



USER GUIDE

OCTOBER 2024



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Welcome to 700Credit

700Credit is the leading provider of credit reports, compliance solutions, soft pull products, identity theft and driver's license authentication platforms for automotive, RV, Powersports and Marine dealers in the US. Our product and service offerings include credit reports, prescreen and prequalification platforms, OFAC compliance, Red Flag solutions, 2022 Safeguards protection, Synthetic ID Fraud Detection, score disclosure, Risk-Based Pricing and Adverse Action notices, identity verification, and mobile and in-store driver's license authentication solutions. With over 23,000 direct dealer clients, and 200+ software partners, we look forward to becoming your trusted credit and compliance vendor.

Credit Report Solutions

We are the largest authorized reseller of credit reports from all three leading national credit companies, **Experian, Equifax and TransUnion**. All 700Credit clients receive their— choice of report format (HTML, enhanced, TTY or Merged Format), score, and ancillary products.

Compliance Solutions

We offer an array of products and services in a customized package for our dealerships, all of which work to automate your compliance practices and keep your dealership ready at all times for future audits. Our **Compliance Dashboard** is a complete monitoring solution, that is unique in the industry and helps you manage and stay on top of credit reporting and compliance from one single view. **Our compliance solutions include:**

- **Adverse Action Notices**
- **Risk-Based Pricing Notices**
- **OFAC Search**
- **Red Flag ID**
- **Privacy Notices**
- **Out of Wallet Questions**

Soft Pulls

The term “*soft pull*” refers to an action where a soft inquiry is made on a consumer's credit file using name and address only. Soft pull solutions **do not require a customer's SSN or DoB** and have **no impact on a customer's credit profile**. We have several soft pull solutions to choose from and help you engage consumers and speed the sales process, including:

QuickQualify (prequalification)

QuickQualify is a powerful “*call-to-action*” for your dealership website. This application requires only the consumer's name and address (*no SSN or DoB*) and provides dealers with a FICO® score and full credit report. Generate **3 to 4 times the leads** over a typical lead form and empower your sales team with the data they need to discuss qualified payment options.

QuickScreen (prescreen)

QuickScreen is a dealer-initiated soft pull solution that does not require a customer's SSN or DoB and does not impact their credit score. This solution can be integrated with many applications at your store, *giving you visibility into your customer's credit profile before you work a deal*, so you can work the right deal, right away.



Identity Verification & Fraud Detection

We are here to protect your store through our all-encompassing Identity Verification and Fraud Detection platform which includes the following solutions:

Identity Verification

Our platform is an automated solution that provides a summary table of results appended to each credit report. This vital service flags questionable information, focusing on high-risk applicants, social security numbers, driver's licenses and addresses. The 700Credit Identity Verification platform includes; OFAC Terrorist Search, ID Match, Synthetic Fraud, Military Lending Act (MLA), ID Verification, Red Flag, and Out of Wallet Questions (OOW).

Synthetic ID Fraud

A solution that uses proprietary logic and unique combinations of available data, the high-risk fraud score looks at a consumer's credit behavior and credit relationships over time to uncover previously undetectable risks. Dealers are returned a risk score with score factors to help determine if a new customer application is likely associated with a synthetic identity.

Income & Employment Verification

Combining the power of Experian's Verify™ product with The Work Number® from Equifax® and gain a more accurate understanding of a customer's financial standing. Dealers can now reduce risk and expand their coverage, offering lending decisions to a broader spectrum of consumers.

Driver's License Authentication Solutions

Protect your store with the industry's most advanced data capture and driver's license authentication solutions for automotive retailers today. We have **two platforms** for dealer's to authenticate customers – *both remotely and in-store*.

Mobile Scanner

Our document authentication platform, QuickScan, provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. This platform can be used in-store, as well as remotely when verifying the identities of online car buyers and leads. **Includes DMV validation and Deal Jacket integration.**

In-Store

ID Drive provides dealers with the most comprehensive physical driver's license scanning solution for automotive dealers today. This platform combines our prescreen and prequalification platforms, as well as our suite of Identity Verification tools (*Red Flag and Synthetic Fraud detection*) to deliver fast, accurate results.

CDK's digital retailing solution, Express Storefront®, has integrated our credit, compliance, prequalification & driver's license authentication solutions into their platform. This brief guide walks you through creating a new deal, the consumer/dealer experience working the deal/ prequalifying the consumer, pulling/viewing credit information & requesting/viewing driver's license information. If you have any questions, please feel free to reach out to our support desk at: (866) 273-3848 or email us at: support@700credit.com.



Introduction to QuickQualify

QuickQualify is a soft pull prequalification solution which places a soft inquiry on the consumer's file, that does not require a consumer's SSN or DoB - only name and address required. For each consumer that fills out the prequalification form and gets preapproved, dealers receive:

- FICO Score
- Available Revolving Credit
- Auto Inquiries last 30 days
- Summary of Auto Trade Lines Including:
 - Current Monthly Payments
 - Current Auto Loan Interest Rates
 - Remaining Balance/Payoff
 - Payment History
 - Months Remaining on Auto Loans

You can use this information to put the consumer in the right vehicle with the right financing, right away!

QuickQualify Results

Result: Applicant Found **Score:** 618
 Powered by EX: FICO AUTO V8

Consumer Information:

Name:	Jane Doe	Email:	jdoe@email.com
Address:	123 Main St. Farmington Hills, MI 48334	Phone:	(999)-555-1234

Auto Summary:

Available Revolving Credit: \$1,459.00 Auto Inquiries last 30 days: 0

Auto Trade Line 1				
Interest Rate:	Original Amount:	Original Terms:	No of Late Payments:	Monthly Payment
17.52765%	\$17,079.00	73 Months	N/A	\$382.00
Percent Paid:	Estimated Payoff:	Remaining Terms:	Joint:	
81.12%	\$3,224.00	6 Months	NO	
Loan Type:	Trade Status:	Trade Open Date:		
Auto	Open	11/19/2015		

Auto Trade Line 2				
Interest Rate:	Original Amount:	Original Terms:	No of Late Payments:	Monthly Payment
4.66%	\$16,045.00	61 Months	0	\$296.00
Percent Paid:	Estimated Payoff:	Remaining Terms:	Joint:	
100%	\$0.00	0 Months	NO	
Loan Type:	Trade Status:	Trade Open Date:		
Auto	Closed	07/21/2011		

Certificate Status:
 Printed By: N/A
 Confirmed By: N/A PRINT NOW

Credit Report Option

With our QuickQualify platform, dealers have the option of either getting the soft pull prequalification results as shown above, or you can opt to receive a full credit file from all three bureaus: **Equifax**, **TransUnion**, and **Experian**.

We **STRONGLY** suggest you set up your prequalification bureau to match the bureau and scorecard that matches your credit bureau used in your F&I Office.

Note: This report can only be used for information purposes and **CANNOT** be used to fund the deal.

FICO Auto V5F

750

FICO AUTO V8

761

FICO Auto 08

760

Credit Report

JANE AARDEN DOB: 11/01/19
 2 MAPLE CT SSN: 000-00-
 WESTPORT, MA 02790

PREVIOUS ADDRESSES:

Name	City
5 SILVER RDG	WINDHAM
11 HIGH DAM RD	WAREHAM

EMPLOYMENT:
 EMPLOYER X

700Credit Auto Summary

Total Bal	Month Pay	Total Auto	Open Auto	30	60	90
\$	\$		#	#	#	#
5958	522		0	0	0	0

Trade:	Account Name	Status	Orig	Cur	Monthly Pay	Miss	Orig	Payment Pattern	
Account #			Open/Closed	Orig AMT	Paid Due	30	60	90	
TD BANK N.A.	01680001	Paid or paying as agreed	09/26/2015	\$1,500	\$282	00	00	00	111111111111
CITIZENSBANK	01421049	Paid or paying as agreed	10/08/2009	\$1,195	\$301	00	00	00	111111111111
FNC VLSBND	07890001	Paid or paying as agreed	02/26/2005	\$50	\$0	00	00	00	111111111111

Score Summary

Score Card	Score	Code	Score Factor Description
FICO Risk V2	700	02	serious delinquency derogatory public record or collection filed
National Risk Model	502	19	time since delinquency is too recent or unknown
Bankruptcy	925	K	number of accounts with delinquency
		X	amount owed on delinquent accounts
		H	number of accounts with delinquency
		B	delinquency on bank installment loans
		C	too few accounts now current
		E	presence of non-satisfactory ratings on accounts or lack of open accounts
		F	ratio of bank revolving balances to credit limits or lack of bank revolving account information
		G	presence of derogatory accounts
		I	recently address or lack of bank, retail or finance accounts
		J	presence of delinquent accounts

Above is an example of our HTML Credit Report. This image was split for display purposes but will normally provide dealers with a complete, single view.

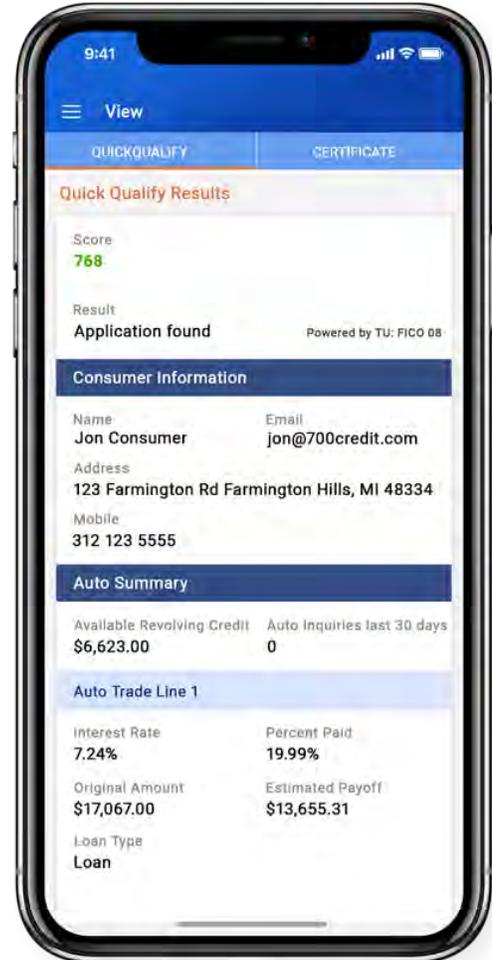


QuickMobile App (Dealer Mobile App)

Dealers are also able to receive immediate access to QuickScan lead information through the 700Credit QuickMobile App.

Specifically designed for dealers to manage their soft pull leads (*QuickQualify and QuickScan*) from a single, safe platform. It protects your consumer’s information with a **secure login screen** and available at anytime on your own mobile or tablet device. .

- Receive **direct mobile notifications** when consumers complete the QuickQualify web form or QuickScan process.
- **Optimize interactions** with your consumers through one-click text response and mobile dialing.
- **Immediate access** to view all applicants and their credit score, credit file information, and QuickScan results.
- **Stay organized** by setting filters to view leads from only a specific period of time.
- **Text or email** the QuickQualify soft pull or QuickScan driver’s license authentication forms **directly to the consumer**.



The **700Credit QuickMobile Dealer App** is offered at no charge and can be downloaded from the Apple and Android App Stores by searching for “**700Credit**” or by scanning the qr codes to the right.

Note: Installing the app does require your correct email address or cell phone be setup on your account to verify your user ID.

Contact our support team for assistance: **(866) 273-3848** or support@700credit.com.



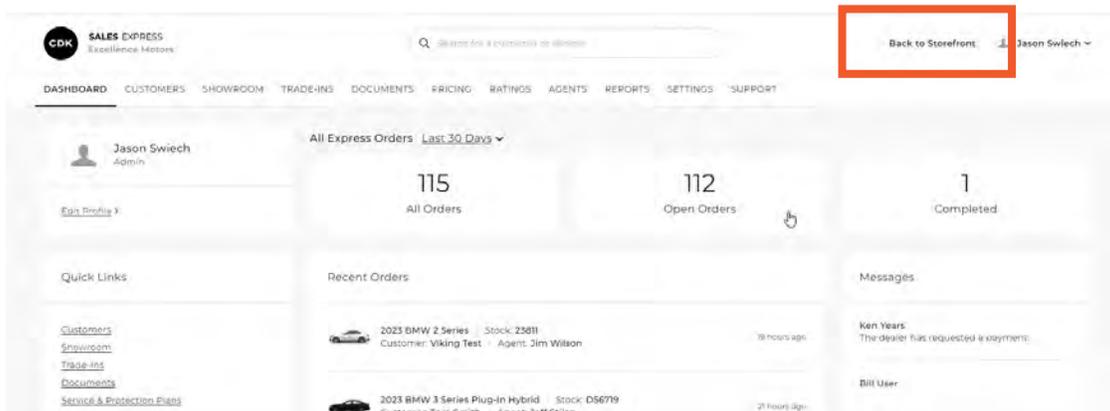
700Credit & CDK's Digital Retailing Integration

700Credit's soft pull, prequalification solution has been seamlessly integrated with CDK's modern digital retailing platform, Express Storefront®, enabling dealers to provide their customers more accurate payment quotes, while also gathering/storing important visibility into their credit file.

