File: 04/6/02      Reported: 03/14/00  
Subscriber: FIC      Sub Code: C00002000

City: WINDHAM      State: ME      ZIP: 04902  
Vehicles: WAREHAM      ME      02617

**QuickQuality Results Table:**

Auto Trade Line	Original Amount	Original Term	No of Late Payments	Monthly Payment
Auto Trade Line 1	\$15,079.00	72 Months	N/A	\$382.00
Auto Trade Line 2	\$16,045.00	61 Months	0	\$296.00

**Credit Report Table:**

Score	Code	Score Factor Descriptions
618	01	Auto Inquiry (1)
618	02	Auto Inquiry (2)
618	03	Auto Inquiry (3)
618	04	Auto Inquiry (4)
618	05	Auto Inquiry (5)
618	06	Auto Inquiry (6)
618	07	Auto Inquiry (7)
618	08	Auto Inquiry (8)
618	09	Auto Inquiry (9)
618	10	Auto Inquiry (10)

## Managing Users

Dealers with the appropriate authorization can add, edit and/or delete customers and their credit/lead information with the following simple process:

1. Log in to your [700Dealer.com](http://700Dealer.com) platform using your provided credentials.
2. Click on the “**Users**” link in the left-hand navigation Administration panel.
3. If editing a user’s credentials, click the “**Edit**” link attached to the user’s “**Action**” column.
4. To delete a user, click the “**Delete**” link.
5. If creating a new user, click on the “**Copy**” link.

User ID	Name	User Level	User Type	Status	Dealer	City	State	Action
cartercountydcjdui	CJ DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
cartercountydcjdpq	Elend Solutions PQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
cartercountydcjdui	CJ DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit   Delete   Copy
cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit   Delete   Copy
cartercountydcjdpq	Elend Solutions PQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit   Delete   Copy
fchavez	Frank Chavez	Dealer Admin	OOE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
keystonechevydui	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit   Delete   Copy
keystonechevydc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit   Delete   Copy
keystonechevydpq	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit   Delete   Copy

If you need to alter the information of an applicant's pre-existing profile, select “**Edit**” attached to the user's listing. From their information profile, dealers can make the desired changes.

Once complete, save the profile before exiting out.

**User Information**

User ID: [text] Password: [password] Retype Password: [password]

First Name: [text] Middle Name: [text] Last Name: [text]

Address: [text] City: [text] State: [dropdown] Phone: [text]

Zip: [text] Tyvek [text] MI [dropdown]

Email Address: [text] [Email Password]

**Password Rules:**  
 Password must be at least 10 characters long.  
 Password must contain an uppercase character.  
 Password must contain a lowercase character.  
 Password must contain a numeric character.  
 Password and Retype Password must match.  
 Password shouldn't match with last 13 password

**User Setup Information**

User Type: [dropdown] User Level: [dropdown] AutoGenerate Letter: [checkbox]

Web User: [checkbox] Read Only: [checkbox]

Dealer: [dropdown] Select Default Dealer: [dropdown]

Disable User: [checkbox]

From IP: [text] To IP: [text] Add Another to Range

Restrict Days of week and time of day access: [checkbox]  
 Force Password change on next Login: [checkbox]  
 Show in QuickApp Dropdown: [checkbox]

Security Questions: [checkbox]

Question 1: [text] Answer 1: [text]  
 Question 2: [text] Answer 2: [text]

## Creating a New User

UserID	Name	User Level	User Type	Status	Dealer	City	State	Action
cartercountydcudi	CJ DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
cartercountydc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
cartercountydcpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
cartercountyhyucdl	CJ DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
cartercountyhydc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
cchyundaicdpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
keystonechevyucdl	CJ DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
keystonechevydc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>
keystonecbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	<a href="#">Edit</a>   <a href="#">Delete</a>   <a href="#">Copy</a>

To create a new user, it is easiest to find a similar user ID from the "Users" mass list, and select the "Copy" action, as highlighted above.

You can then fill in the new user's information into the user profile, as well as make any necessary changes.