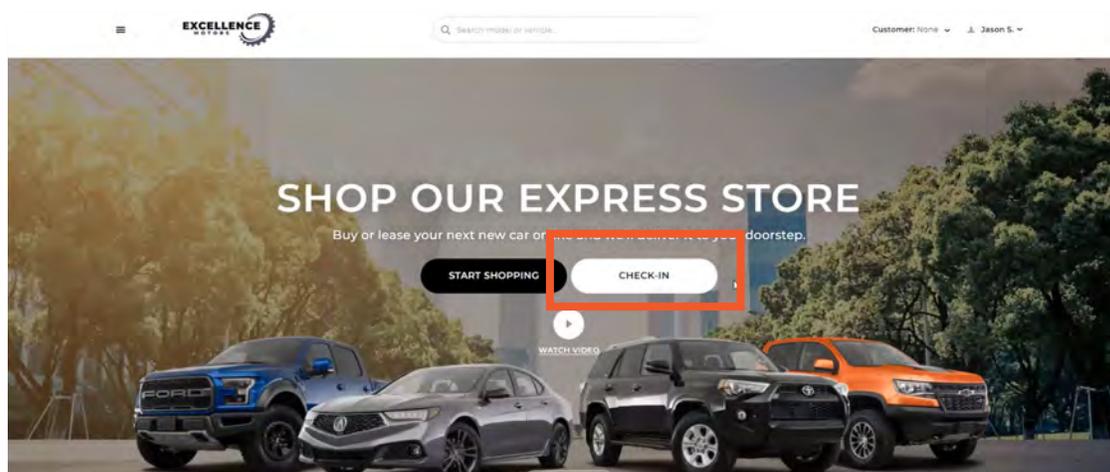
Note: The narrative of this user guide will revolve around the assumption that the consumer is located within the showroom, working the deal alongside the salesperson.

Creating a Deal

Starting in the CDK dealer-facing digital retailing dashboard (salesperson), select the **'Back to Storefront'** button, located in the top-right corner of the interface.

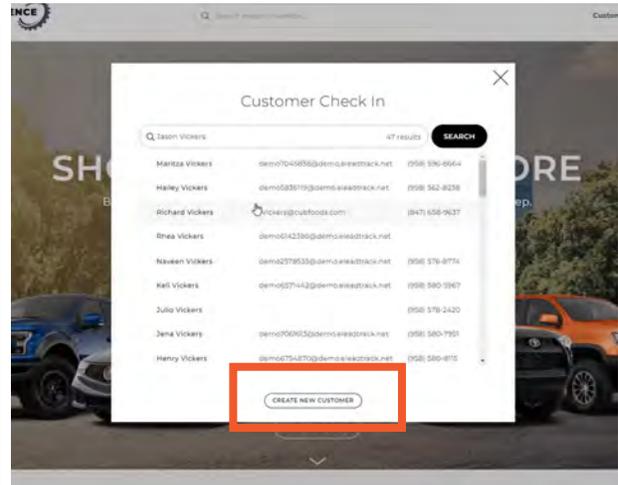
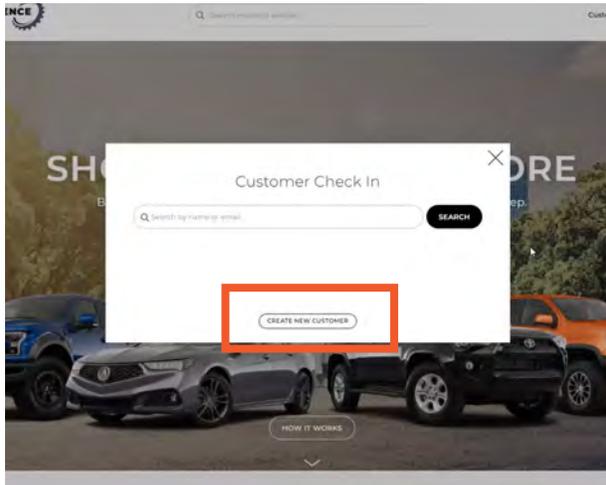


From the storefront's home page, click **'Check In'**.



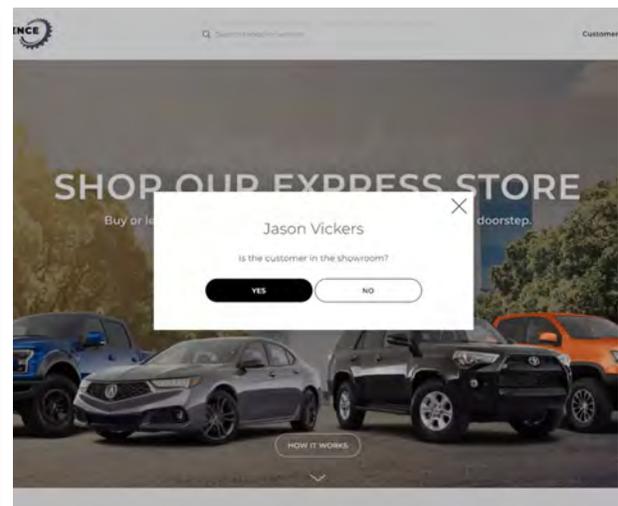
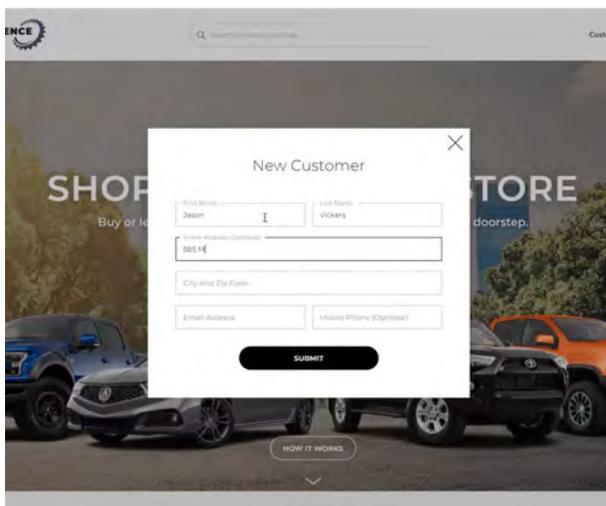
A pop-up window will appear, prompting the dealer to search for the customer's name within the database. This will ensure they are not creating a duplicate deal.

Once their full name has been entered in the search bar and it is confirmed this is a new customer being added, select the **'Create New Customer'** button, located at the bottom of the pop-up.



Enter consumer's personal information into the form (*first/last name, street address, city, zip code, email address and phone number*). Once complete, click **'Submit'**.

The dealer is asked if the customer is in the showroom with them. Answer **'Yes'** or **'No'**.





The salesperson is brought to the customer’s new profile where they are able to see all the personal information previously gathered in the process. They can also view the “**checklist**”, which is a list of other actions the salesperson can preemptively take to speed up the sales process.

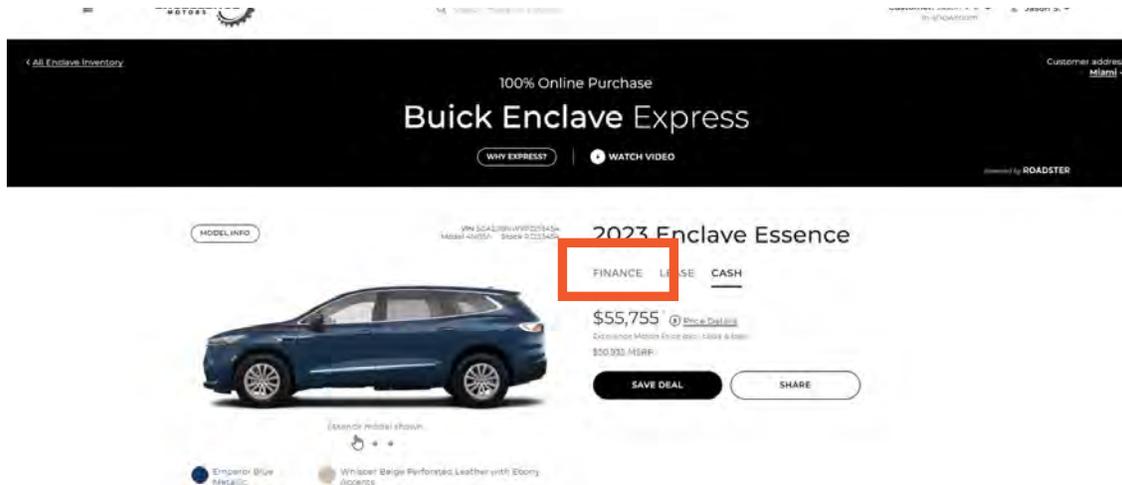
Example: A dealer may send a link to the consumer requesting images of their driver’s license, as this is eventually needed later on in the sales process (*highlighted below*).

The screenshot shows a customer profile for Jason Vickers. The page includes a search bar at the top, the customer's name, and a 'VIEW IN ADMIN' button. The 'CUSTOMER DETAILS' section lists information such as 'Customer Since' (Friday, July 14, 2023), 'Address' (585 Main St, Miami, FL 33134), 'Sales Agent' (Jason Swiech), 'Email' (jv894398434398@gmail.com), 'Phone' ((724) 309-7475), and 'Source' (Roadster). The 'VEHICLES' section has tabs for 'Deals', 'Orders', and 'Purchased', with a 'VIEW INVENTORY' button. A 'CHECKLIST' section is highlighted with a red box, containing three items: 'Driver's License', 'Auto Insurance', and 'Credit Application'. Each item has 'Start' and 'Share Link with Customer' links and a 'Not Started' status with a red dot.

Consumer Experience Working the Deal

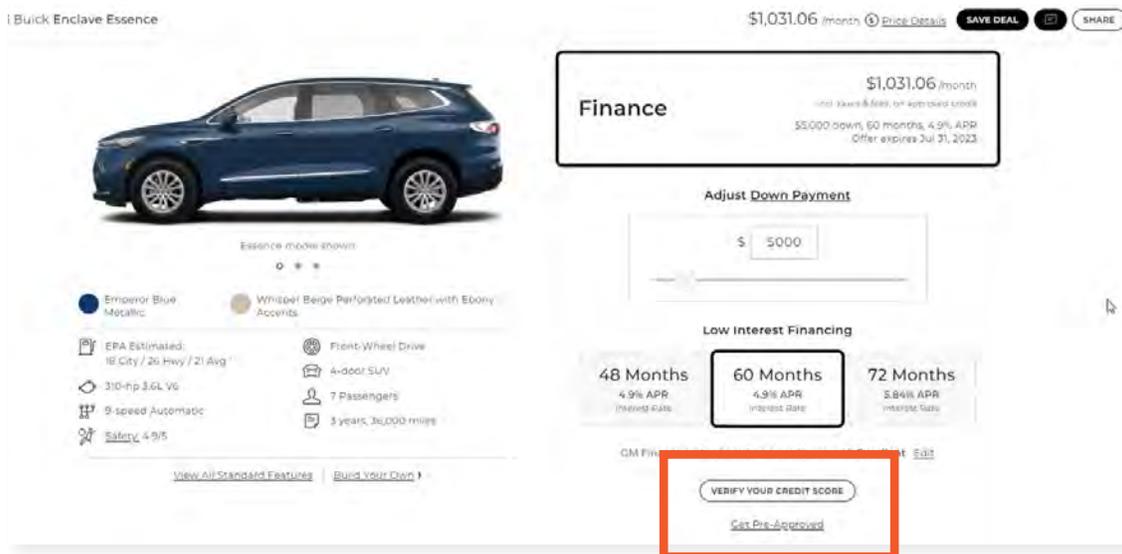
Now that the consumer's deal has been started, they can continue further working the deal, including getting prequalified and submit a credit application.

First, locate and select the vehicle of interest from the storefront. Open the Vehicle Detail Page (VDP), and select the **'Finance'** tab, as circled below.



Work with the consumer to set the desired finance variables, such as initial down payment, monthly terms, ect. As these terms are change, the estimated monthly payment will adjust accordingly.

Once set, the consumer must verify their credit score. Select the **'Verify Your Credit Score'** button.

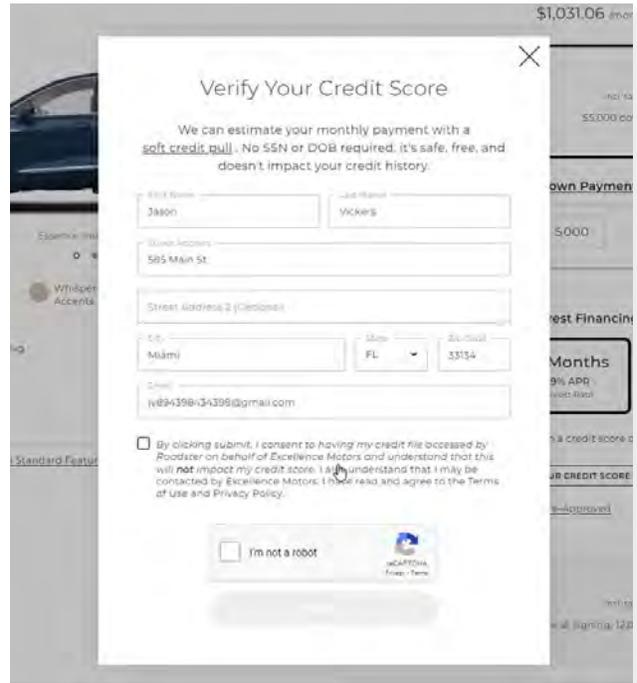




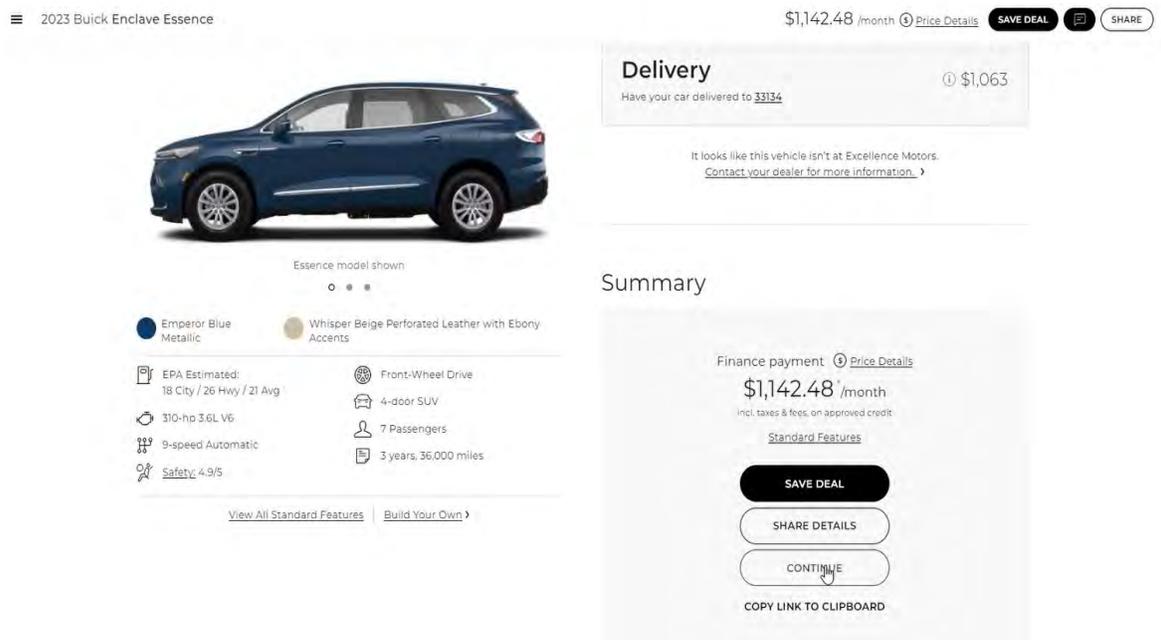
700Credit’s soft pull prequalification form will appear on screen as a pop-up window.

Provide the consumer’s necessary information into the form (*first and last name, address, and email address*).

Agree to the terms and conditions, check **‘I’m not a robot’**, and press **‘Submit’**.



Once the consumer’s credit score has been confirmed, the salesperson will be directed back to the deal being worked. Scroll down to the **‘Summary’** section, and select **‘Continue’** (as circled below).





This will then bring the salesperson to a further detailed view of the deal's summary, allowing them a final look at the details of the deal. Confirm all details are correct, and select 'Submit'.

PERSONAL INFORMATION

Why do we need this?
Complete the form below to start and save your deal. We'll keep your information secure and use your address to calculate the sales tax for your vehicle.

First Name: Jason Last Name: Vickers
Street Address: 580 Main St.
City and Zip Code: Miami, FL 33134
Email Address: jv694358434398@gmail.com Phone Number: 7243997175

Contact Preference
I prefer to communicate via:
 Text Email Phone

By submitting this form, I understand that I may be contacted by Excellence Motors. I have read and agree to the [Terms of Service](#) and [Privacy Policy](#). Standard text message rates apply.

SUBMIT

2023 Buick Enclave Essence Exp. Jul 21, 2023

310-hp 3.6L V6 9-Speed Automatic Front-Wheel Drive
Emperor Blue Metallic Whisper Beige Perforated Leather with Ebony Accents

Stock P3253454 Model 4NB56 VIN 5GAERBKWXP3253454

Base Model	\$49,045
Premium Colors and Trims	\$495
+ Emperor Blue Metallic	\$495
Manufacturer Destination Charge (1)	\$1,395
MSRP (Sticker Price) (1)	\$50,935
Dealer-Installed Equipment	\$2,320
+ Tint	\$395
+ Lift	\$1,925
Excellence Motors Price	\$55,755
Sales Tax (1)	\$5,419
Estimated Registration & Fees (2)	\$616
Service & Protection Plans	\$5,098
+ Extended Service Contract	\$4,999
+ Maintenance	\$899
Total Purchase Price	\$65,688

FINANCE SUMMARY

Down Payment (1)	-\$5,000
Total Amount Financed	\$60,688

Now that the deal has been fully created, the dealer is presented with a step-by-step process of the final tasks, including gathering images of the consumer's driver's license, and submitting a credit application.

Your Order

[Text Link](#)

Complete your order
Please complete any pending tasks below at your earliest convenience so we can finalize your order.
If you have any questions, please [Message Your Concierge](#).

Pending Tasks (7)

- 1 Driver's License (front) [Upload File](#)
- 2 Get an Estimate for Your Trade-In Vehicle [Get a Value](#)
- 3 Credit Application [Start Application](#)
- 4 Proof of Valid Insurance [Upload File](#)
- 5 Pay Refundable Deposit [Make Payment](#)
- 6 Confirm Vehicle Pickup or Delivery [View Delivery Details](#)

2023 Buick Enclave Essence Exp. Jul 21, 2023

310-hp 3.6L V6 9-Speed Automatic Front-Wheel Drive
Emperor Blue Metallic Whisper Beige Perforated Leather with Ebony Accents

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MSRP (Sticker Price) (1)	\$50,935
Dealer-Installed Equipment	\$2,320
+ Tint	\$395
+ Lift	\$1,925
Excellence Motors Price	\$55,755



In the case the salesperson is requesting a credit application from the consumer, the screen below will appear.

Provide the necessary consumer information, agree to the terms and conditions, and click **'Submit'**.

If the consumer has not had the chance to finish completing the application, they can click **'Finish Later'** and open back up at a different time.

Credit Application

Select Your Application Type
 Personal Business

Applicant Information
Please enter your current legal name.

First Name Jason	Last Name Vickers	Middle Name
Date of Birth (MM-DD-YYYY) 1	Driver ID#	Driver License Num.
Current Location	State	
Email jv894396434336@gmail.com	Phone Number 7243097475	
Employment Status Employed	Work Profile	

Provide 2 Years of Residence History
Most recent first.

[+ ADD ANOTHER ADDRESS](#)

Provide 2 Years of Work History
Most recent first.

1. Credit Account Number 10000	2. Current Employer ABC		
3. Job Title Sales	4. Street Address 789 Main St		
5. City Miami	6. State Florida	7. Zip Code 33154	8. Country United States
9. Division/Phone Number 412555212	10. Year 20	11. Reason d	
12. Other History (example)	13. Other Income Sources		

[+ ADD ANOTHER JOB](#)

I've read the [terms and conditions](#)
[Privacy Policy](#)

SUBMIT

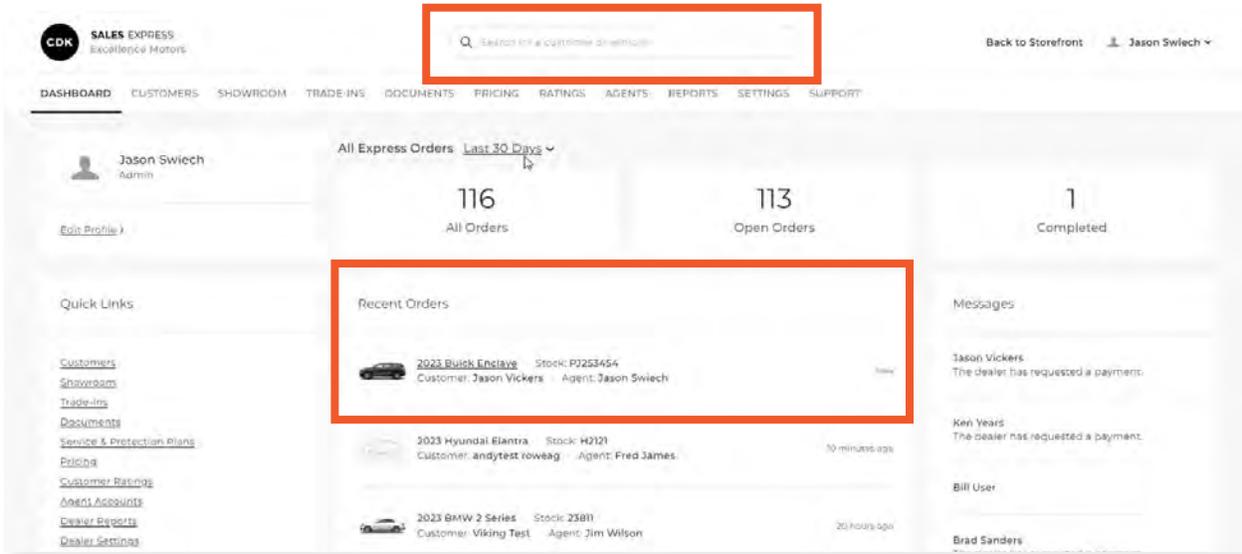
FINISH LATER



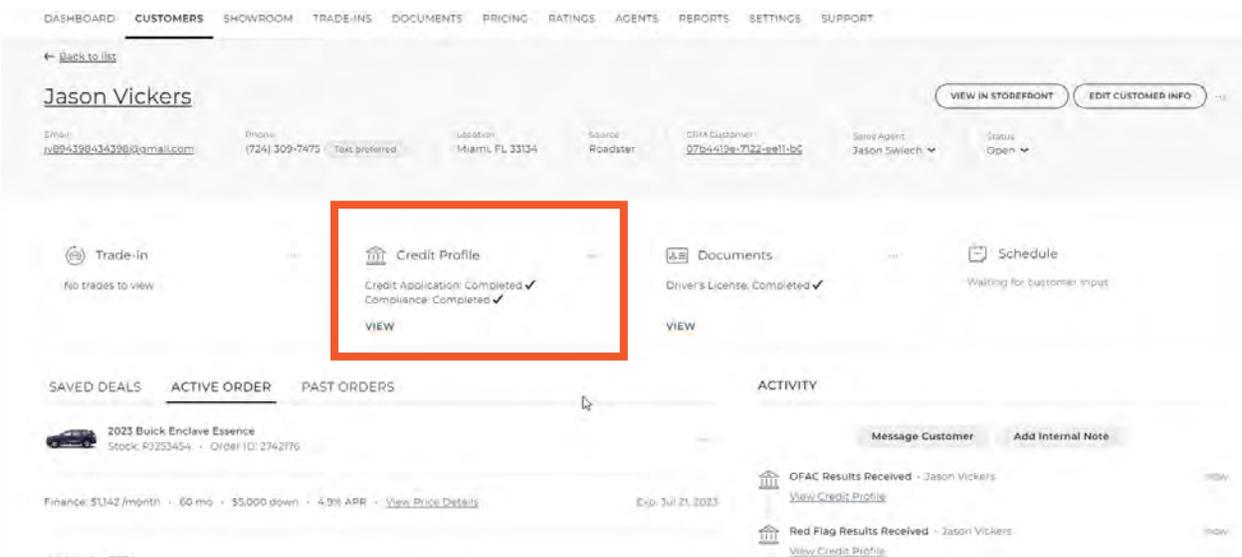
CDK's Digital Retailing Dealer Portal

Viewing Lead Information

From the 'Dashboard', locate the desired consumer by 1) utilizing the search bar at the top of the interface, or 2) scrolling through the 'Recent Orders' list.



The user is brought to the consumer's deal profile. View the credit application by selecting the 'View' hyperlink inside the 'Credit Profile' section.



CDK credit applications include multi-factor identification features, such as the pop-up shown to the right which sends a **6-digit access code** to the consumer's mobile phone.

Enter their phone number and click '**Send Access Code**'. The consumer will provide the code to be entered into the pop-up and continue forward.



Dealer now has access to view the data; including, full credit application, the credit report and score, what bureaus the report was pulled through, red flag, OFAC, and Out of Wallet Questions.

DASHBOARD CUSTOMERS SHOWROOM TRADE-INS DOCUMENTS PRICING RATINGS AGENTS REPORTS SETTINGS SUPPORT

← Back to customer

Credit Profile for Jason Vickers

Created: 7/14/21 2:12 PM
4 minutes ago

PRINT

Results and Status

- Credit Application**
Completed 2/14/2021
[REQUEST UPDATE](#)
- Credit Report**
Experian, Score 700
- Red Flag**
Score 63
- Out of Wallet**
Not Recommended
[SEND QUESTIONS](#)
- OFAC**
No Match Found

Credit Application

Name (First - Last) Jason Vickers	Date of Birth 07/25/1983	SSN (Security Number) 198-19-8988
Address 585 Main St. Miami, FL 33134 US	Home Phone (724) 309-7475	Driver's License Number FL 172551252
	Work Phone (412) 555-1212	Email j-894398-434398@gmail.com

Home Address

Current Address 585 Main St. Miami, FL 33134 US	Ownership Type Own	How Much 1500 / month
	How Long 20 years, 5 months	

Work History

Current Employer ABC 789 Main St. Miami, FL 33134 US	Job Title Sales	How Much Income 10000 month
	How Long 20 years, 5 months	

As the dealer/salesperson scrolls down within the 'Credit Profile', they are able to see further details on the consumer's credit report. Utilize the tabs at the top of the 'Credit Report' section to pan between different bureaus and risk-based pricing notices.

Note: In this case, only Experian has been pulled by the user. In the case multiple bureaus have been pulled, credit information will be displayed alongside the currently displayed scores, as circled below.

Results and Status

- Credit Application
Completed 5/14, 2023
REQUEST UPDATE
- Credit Report
Experian - Score: 700
- Red Flag
Score: 831
- Out of Wallet
Not Recommended
SEND QUESTIONS
- OFAC
No Match Found

Credit Report

EXPERIAN RISK-BASED PRICING DISCLOSURE
Score: 700

Auto Loans 9 Total 6 Open 3 Closed Original \$141,530.00 Balance \$46,635.00

Lender	Opened	Closed	Late	30	60	90	Days	Original	Monthly	Balance
CAPONEAUTO	Feb 29, 2020	Active	0	0	0	0		\$15,041.00	\$375.00	\$7,006.00
CAPONEAUTO	Oct 31, 2019	Active	0	0	0	0		\$32,643.00	\$650.00	\$21,982.00
EXETER FI	Jan 31, 2019	Active	0	0	0	0		\$25,572.00	\$583.00	\$16,807.00
ALLY	Oct 31, 2013	Active	0	0	0	0		\$0.00	\$0.00	\$0.00
FLAGSHIPCR	Jan 31, 2019	Feb 29, 2020	0	0	0	0		\$16,342.00	\$0.00	\$0.00

Where a red flag is found on a consumer, an explanation of the flag will appear in red font in the area circled below. In the example below, no red flag was run.