**User Information**

UserID: [cartercountydcudi] Password: [ElendSolutionsPQ] Buetype/Password: [ElendSolutionsPQ]

First Name: [CJ] Middle Name: [DL] Last Name: [Interface]

Address: [123 Main Street] City: [Ardmore] State: [OK] Zip: [48521] Phone: [ ] Email Address: [ ]

**User Setup Information**

User Type: [Web User] Dealer Admin: [ ] AutoGenerate Letter in on: [ ]

Dealer: [ABC Dealer] Select Default Dealer: [ABC Dealer]

From IP: [ ] To IP: [ ]

Security Questions:

Question 1: [Favorite room in my house] Answer 1: [Music]

Question 2: [state born in] Answer 2: [Alaska]

Question 3: [jvt] Answer 3: [State]

## Viewing Invoices

Dealers can also view their monthly invoices online by selecting the "Online Invoicing" tab in the left-hand "Administration" navigation panel.

Locate and select the desired invoice to open its details and view the billing summary.

**Administration** | Invoice Date: 11-11-2018 | Monthly Bills are available for 6 months

**Online Invoicing**

**Billing Summary**

Invoice Number: 605347

Fast Our Balance: \$0.00

Current Activity: \$1295.30

**Invoice Total: \$1295.30**

Online Payments: \$0.00

Auto Payments: \$0.00

Balance due by 12/11/2018: \$1295.30

**Form:** 700Credit Web Login, Auto Pay Setup Form, ACH One Time Payment Authorization Form, CC One Time Payment Authorization Form, Gateway, HONIG & ASSOCIATES LLC, MCH, REG700

**Dealer:** ELK GROVE DSA, 8400 LAGUNA GROVE DR, ELK GROVE, CA 95757

**INVOICE** | **700Credit**

Invoice Number: 605347 | Date: 11/11/2018



## Introduction to Compliance Solutions with 700Credit

Compliance is a daunting task for any dealership, but the key to adhering to the Fair Credit Reporting Act (FCRA) and Equal Credit Opportunity Act (ECOA) regulations is consistency. 700Credit offers an array of products and services in a customized package for your dealership, all of which work to automate your compliance practices, keeping your dealership ready at all times for future audits. In addition to this complete, packaged Compliance Dashboard, we offer Identity Verification and Synthetic ID protection solutions.

## Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

### Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy Notices
- Out of Wallet Questions
- Our Compliance Dashboard also collects lead forms from our Credit Reporting and Soft Pull products

### Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickScan

## How You Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views

Adverse Action Letter Program Monitor		
	#	%
Total Applicants	43	
Letters Mailed	34	79%
Letters Queued to be Mailed	4	9%
Letters Printed Locally	0	0%
Applicants with No Letter Delivered	5	12%
<b>Adverse Letters Delivered/Scheduled</b>	<b>38</b>	<b>88%</b>

Risk Based Pricing Notice Program Monitor		
	#	%
Total Applicants	43	
Notices Mailed	35	81%
Notices Queued to be Mailed	8	14%
Notices Emailed	0	0%
Notices Printed Locally	0	0%
Applicants with No Notice Delivered	2	5%
<b>RBP Notices Delivered/Scheduled</b>	<b>41</b>	<b>95%</b>

Red Flag Program Monitor		
	#	%
<b>Red Flag Alert Status</b>		
Total Applicants With Red Flag	38	46%
Red Flag Clear & Cautions	9	24%
Red Flag Alerts	29	76%
Alerts Unresolved	27	
Alerts Resolved	2	
<a href="#">View All Unresolved</a>		
<b>Consumer Alerts</b>		
Fraud Victim and Security Alerts	1	
Active Duty Alerts	0	
<b>ID Verifications</b>		
Complete	0	0%
Incomplete	42	100%
<a href="#">View All Incomplete</a>		

Out of Wallet Authentication Program Monitor		
	#	%
Total Applicants	42/29	
<b>Total Applicants with OOW Presented</b>	<b>42</b>	<b>100%</b>
Applicants Passed	3	7%
Applicants Failed	0	0%
Authentication Abandoned	3	7%
Questions Unavailable	36	86%

OFAC Compliance		
	#	%
<b>OFAC Status</b>		
Total Applicants With OFAC	39	
OFAC Alerts	0	0%
OFAC Unresolved	0	
OFAC Resolved	0	

## Compliance for Credit Reports

### What must dealers have in place today:

- Red Flag, which includes OFAC on every applicant, and remediate all alerts.
- Properly provide Adverse Action and Risk Based Pricing notices to consumers.
- Must abide by the regulations, and be able to **PROVE** they abide through monthly audits.