Results and Status

- Credit Application
Completed 2/14, 2022
REQUEST UPDATE
- Credit Report
Experian - Score: 700
- Red Flag
Score: 831
- Out of Wallet
Not Recommended
SEND QUESTIONS
- OFAC
No Match Found

Credit Report

EXPERIAN RISK-BASED PRICING DISCLOSURE
Score: 700

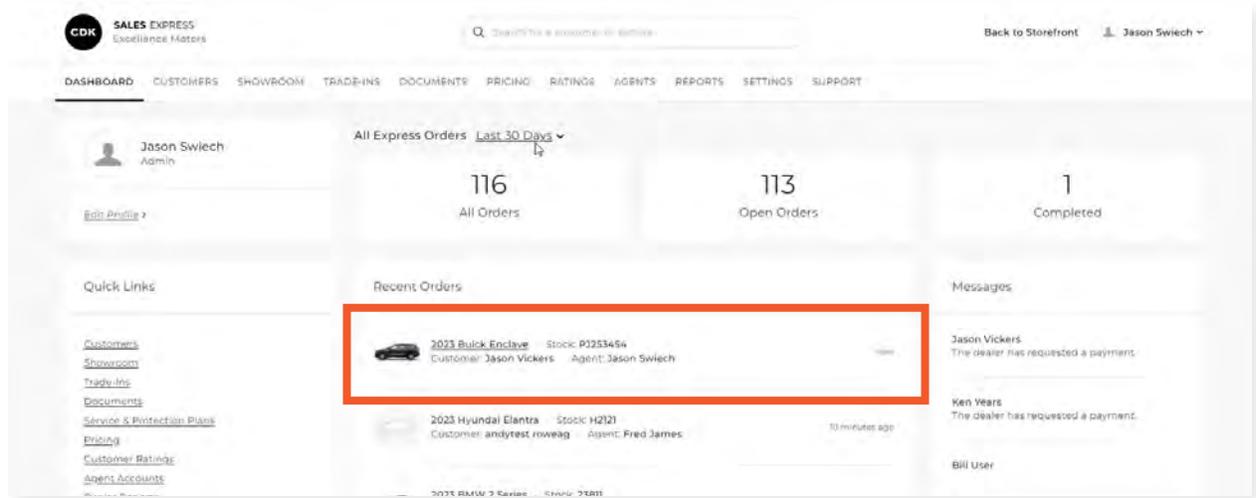
Auto Loans 9 Total 6 Open 3 Closed Original \$141,530.00 Balance \$46,635.00

Lender	Opened	Closed	Late	30	60	90	Days	Original	Monthly	Balance
CAPONEAUTO	Feb 29, 2020	Active	0	0	0	0		\$15,041.00	\$375.00	\$7,006.00
CAPONEAUTO	Oct 31, 2019	Active	0	0	0	0		\$32,643.00	\$650.00	\$21,982.00
EXETER FI	Jan 31, 2019	Active	0	0	0	0		\$25,572.00	\$583.00	\$16,807.00
ALLY	Oct 31, 2013	Active	0	0	0	0		\$0.00	\$0.00	\$0.00
FLAGSHIPCR	Jan 31, 2019	Feb 29, 2020	0	0	0	0		\$16,342.00	\$0.00	\$0.00

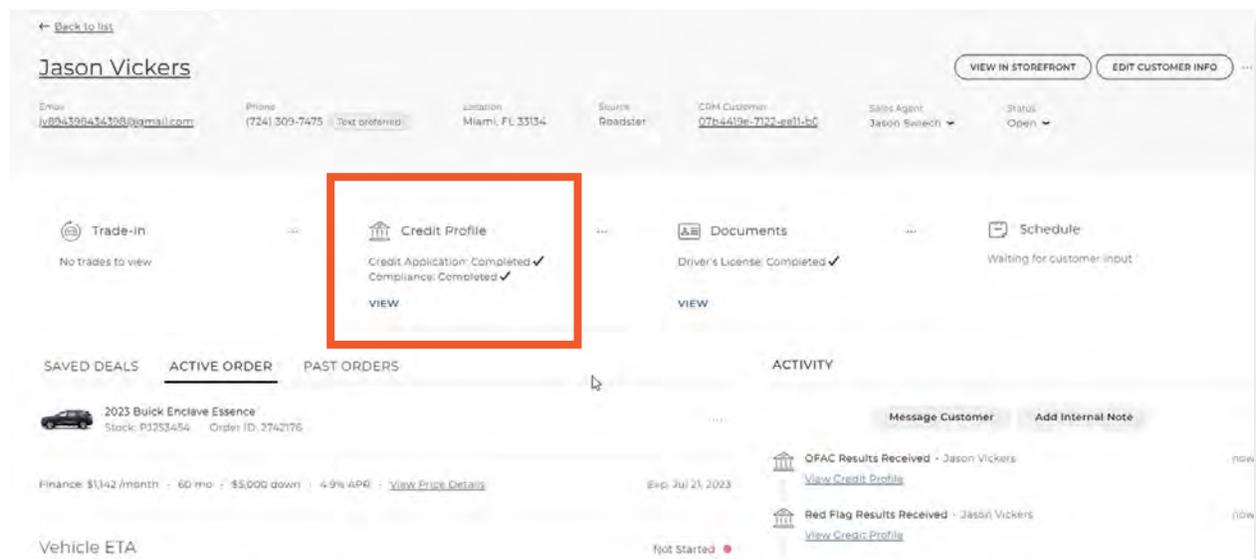
Requesting an Additional Hard Pull

In the case a dealer/salesperson would like to request a new credit inquiry on a consumer, begin within the home dashboard.

Locate the consumer whose information you want to view, either through the search bar at the top of the interface, or directly from the mass list.

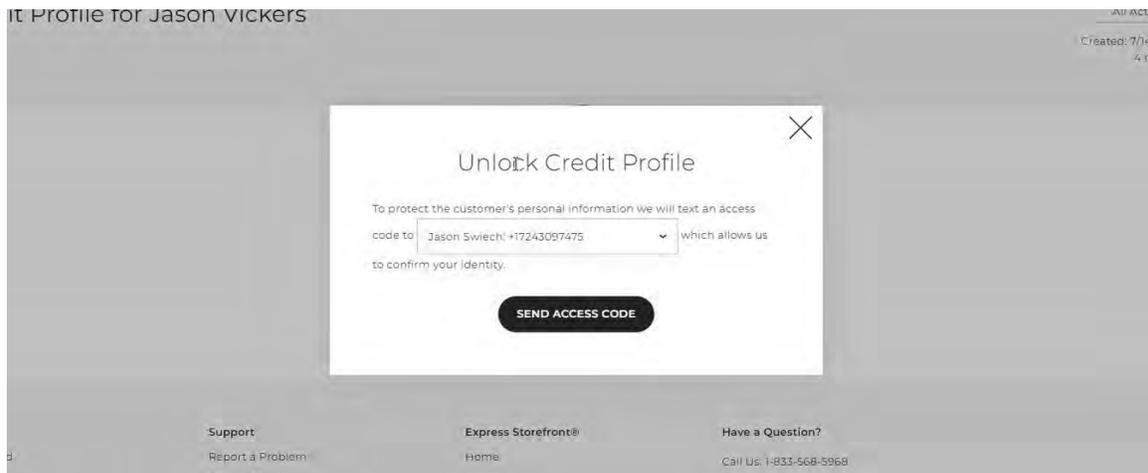


This will open up the consumer's deal profile where the user can view or request a new credit application (given it's been provided by the consumer), by selecting **'View'** under the **'Credit Profile'** section.



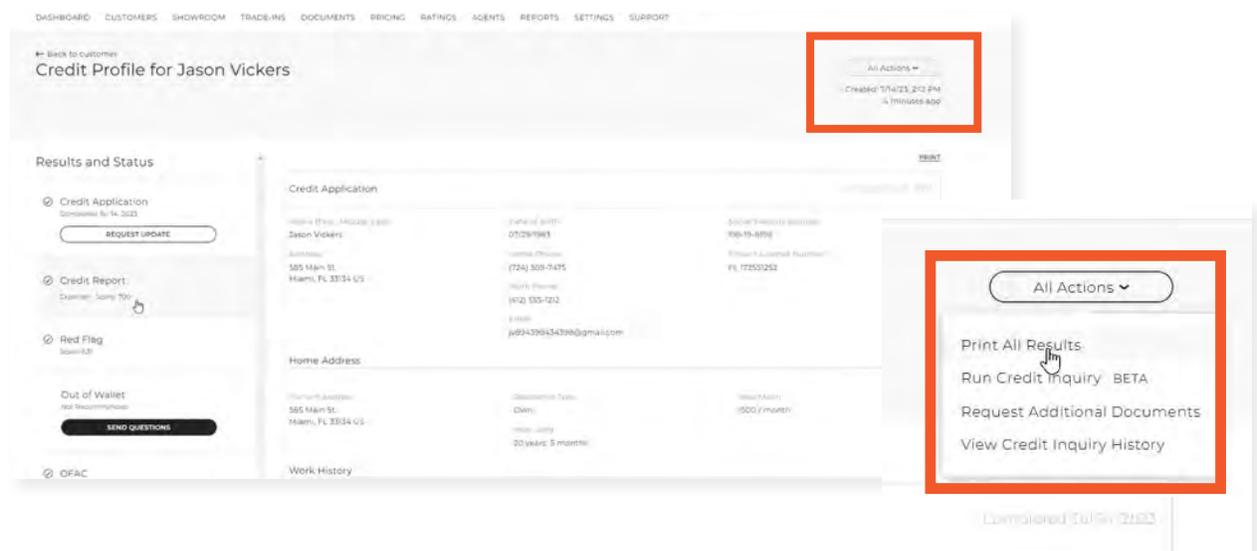
CDK credit applications include multi-factor identification features, such as the pop-up shown to the right which sends a **6-digit access code** to the consumer's mobile phone.

In the pop-up window, enter their phone number and click **'Send Access Code'**. The consumer will provide the code to the dealer who will enter to proceed with viewing the application.

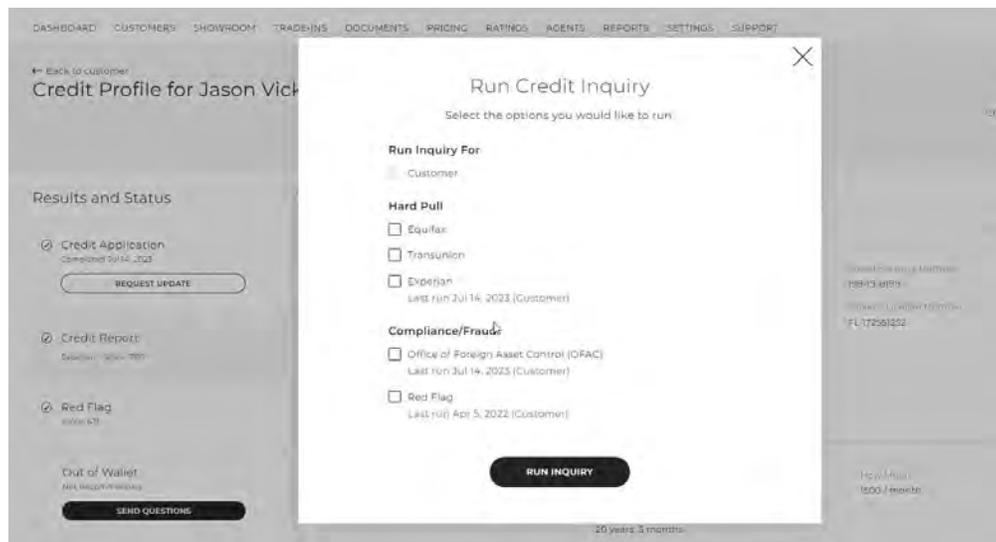


This will then provide access to the consumer's **'Credit Profile'**. Locate the **'All Actions'** tab in the top-right corner of the credit profile. From the drop-down menu, select **'Run Credit Inquiry'**.

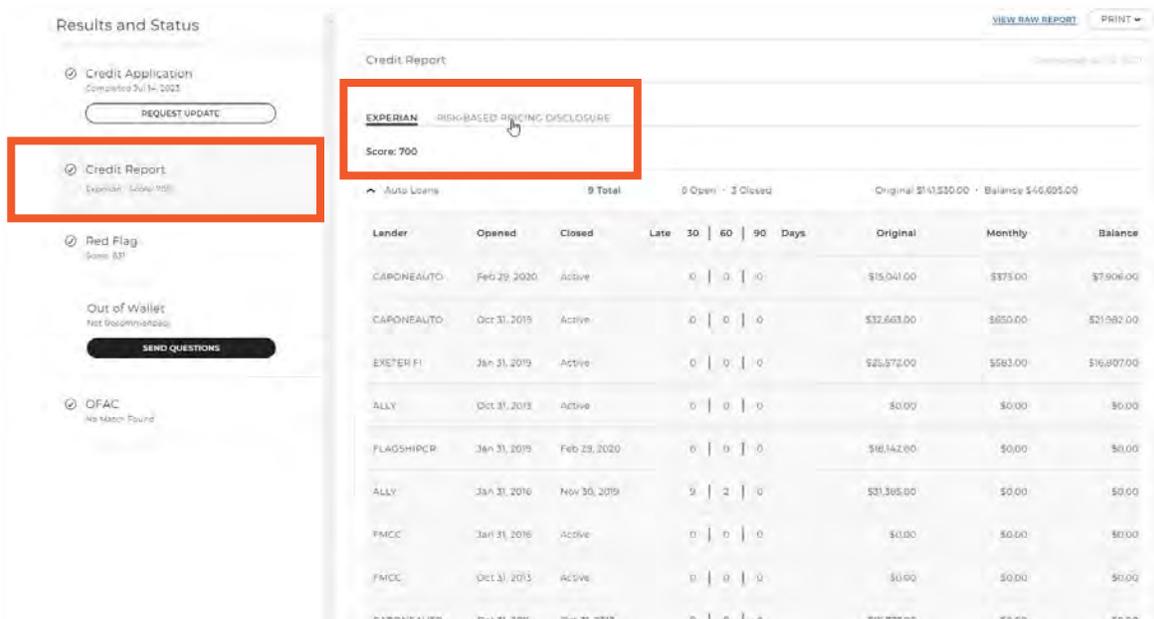
Note: The dealer/salesperson is only allowed to run a credit application on a consumer **IF** the information has already been provided by the consumer.



From here, a pop-up window will appear, allowing the consumer to check off which bureaus they want to use to perform the credit inquiry. Once selected, click **'Run Inquiry'**.



After the new credit inquiry has been run, the additional score will appear with the bureau name in the following two places within the interface.



Introduction to QuickScan

QuickScan from 700Credit is a powerful mobile document scanner that provides dealerships real-time confirmation of the legitimacy of a customer’s driver’s license and identity. QuickScan will verify a customer’s driver’s license and identity in minutes. Each time an online customer completes a QuickScan, you will be confident that you are working with the person your customer says they are - without putting Non-Public Information (NPI) on your team’s devices.

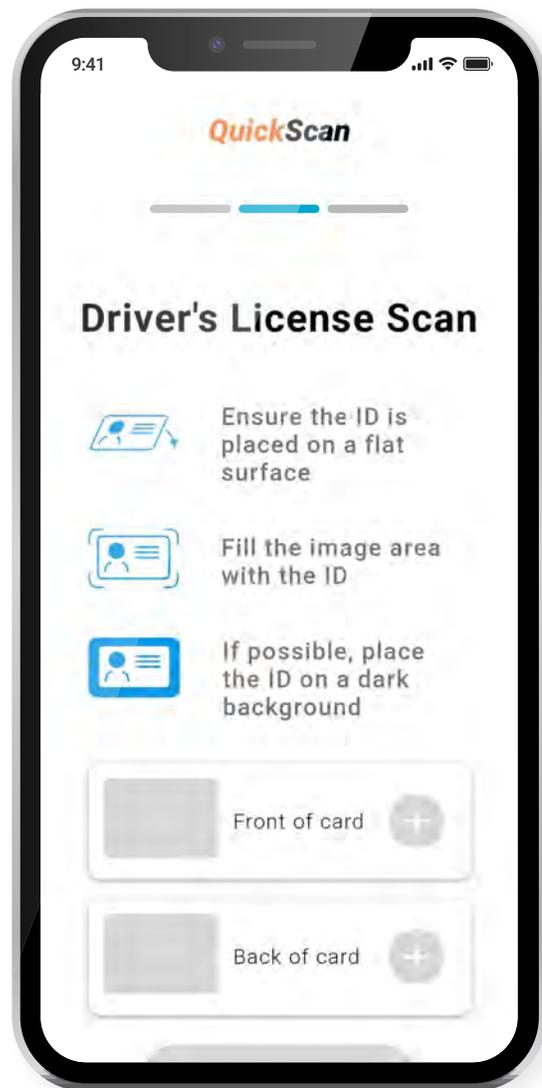
Although it can be used in-store, QuickScan can be particularly helpful when used to verify the identities of online car buyers.

Every scan includes:

- Driver’s License/Document Verification
- Selfie Verification/Liveliness Detection
- Front/Back Driver’s License Validation
- Device Verification
- Synthetic ID Fraud Detection
- Identity Verification Check & OFAC
- DMV Look-up
- Deal Jacket Integrations

Benefits to Mobile QuickScanning

- Verify the identity of your customer at the top of the sales funnel. Before they even enter the store.
- Scanning both the front and back of the DL provides all data needed to validate the document.
- QuickScan takes the NPI (non-public information) out of the hands (and off the mobile devices) of your salespeople.

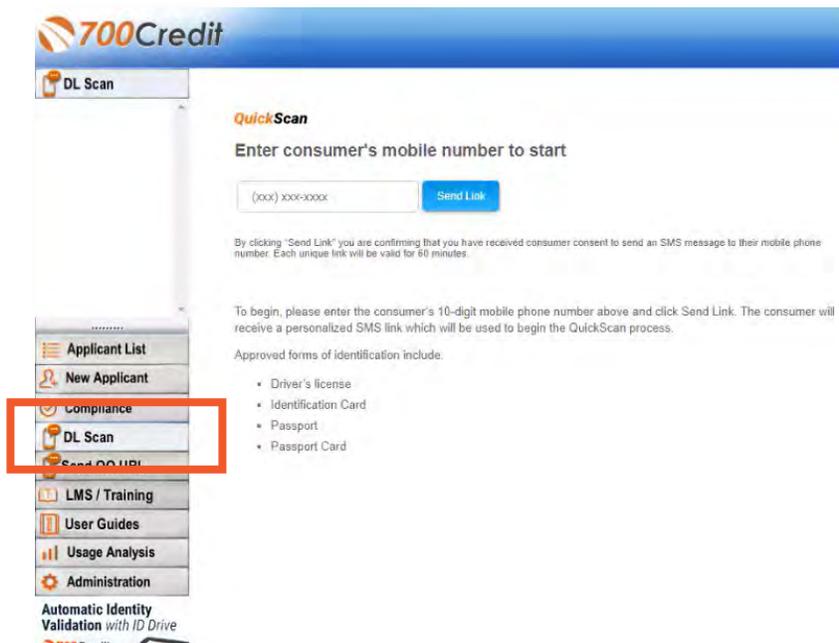


Initiating a QuickScan

Option One: 700Dealer.com

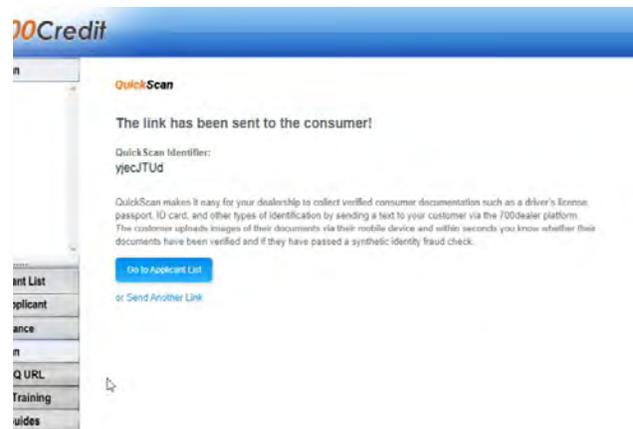
Dealer logs into 700Dealer.com and selects the “DL Scan” menu item in the left-hand navigation panel.

Upon accessing the page, the dealer is prompted to enter the customer’s mobile number. Once entered, click the “Send Link” button to proceed. Each unique link is valid for 60 minutes.



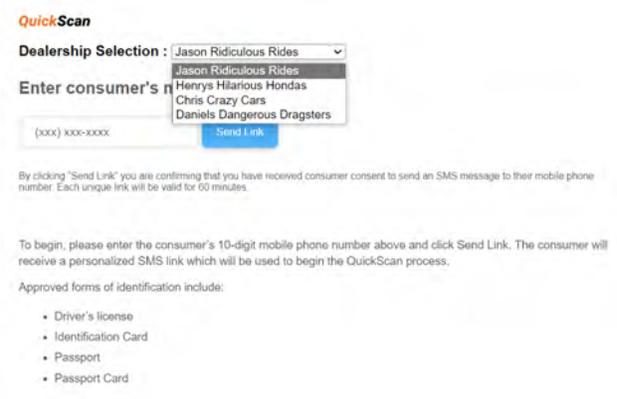
When a link has been sent to the consumer, this message displays, prompting the dealer to review the application list to find the QuickScan results.

Note: The official result will not be available until the consumer finishes the document upload process.



Access to multiple stores that use QuickScan? After logging into the 700Dealer portal and selecting “DL Scan” to send a link, the user will see a filter drop-down for “Dealership Selection”.

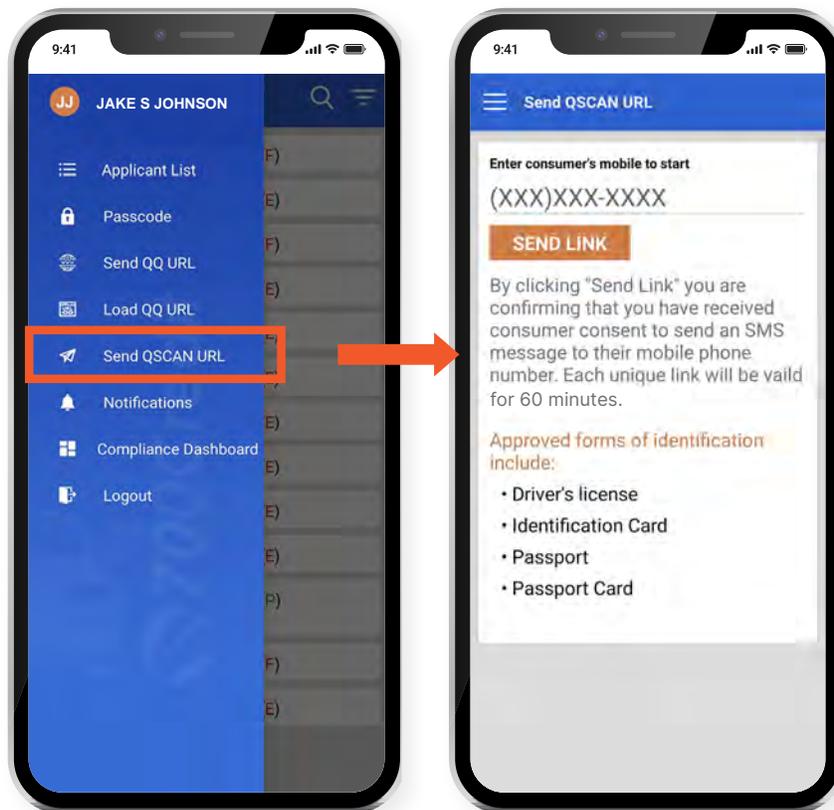
Note: Make sure to select the proper location that you are wanting to send the QuickScan link for. It does need to be under the respective location for compliance and legality reasons and also affects billing, so please be diligent with this feature.



Option Two: QuickMobile App

From within the QuickMobile App, open up the left-hand navigation pane and click on the menu option, “Send QScan URL”, as shown below.

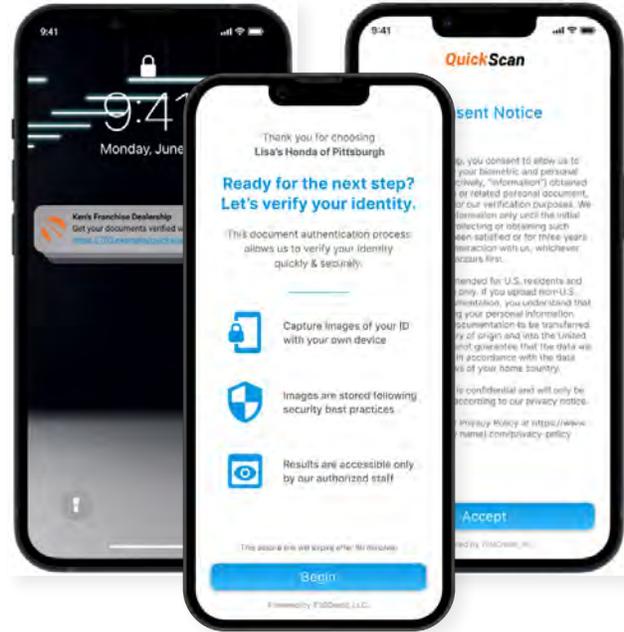
Enter the consumer’s mobile number, and click “Send Link”.



Consumer Experience

The consumer will receive a link notification on their mobile device.

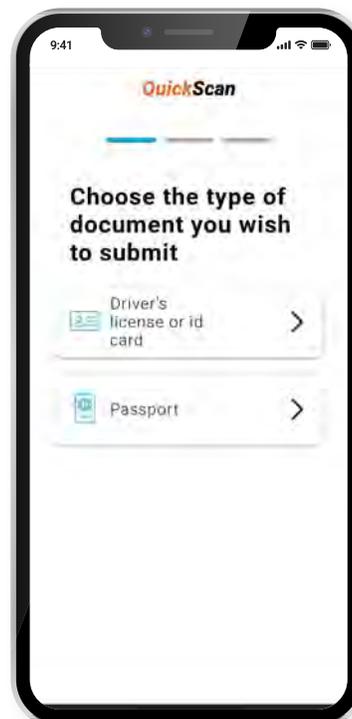
In order to proceed, the consumer must open the link and accept the terms and conditions.