700Credit provides our dealers a comprehensive platform that keeps your business in compliance with every transaction. **Our Compliance Dashboard includes:**

- Red Flag
- Risk Based Pricing Notices
- Adverse Action Notices
- OFAC
- Privacy Notices
- Out of Wallet Questions
- Audit Reports

## Red Flag Regulation

Our Red Flag ID solution is customizable for your dealership's specific needs and provides a total solution to satisfy all Red Flag requirements. This is an automated solution that shows results directly within the credit report. Available with every potential Red Flag alert, 700Credit provides a list of multiple choice "out of wallet" questions that an identity thief would have a hard time answering, allowing you to validate identity without the consumer leaving the dealership.

### What must dealers have in place today:

- Red Flag which includes OFAC on every Applicant, and remediate all alerts
- Properly provide Adverse Action and Risk Based Pricing notices to consumers
- Must abide by the regulations, and be able to PROVE they abide through monthly audits.
- Dealers are required by law to have a WRITTEN Identity Theft Protection POLICY (ITPP) (*700Credit has a template available for you*)
  - This policy must have a training component, a monitoring component, a reporting component and an audit component
- Dealers must have a Compliance Officer identified for your store

## Red Flag: Key Components

- OFAC Database Search
- Address Verification against a Public Record Database
- Fraud Database Check
  - Database contains known fraudulent addresses (*Prisons, mail drops, fraudulent activity in the past, etc.*)
  - Master Death File
  - Social Security Number Validation
- ID Verification Component
- Military Lending Act
- Synthetic ID Fraud

**Identity Verification** Name: TEST TEST Status: Out of Wallet Required  
 Red Flag Score: 99  
 Score Risk Level: Medium Risk Out of Wallet Questions

Section	Result	Alert	Next Steps
> OFAC	✔ Clear		
> ID Match	❗ Alert	Subject not found Last Name: Not Found Address: Not Found SSN: Not Found	Out of Wallet Questions
> Red Flag Alerts	❗ Alert	Zip Code vs City: ZIP Code not issued Zip Code vs State: ZIP Code not issued Issuance Year Status: Not Issued Yet Phone Code vs State: Not available Phone Code vs Zip Code: Not available ZIP code has not been issue SSN likely not issued prior to June 2011	Out of Wallet Questions
> Synthetic ID	-	-	-
> MLA Search	✔ Clear		
> ID Verification	❌ Incomplete	Verification of ID Required	Verify ID

[View Detail Report](#)

## Out of Wallet (OOW) Questions

Out of Wallet (OOW) questions are designed to speed the verification process and keep your customers in your store. When a Red Flag alert occurs, your dealership must validate the person's identity. If you ask an applicant for additional forms of identity and address verification and they have to leave the store, you risk them not coming back.

- **Available:** OOW questions are available instantly and available for every applicant processed through our 700Dealer platform or through our affiliate partner's platform.
- **Added Security:** Multiple choice questions that would be hard for an identity thief to answer.
- **Instant Verification:** If the customer answers the majority of the questions correctly, their identity is verified and the alert is automatically resolved, allowing you to proceed with the transaction.

**Out of Wallet Questions**

Number of Questions: 1

1. According to our records, are you currently listed on any of the following for areas for credit history?

IN PRODUCE  
 RICOHLAND  
 RANCOLOPH  
 RANCOLOPH  
 NONE OF THE ABOVE DOES NOT APPLY

2. Which one of the following could cause you to have a record on credit card. *More than one may apply.*

KEYS  
 BIRTH BIRTH  
 ELDER FATHER  
 DONATE TRAVEL MANT  
 NONE OF THE ABOVE DOES NOT APPLY

3. How many times have you ever been arrested for a crime? (Please select the most accurate number in which your records are reported. Do not select the regular monthly amount which includes parking tickets, tolls, or other minor infractions unless they are a criminal offense. If you have ever had a mortgage payment late in the past, please select "NONE OF THE ABOVE DOES NOT APPLY".)