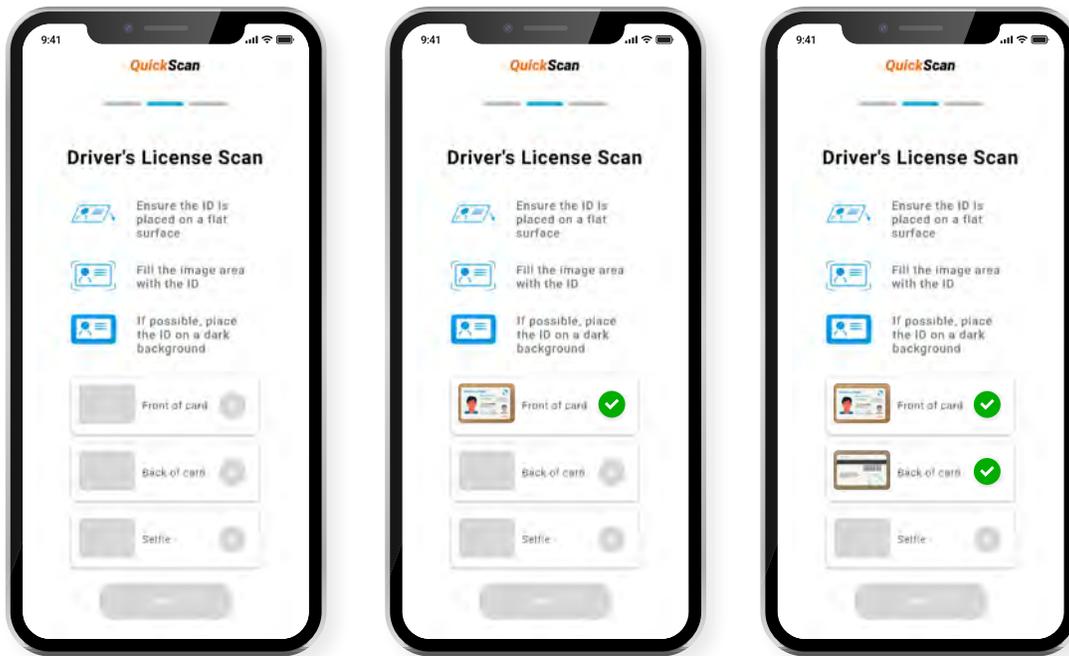
The consumer selects the type of document to be captured.

Consumer's have the option between two documents that can be provided:

- **Driver's License/Govt. Issues ID Card**
- **Passport/Passport Card**

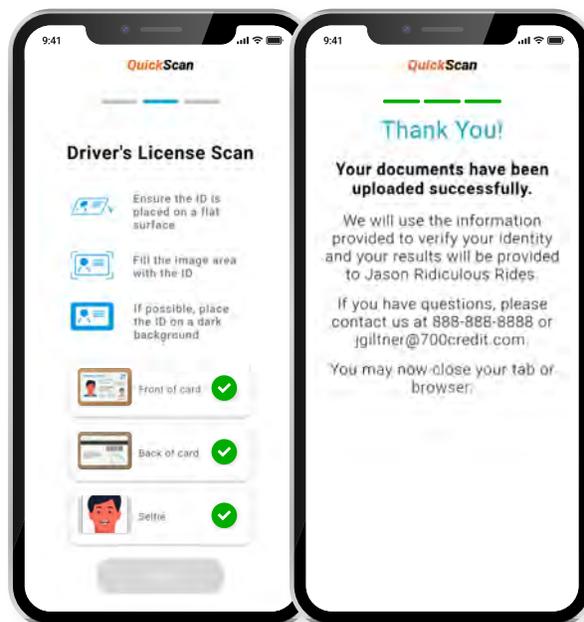


The consumer will be taken through the process uploading the 3 required images: front and back of document, and a selfie image. Click on the “+” attached to each image tab to open the drop-down and access the mobile phone’s camera.



If the document was successfully uploaded, the customer will get a “Thank you” screen.

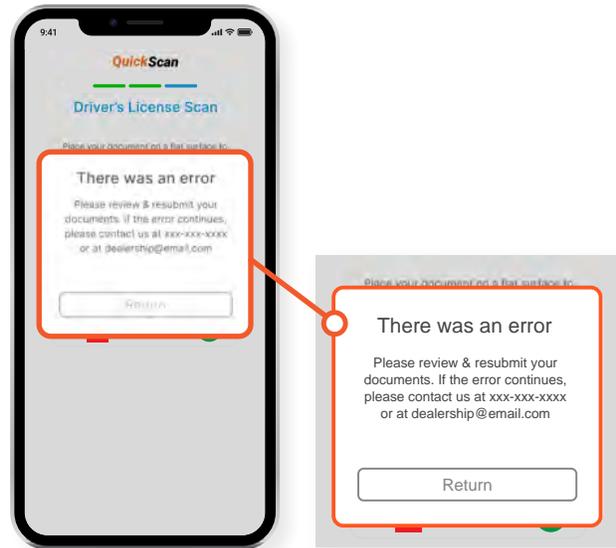
The dealer’s unique contact information will be displayed as the contact reference for the customer.



If a problem occurs with the consumer uploading their documents, the following error message will be presented on screen.

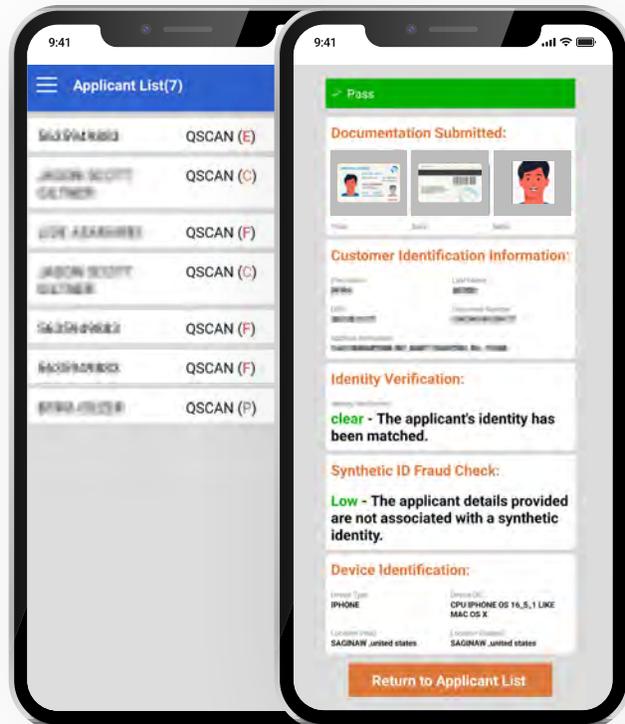
Hit **“Return”** to be redirected back to the beginning of the QuickScan process where the user is able to try again.

If the problem persists, contact 700Credit’s 24/7/365 support team for assistance: **(866) 273-3848** or support@700credit.com.



The information obtained from the consumer’s license is immediately run against various identity verification tools to find any potential evidence of fraud.

Results are instantly stored and accessible to dealers within 700Dealer, 700Credit’s online dealer portal [www.700dealer.com].



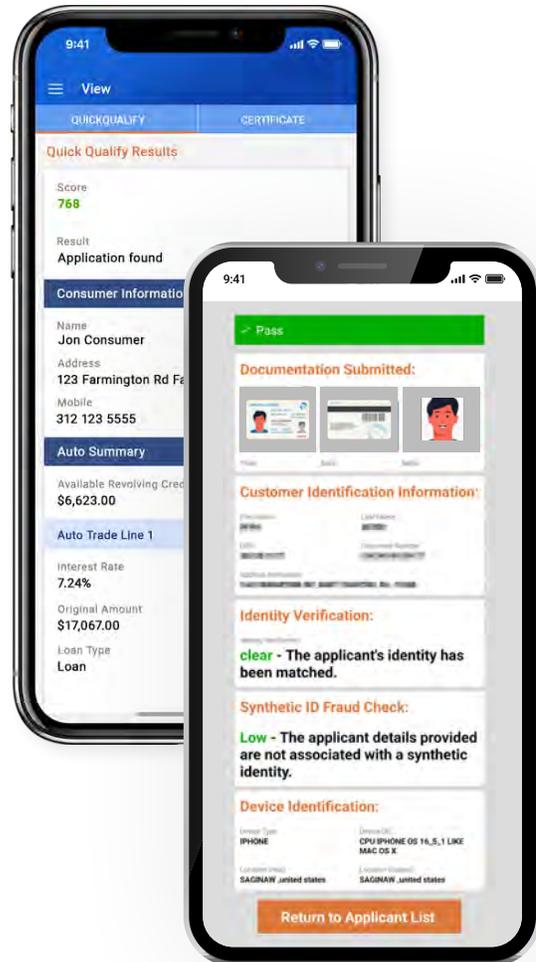


QuickMobile App (Dealer Mobile App)

Dealers are also able to receive immediate access to QuickScan lead information through the 700Credit **QuickMobile App**.

Specifically designed for dealers to manage their soft pull leads (*QuickQualify and QuickScan*) from a single, safe platform. It protects your consumer's information with a **secure login screen** and available at anytime on your own mobile or tablet device. .

- Receive **direct mobile notifications** when consumers complete the QuickQualify web form or QuickScan process.
- **Optimize interactions** with your consumers through one-click text response and mobile dialing.
- **Immediate access** to view all applicants and their credit score, credit file information, and QuickScan results.
- **Stay organized** by setting filters to view leads from only a specific period of time.
- **Text or email** the QuickQualify soft pull or QuickScan driver's license authentication forms **directly to the consumer**.



The **700Credit QuickMobile Dealer App** is offered at no charge and can be downloaded from the Apple and Android App Stores by searching for “**700Credit**” or by scanning the qr codes to the right.

Note: Installing the app does require your correct email address or cell phone be setup on your account to verify your user ID.

Contact our support team for assistance: **(866) 273-3848** or support@700credit.com.



Understanding Your QuickScan Results

Every QuickScan result consists of the following seven items:

1. Images Submitted
2. ID Information Verification
3. Identity Verification
4. Synthetic ID Fraud Check
5. Device Identification
6. DMV Verification
7. OFAC Check

This section will break down each of these *seven components* and explain what their purpose or benefit within the QuickScan process is.

(1) Images Submitted

This consists of a front & back of the driver's license (*front-only for passport*) and a selfie. QuickScan analyzes the front/back for a match and pulls the PII from the document. The selfie is checked for liveness and is also compared to the image on the document.



(2) ID Information Verification

QuickScan uses OCR (*optical character recognition*) to detect and digitize the information from a customer's document. This information is then checked against a known fraudster database, checked for accuracy in document info and is used to check that the front and back images are from the same document.

The document number (license number) is checked against doc numbers known to have been used in previously detected fraud.

Smaller details, like expiration date, are quickly weeded out by QuickScan.



(3) Identity Verification

QuickScan's Identity Verification checks the customer's information against a known database to help determine that the identity can be matched to known identities.

Identity Verification 

Clear - The applicant identity has been matched.

Caution - Applicant Last Name and/or Current Address were not able to be matched.

High Risk - Applicant Last Name and/or Current Address were not found, applicant details may be associated with fraudulent activity.

(4) Synthetic ID Fraud Check

In addition to the Identity Verification, QuickScan delivers a Synthetic Fraud check on each applicant. Dealers see a low/high result for this section and are warned with a **"Caution"** regarding the applicant.

Synthetic ID Fraud Check 

Low - The applicant details provided are not associated with a synthetic identity.

High - The applicant details provided may be associated with a synthetic identity.

(5) Device Identification

With each applicant, QuickScan gathers detailed information about the device used to submit the documents. This includes the location (*display v. real*), the device type, OS, and more. It also checks that the device is not associated with known fraud events.

At launch, we will be collecting this information, but are not using it in determining a pass/fail.

Note: In the future, we may assign a score to the device to help determine if a dealer should do additional identity checks with the customer.

Device Identification 

device type	device os	location (real)	location (stated)
iphone 12	iOS 15.4.1	Anywhere, USA	Anywhere, USA

(6) DMV Verification

The DMV Verification feature will connect to certain state DMV agencies and verify the various pieces of information on the license:

1. Document Number
2. First Name
3. Last Name
4. Date of Birth
5. Address
6. Expiration Date

There is an indicator for each of these on the QuickScan report:

DMV Verification ▲					
Doc. Number	First Name	Last Name	Date of Birth	Address	Exp. Date
Match ✓	Match ✓	Match ✓	Match ✓	Match ✓	Match ✓

DMV Verification ▲					
Doc. Number	First Name	Last Name	Date of Birth	Address	Exp. Date
No Match ✗	No Match ✗	No Match ✗	No Match ✗	No Match ✗	No Match ✗

(7) OFAC Check

The OFAC feature in QuickScan runs an OFAC check on the individual and returns all information if there is a hit.

OFAC Check ▲
Pass - No match found

Example Interface

QuickScan
Results Summary

⚠ **Caution**

Reason for Caution:
DMV Verification Failed



Front



Back



Selfie

ID Information Verification +

First name	Middle name	Last name	Date of birth	Mobile number
CHRIS		AVERY	03/16/1973	5635949883
Address			Document Number	Expiration Date
228 SPRING ST SENDIA, GA 30276			1127828017	03/16/2070

DMV Verification -

Doc. Number	First Name	Last Name	Date of Birth	Address	Exp. Date
No Match	No Match	No Match	No Match	No Match	No Match

Identity Verification +

Clear - The applicant identity has been matched.

Synthetic ID Fraud Check +

Low - The applicant details provided are not associated with a synthetic identity.

OFAC Check +

Pass - No match found

Device Identification -

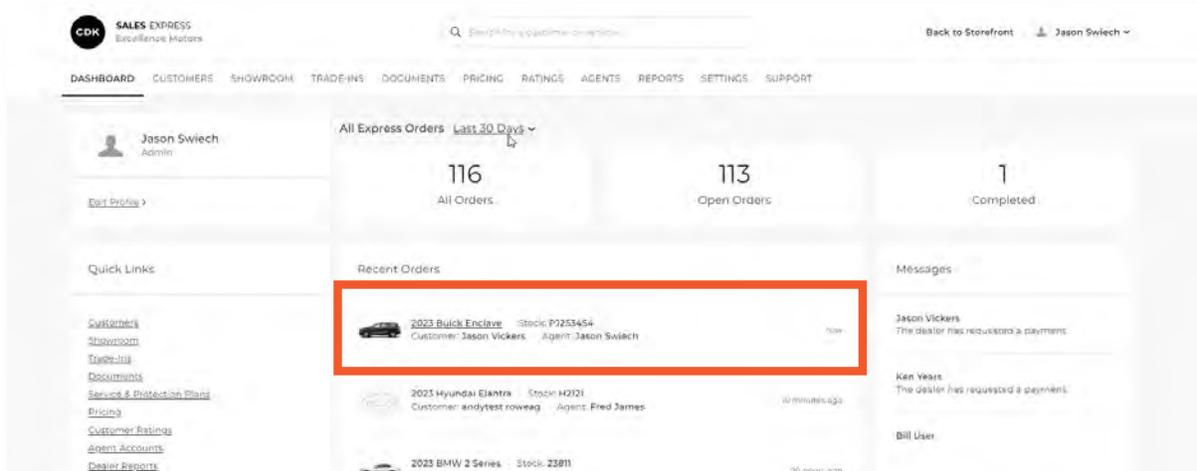
Device type	Device OS	Location (real)	Location (stated)
ANDROID	ANDROID 10	MUSCATINE, united states	

Close

Requesting Driver's License Information (QuickScan)

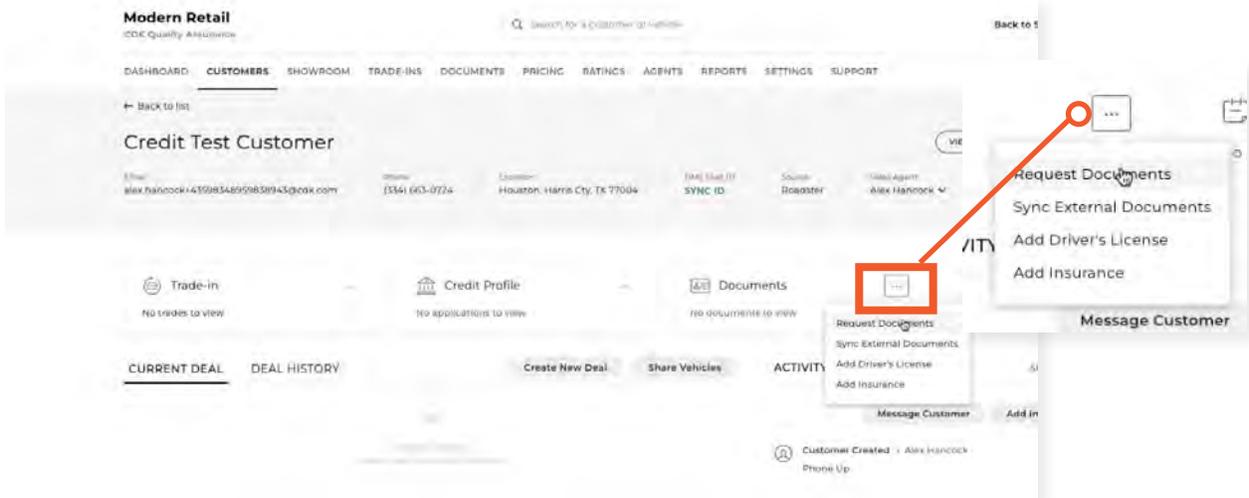
In the case a dealer/salesperson would like to request images of the consumer's driver's license, begin within the home dashboard.

Locate the consumer whose information you want to view, either through the search bar at the top of the interface, or directly from the mass list (*which is in order of recency*).



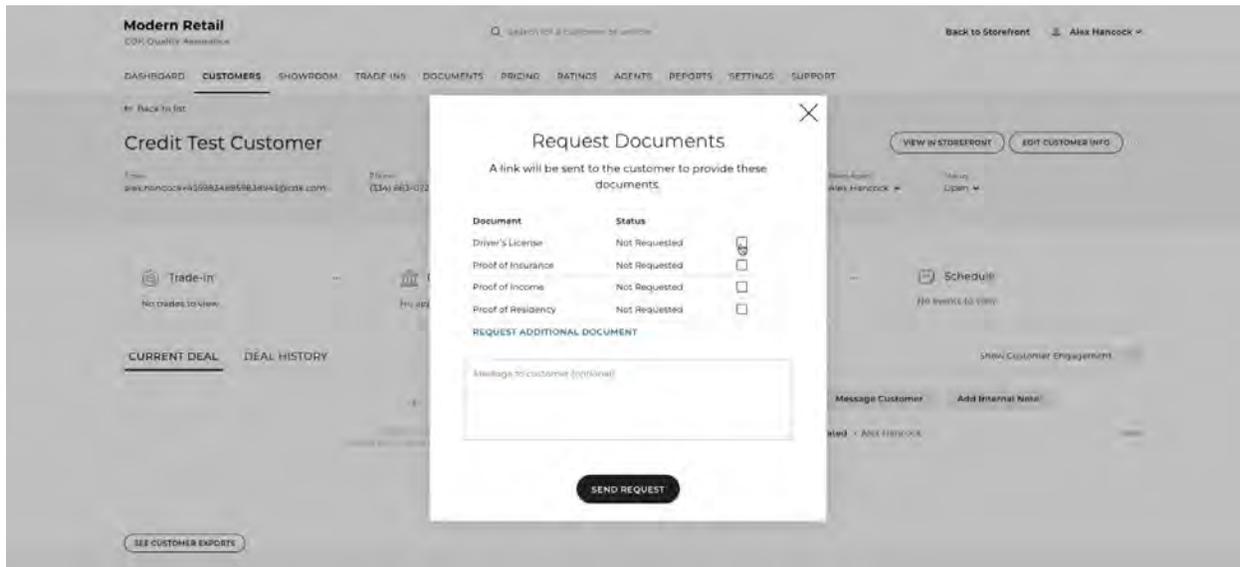
This will open up the consumer's deal profile.

To view or request documents, such as driver's license images for identity verification, select the three dots ('...') located in the **'Documents'** section. This will pull up a drop-down menu, and from there select **'Request Documents'**.

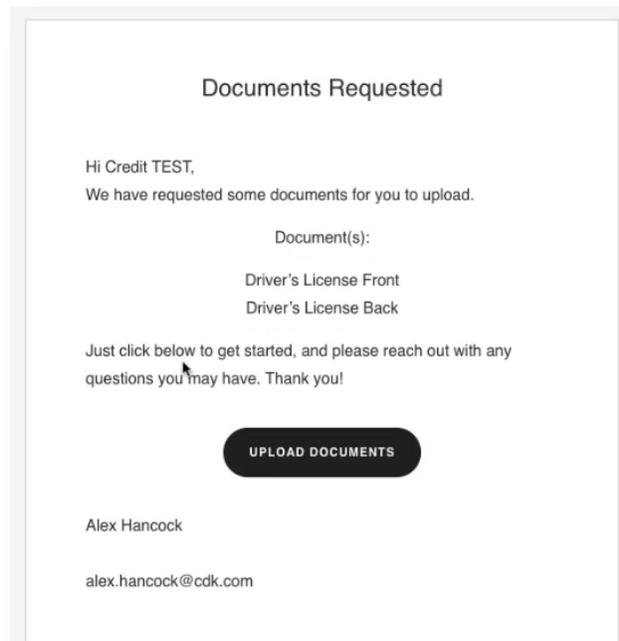


A pop-up window will appear, prompting the user to select which documents they are requesting from the consumer. For a 700Credit QuickScan report, select **'Driver's License'**.

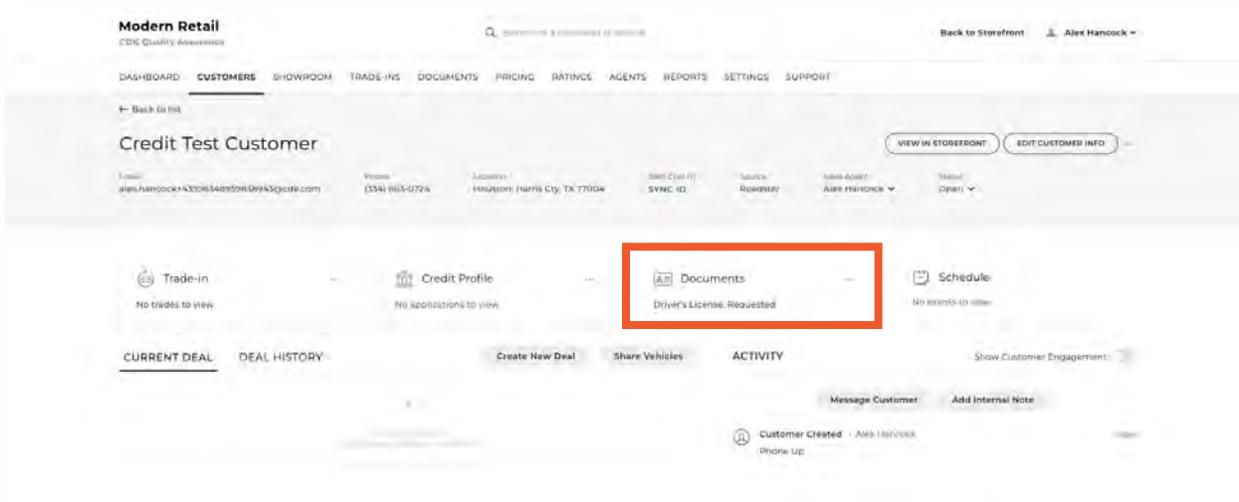
Once complete, the dealer/salesperson can add a message, and then select **'Send Request'**. The consumer will then get a link leading them through the process of uploading the necessary documents.



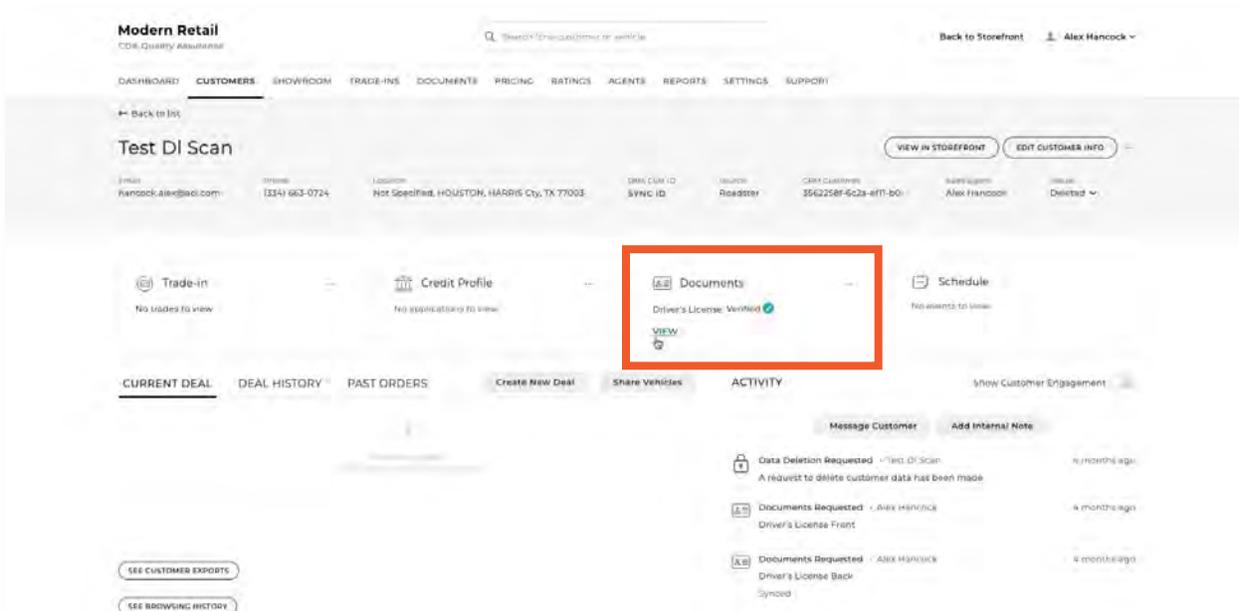
The consumer will then receive an email from the dealership, where they are walked through the simple process of uploading an image of the front and back of their driver's license.