0  
 1-5  
 6-10  
 11-15  
 16-20  
 NONE OF THE ABOVE DOES NOT APPLY

4. How many times have you ever been arrested for a crime?

0  
 1  
 2  
 3  
 4  
 NONE OF THE ABOVE DOES NOT APPLY

5. Please select the state for the address you entered.

ALABAMA  
 ALASKA  
 ARIZONA  
 ARKANSAS  
 CALIFORNIA  
 COLORADO  
 CONNECTICUT  
 DELAWARE  
 FLORIDA  
 GEORGIA  
 HAWAII  
 ILLINOIS  
 INDIANA  
 IOWA  
 KANSAS  
 KENTUCKY  
 LOUISIANA  
 MAINE  
 MARYLAND  
 MASSACHUSETTS  
 MICHIGAN  
 MINNESOTA  
 MISSISSIPPI  
 MISSOURI  
 MONTANA  
 NEBRASKA  
 NEVADA  
 NEW HAMPSHIRE  
 NEW JERSEY  
 NEW MEXICO  
 NEW YORK  
 NORTH CAROLINA  
 NORTH DAKOTA  
 OHIO  
 OKLAHOMA  
 OREGON  
 PENNSYLVANIA  
 RHODE ISLAND  
 SOUTH CAROLINA  
 SOUTH DAKOTA  
 TENNESSEE  
 TEXAS  
 UTAH  
 VERMONT  
 VIRGINIA  
 WASHINGTON  
 WEST VIRGINIA  
 WISCONSIN  
 WYOMING  
 NONE OF THE ABOVE DOES NOT APPLY

[Submit](#) [Cancel](#)

## Risk-Based Pricing Notices

The Risk-Based Pricing Regulation affects dealerships whether or not they pull a credit report on their customers. The regulation is intended to improve the accuracy of credit information by alerting those consumers who may have negative information existing on their credit file.

Consumers are provided their score, how their score ranks nationally and some educational information on how to obtain a copy of their report and what to do if they find inaccurate information.



- Compliance is automated for this regulation
- Generated instantly with every credit report pulled
- Dealers can print or email from within the view credit report window
- Any consumer that the notice was not printed or emailed to, will be mailed their notice by the 700Credit mailhouse. Ensures people who never make it to the Finance office will receive a copy.
- Included in the Compliance Dashboard report to monitor activity
- RBPN Audit report available that shows every consumer who's credit file was access and how and when each consumer received their notice.

### RBPN: Recommended Best Practices

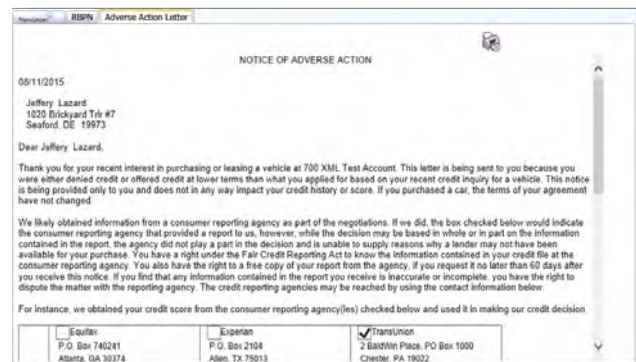
- Consider a process where the RBPN is presented to the consumer during signing ceremony and have the consumer sign a copy and place in Deal Jacket.
- Add to your monthly audit check list that you utilize when auditing deal jackets.
- Consider delegating personnel to review notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the RBPN, minimizing costs from RBPN's being mailed to the customer.
- The RBPN audit report can be run to show every customer a credit report was run on and how their RBPN was delivered.



## Adverse Action Notices

Dealerships are considered creditors and are responsible for providing Adverse Action notices to customers that were not offered financing or consumers who were offered alternative financing but denied the offer. 700Credit has a solution that automatically keeps your dealership in compliance with Adverse Action obligations.

- Generated instantly with every report
- Stored on 700Dealer.com system
- Included in Compliance Dashboard report
- Print or email to the consumer
- Mailhouse supported



### Adverse Action: Recommended Best Practices

- Review 700Credit's automation methods for minimizing manual efforts
  - Scorecard cutoffs, so top credit tier consumers never receive a notice
  - Automate the mailing of the notices for those consumers not mailed or emailed notices
- Add to your monthly audit check list that you utilize when auditing Dead deal jackets.
- Consider delegating personnel to review consumers who did not purchase a car for notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the Adverse Action, minimizing costs from Adverse Action Notice's being mailed to the customer.
- The Adverse Action audit report can be run to show every customer a credit report was run on and how their Adverse Action was delivered.

## OFAC Search

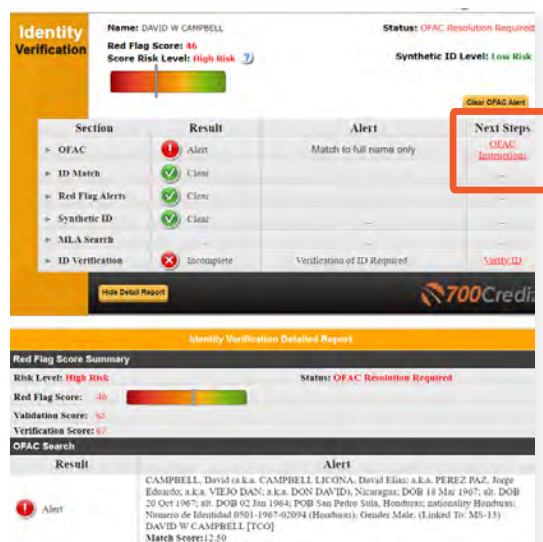
OFAC is a department within the U.S. Treasury, the Office of Foreign Assets Control (OFAC), and is responsible for administering and enforcing economic sanctions against suspected terrorists, drug dealers and money launderers.

Specifically, OFAC is a database which identifies Specially Designated Nationals (SDN) – those individuals or businesses linked with illegal activities – with whom an entity, including dealerships, are prohibited from doing business. This includes cash deals.

700Credit’s quick and easy OFAC solution screens your customers against the OFAC database with every transaction.

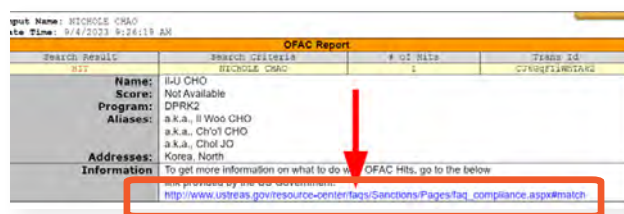
If a match occurs, 700Credit will assist your dealership employees with the necessary steps to remain compliant with the federal government’s regulations.

A “next steps” link will appear with instructions on how to resolve the issue, as shown to the right.

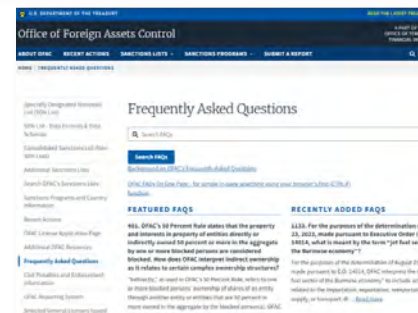


## OFAC Instructions

When you click on the link highlighted to the right, in the OFAC report, returns the following U.S. Department of the Treasury page.



Question #5 on this page is the attached US Treasury Department OFAC Instructions document. The US Treasury document has more details than our 700Credit document.



## OFAC Cleared

After you clear an OFAC hit, the system will capture who cleared the ofac, date and time.

The override reasons will also be captured.

The screenshot displays the 700Credit Identity Verification interface for a user named LEON SANCHEZ. The status is 'ID Verification Required'. The Red Flag Score is 41 (High Risk), and the Synthetic ID Level is Low Risk. A table below shows the verification results for various sections: OFAC, ID Match, Red Flag Alerts, Synthetic ID, and MLA Search are all 'Clear', while ID Verification is 'Incomplete' with an alert 'Verification of ID Required'. A red arrow points to the 'Clear' button in the OFAC Search section of the detailed report below.

Section	Result	Alert	Next Steps
OFAC	Clear	Match to full name only	--
ID Match	Clear	--	--
Red Flag Alerts	Clear	--	--
Synthetic ID	Clear	--	--
MLA Search	Clear	--	--
ID Verification	Incomplete	Verification of ID Required	Verify ID

Result	Alert
Clear	MONTOYA SANCHEZ, Diego Leon, Diagonal 27 No. 27-104, Cali, Colombia; c/o INVERSIONES LA QUINTA Y CIA. LTDA., Cali, Colombia; c/o LADRILLERA LA CANDELARIA LTDA., Cali, Colombia; c/o MONTOYA LUNA E HIJOS Y CIA. S.C.S., Cali, Colombia; DOB 11 Jan 1958; POB Trujillo, Valle, Colombia; Passport 16348515 (Colombia); Cedula No. 16348515 (Colombia) LEON SANCHEZ [SDNT] Match Score:12.50

OFAC alert was cleared  
 Verified User Name: FinanceExpress Interface      Date and Time: 4/18/2023 1:53:57 PM

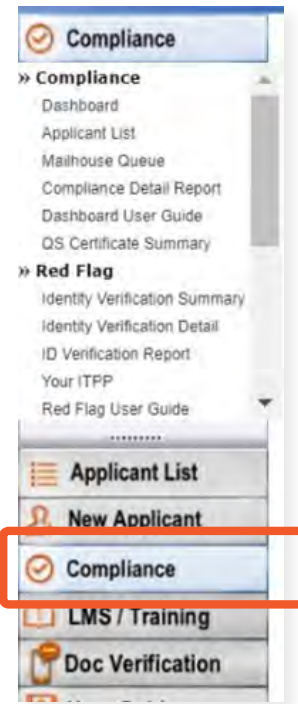
### OFAC Search: Recommended Best Practices

- OFAC Should be pulled on every person you sell a car to. It is included in 700Credit's Identity Verification product.
- You need to ensure you are running OFAC on cash deals
- If an OFAC hit occurs, click on the details link and evaluate the result details
- Look for DOB and compare to the DOB of your applicant. Look at the names listed and see if a match. If it is not your applicant, select the override OFAC button and record your reasons for overriding
- If it looks like it is your applicant follow the link to the government web site to report your hit.
- Ensure your finance office is reviewing the results of the ID Verification product which contains the OFAC search
- Consider placing a copy of the ID Verification Summary in the deal jacket to ensure finance office is reviewing and remediating results and add to your monthly audit check list that you utilize when auditing deal jackets.
- Utilize the dashboard to monitor for OFAC hits so that you can proactively investigate hits before end of month audit.
- The OFAC audit report can be run to ensure all OFACS were resolved

## Viewing Audit Reports

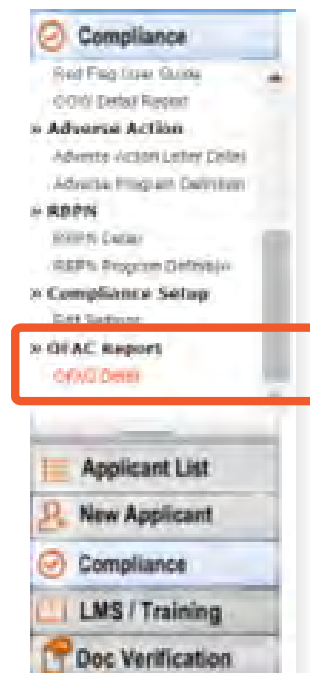
To access your audit reports, first log into your [700Dealer.com](http://700Dealer.com) platform.

Locate the “**Compliance**” menu item in the left-side navigation panel.



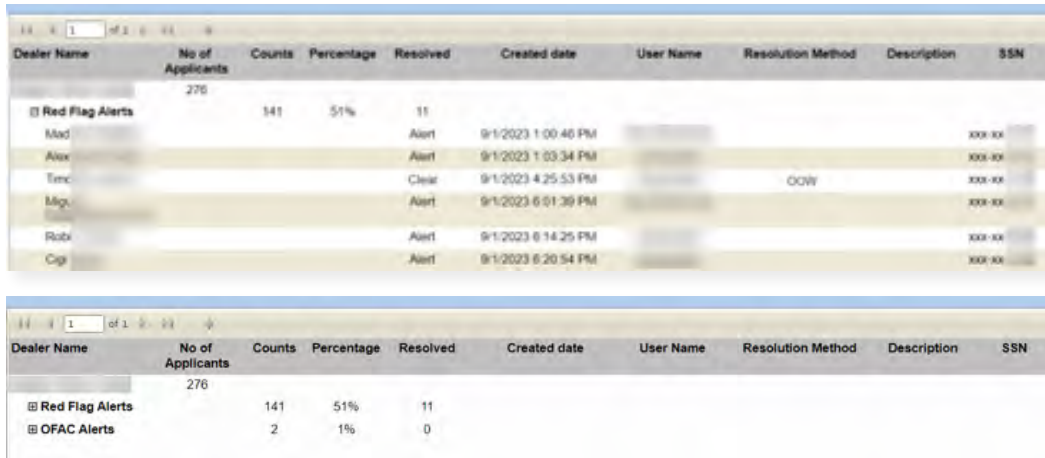
Using the scroll bar, scroll down to the “**Detail Report**” you would like to see:

1. Out of Wallet Detail Report
2. Adverse Action Letter Detail
3. RPBN Detail
4. OFAC Detail



Click on the report you would like to view.

**RED FLAG REPORT:**



Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Resolution Method	Description	SSN
<b>Red Flag Alerts</b>									
Mad				Alert	9/1/2023 1:00:46 PM				XXX-XX
Alex				Alert	9/1/2023 1:03:34 PM				XXX-XX
Tmc				Clear	9/1/2023 4:25:53 PM		OOV		XXX-XX
Mg				Alert	9/1/2023 6:01:39 PM				XXX-XX
Rubi				Alert	9/1/2023 6:14:25 PM				XXX-XX
Cgi				Alert	9/1/2023 6:20:54 PM				XXX-XX

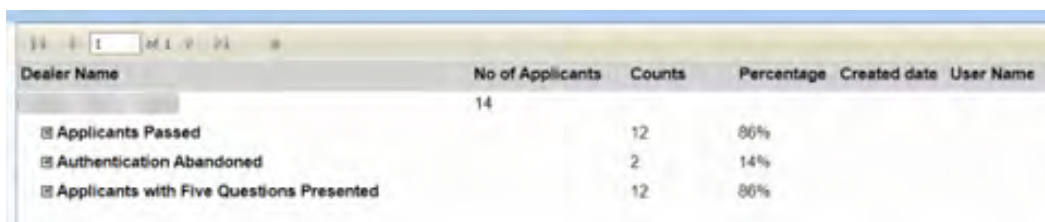
Dealer Name	No of Applicants	Counts	Percentage	Resolved
<b>Red Flag Alerts</b>				
	276	141	51%	11
<b>OFAC Alerts</b>				
		2	1%	0

**IDENTITY VERIFICATION REPORT:**



Date	Time	Dealer Name	Applicant Name	User Name	Status
09/01/2023	11:54:04		JAN		Incomplete
09/01/2023	12:56:28		Ma		Incomplete
09/01/2023	13:00:46		Ma		Incomplete
09/01/2023	13:03:34		Ale		Incomplete
09/01/2023	14:13:11		Bro		Verified
09/01/2023	15:19:38		Kur		Incomplete

**OUT OF WALLET REPORT:**



Dealer Name	No of Applicants	Counts	Percentage
<b>Applicants Passed</b>			
	14	12	86%
<b>Authentication Abandoned</b>			
		2	14%
<b>Applicants with Five Questions Presented</b>			
		12	86%

**RISK-BASED PRICING NOTICE REPORT:**

Dealer Name	App Date	Name	No of Applicants	No of notices Delivered	Print Local	Mail House	EMAIL	Queued Date	Credit Score
Totals			286	286	167	0	0	116	
	09/01/2023	Ale			09/01/2023				EFX(669)TU(638)XPN(649)
	09/01/2023	Anr			09/01/2023				EFX(864)TU(XPN)
	09/01/2023	Bre			09/01/2023				EFX(842)TU(864)XPN(837)
	09/01/2023	Chu					09/17/2023		EFX(481)
	09/01/2023	Cig					09/17/2023		EFX(549)TU(492)XPN(502)
	09/01/2023	Das			09/01/2023				EFX(824)TU(645)XPN(640)

**ADVERSE ACTION REPORT:**

Dealer Name	App Date	Name	No of Applicants	No of Letters Delivered	Print Local	Mail House	Queued Date	Credit Score
Totals			286	286	0	0	286	
	09/01/2023	Ale					09/17/2023	EFX(669)TU(638)XPN(649)
	09/01/2023	Anr					09/17/2023	EFX(864)TU(XPN)
	09/01/2023	Bre					09/17/2023	EFX(842)TU(864)XPN(837)
	09/01/2023	Chu					09/17/2023	EFX(481)
	09/01/2023	Cig					09/17/2023	EFX(549)TU(492)XPN(502)
	09/01/2023	Das					09/17/2023	EFX(824)TU(645)XPN(640)

**OFAC REPORT:**

Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Verified User
		298					
<input checked="" type="checkbox"/> OFAC Alerts		2	1%	0			
<input checked="" type="checkbox"/> OFAC Clear		296	99%	0			

You should have been sent your [700Dealer.com](https://www.700Dealer.com) login credentials in one of our welcome emails to you. If you cannot locate your credentials or have any other questions about the integration, please reach out to our 24/7 support team at: (866) 273-3848 (Option 4) or [support@700Credit.com](mailto:support@700Credit.com).