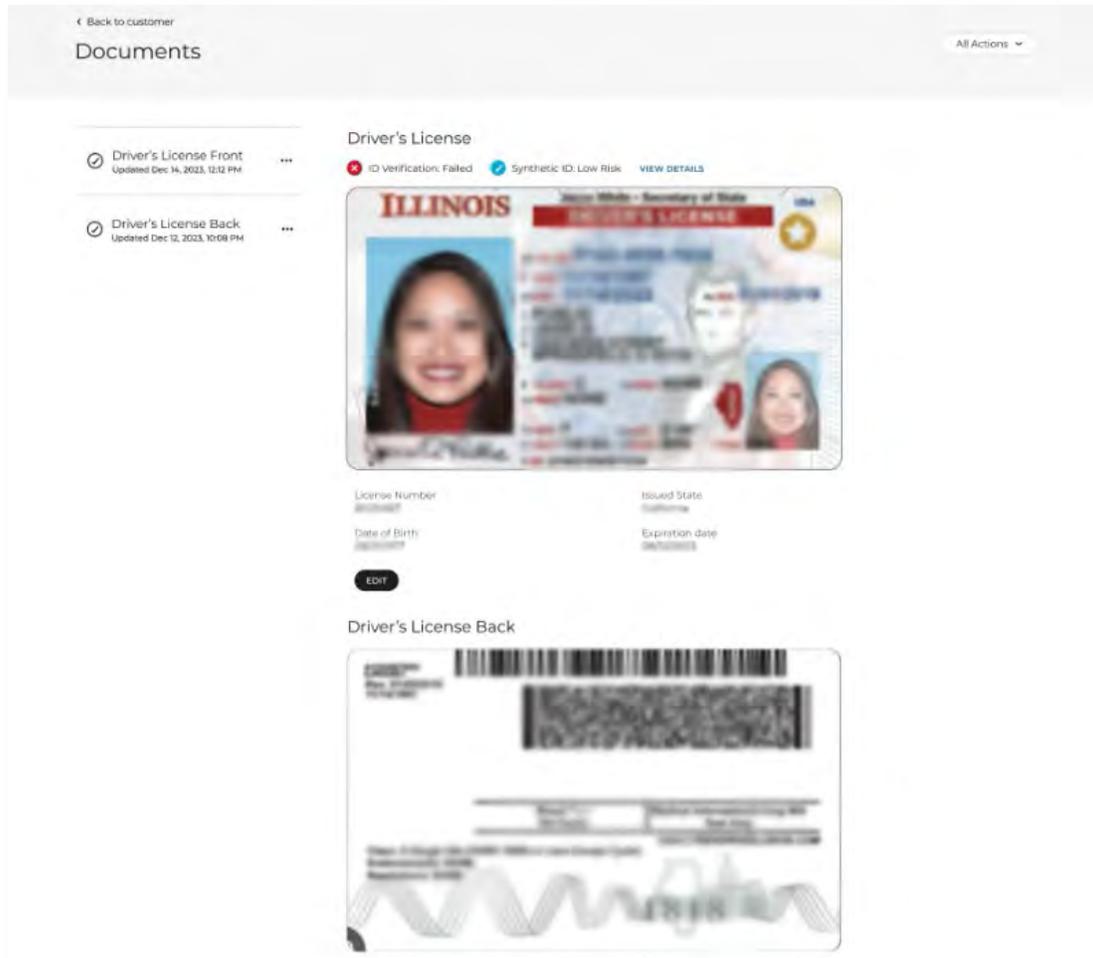
As highlighted below, while the dealer waits for the consumer to complete the QuickScan process on their mobile phone, they are provided the status of **'Driver's License: Requested'**.



Once the consumer has completed the QuickScan process, the status will update to **'Driver's License: Verified'** (as circled below). To view the documents provided by the consumer, click **'VIEW'**.



A new window will open, revealing the consumer's front/back of their driver's license, as well as an indication if their ID Verification passed/failed and their Synthetic ID risk level.

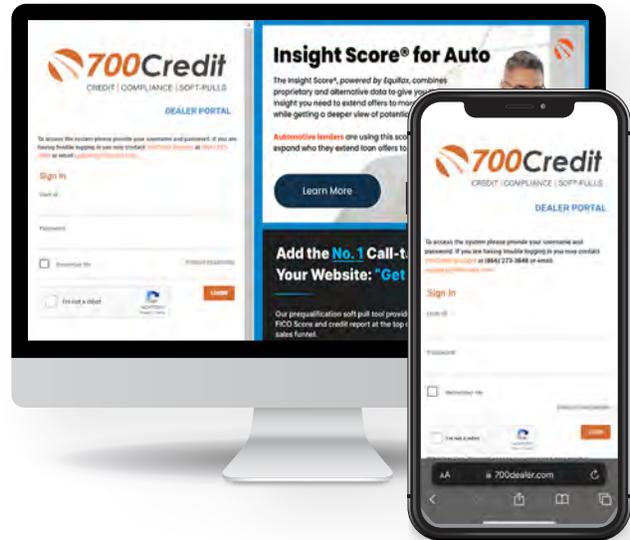




Introduction to 700Dealer.com

All 700Credit dealers have exclusive access to their own personal credit portal hosted at 700Dealer.com. The unique platform provides dealers a single tool to seamlessly navigate and monitor credit data from all of their solutions; including, credit reports, compliance and soft pull solutions, ID verification and driver's license authentication platforms.

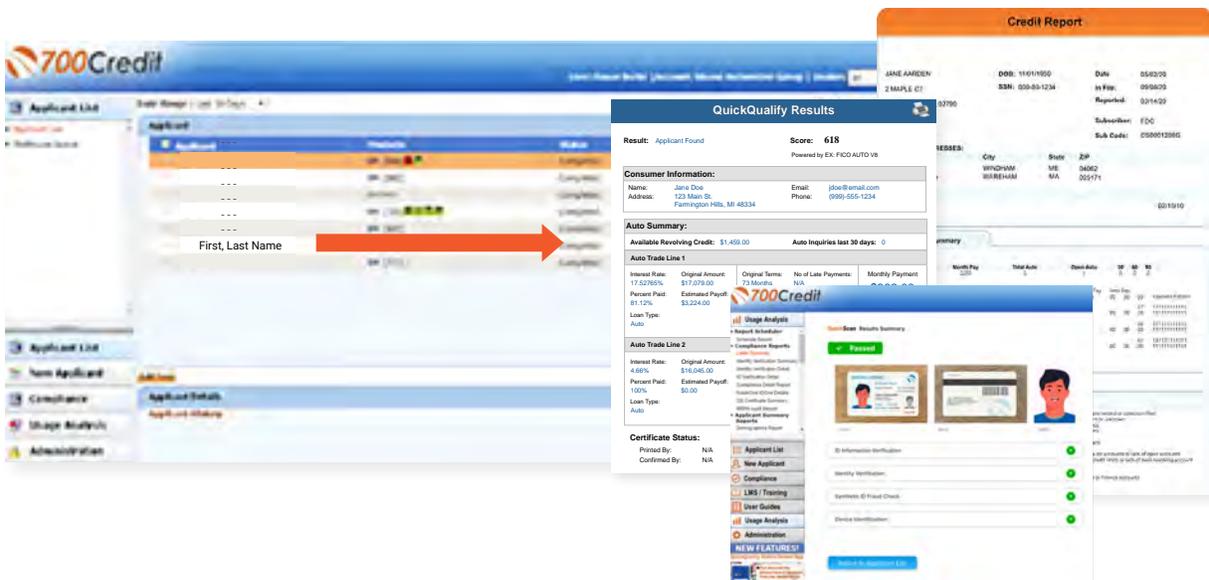
You should have received your username and password in a welcome email from our team. If you did not receive this email, or have misplaced it, please contact our support department at: support@700credit.com | (866) 273-3848.



Viewing Your Leads

After logging into your 700Dealer.com portal, locate/select the **'Applicant List'** menu item in the left-hand navigation panel where you will be presented with a mass list of all applicants in the platform. Select **'Date Range'** to filter the list and view different timeframes.

By clicking on any name in the list, you can view their soft pull, prequalification (QuickQuality), driver's license authentication (QuickScan), full credit report, red flag, and a link to their compliance dashboard.



Managing Users

Dealers with the appropriate authorization can add, edit and/or delete customers and their credit/lead information with the following simple process:

1. Log in to your 700Dealer.com platform using your provided credentials.
2. Click on the **'Users'** link in the left-hand navigation Administration panel.
3. If editing a user's credentials, click the **'Edit'** link attached to the user's **'Action'** column.
4. To delete a user, click the **'Delete'** link.
5. If creating a new user, click on the **'Copy'** link.

User ID	Name	User Level	User Type	Status	Dealer	City	Status	Action
galtcountrydgcudl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
cartercountydcjc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
cartercountydcjq	Elend Solutions PQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
cartercountyhyucdl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
cartercountyhyucj	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
cchundaiidcpq	Elend Solutions PQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
keystonechevyucdl	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
keystonechevydcj	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
keystonecjbq	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy

If you need to alter the information of an applicant's pre-existing profile, select **'Edit'** attached to the user's listing. From their information profile, dealers can make the desired changes.

Once complete, save the profile before exiting out.

User Information

User ID: [text] Password: [password] Retype Password: [password]
 First Name: [text] Middle Name: [text] Last Name: [text]
 Address: [text]
 Zip: [text] City: [text] State: [dropdown] Phone: [text]
 Email Address: [text] [Email Password](#)

User Setup Information

User Type: [dropdown] User Level: [dropdown] AutoGenerate Letter is on:
 Read Only
 Dealer: [text] Select Default Dealer: [dropdown]
 Disable User
 From IP: [text] To IP: [Add Another Range](#)
 Restrict Days of week and time of day access
 Force Password change on next Login
 Show in QuickApp Dropdown
 Security Questions
 Question 1: [text] Answer 1: [text]
 Question 2: [text] Answer 2: [text]



Creating a New User

UserID	Name	User Level	User Type	Status	Dealer	City	State	Action
cartercountydcudi	CJ DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
cartercountydcjc	Elend Solutions PQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
cartercountydcjq	Elend Solutions PQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
cartercountyhyucdl	CJ DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
cartercountyhyudc	Elend Solutions PQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
cchyundaicpq	Elend Solutions PQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
keystonechevyucdl	CJ DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
keystonechevydc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
keystonecbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy

To create a new user, it is easiest to find a similar user ID from the 'Users' mass list, and select the 'Copy' action, as highlighted above.

You can then fill in the new user's information into the user profile, as well as make any necessary changes.

User Information

UserID: Password: Retype Password:

First Name: Middle Name: Last Name:

Address:

Zip: City: State: Phone:

48521 Tyvek ME

Email Address:

Small Password

Password Rules:
 Password must be at least 10 characters long.
 Password must contain an uppercase character.
 Password must contain a lowercase character.
 Password must contain a numeric character.
 Password and Retype Password must match.
 Password shouldn't match with last 13 password.

User Setup Information

User Type: User Level: AutoGenerate Letter to co:

Web User Dealer Address

Road Only

Dealer: Select Default Dealer:

ABC Dealer ABC Dealer

Disable User

From IP: To IP: Add New IP Range

No IP Ranges found

Restrict Days of week and time of day access

Force Password change on next Login

Show in QuickApp Dropdown

Security Questions

Question 1: Answer 1:

Question 2: Answer 2:

Question 3: Answer 3:

Viewing Invoices

Dealers can also view their monthly invoices online by selecting the 'Online Invoicing' tab in the left-hand 'Administration' navigation panel.

Locate and select the desired invoice to open its details and view the billing summary.

Administration | Invoice Date: 11-11-2018 | Monthly Bills are available for 6 months

Online Invoicing

Billing Summary

Invoice Number: 605347

Fast Our Balance: \$0.00

Current Activity: \$1295.30

Invoice Total: \$1295.30

Online Payments: \$0.00

Auto Payments: \$0.00

Balance due by 12/11/2018: **\$1295.30**

Form: 700Credit Inv 1018
 Auto Pay Setup Form
 ACH One Time Payment Authorization Form
 CC One Time Payment Authorization Form
 Gateway: 700CREDIT & ASSOCIATES LLC
 MCH: 700CREDIT

Payments made over phone or through mail after invoice date are not reflected in BALANCE shown here.

Dealer Summit
 REGISTER NOW!

ELK GROVE OIA
 8400 LAGUNA GROVE DR
 ELK GROVE, CA 95757

INVOICE

700Credit

Invoice Number: 605347 | Date: 11/11/2018



Introduction to Compliance Solutions with 700Credit

Compliance is a daunting task for any dealership, but the key to adhering to the Fair Credit Reporting Act (FCRA) and Equal Credit Opportunity Act (ECOA) regulations is consistency. 700Credit offers an array of products and services in a customized package for your dealership, all of which work to automate your compliance practices, keeping your dealership ready at all times for future audits. In addition to this complete, packaged Compliance Dashboard, we offer Identity Verification and Synthetic ID protection solutions.

Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy Notices
- Out of Wallet Questions
- Our Compliance Dashboard also collects lead forms from our Credit Reporting and Soft Pull products

Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickScan

How You Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views

The screenshot displays several monitoring panels from the 700Credit Compliance Dashboard:

- Adverse Action Letter Program Monitor:** Shows 43 total applicants, 34 letters mailed (79%), 4 letters queued to be mailed (9%), 0 letters printed locally (0%), 5 applicants with no letter delivered (12%), and 38 adverse letters delivered/scheduled (88%).
- Risk Based Pricing Notices Program Monitor:** Shows 43 total applicants, 35 notices mailed (81%), 8 notices queued to be mailed (14%), 0 notices emailed (0%), 0 notices printed locally (0%), 2 applicants with no notice delivered (5%), and 41 RBPN notices delivered/scheduled (95%).
- Red Flag Program Monitor:** Shows 46 total applicants with red flags, 9 red flag clear & cautions (24%), 29 red flag alerts (76%), 22 alerts unresolved, and 2 alerts resolved.
- Consumer Alerts:** Shows 1 fraud victim and security alert and 0 active duty alerts.
- ID Verifications:** Shows 0 complete (0%) and 42 incomplete (100%) verifications.
- Out of Wallet Authentication Program Monitor:** Shows 42/29 total applicants, 42 total applicants with OOW presented (100%), 3 applicants passed (7%), 0 applicants failed (0%), 3 authentication abandoned (7%), and 36 questions unavailable (86%).
- OFAC Compliance:** Shows 39 total applicants with OFAC, 0 OFAC alerts (0%), 0 OFAC unresolved, and 0 OFAC resolved.



Compliance for Credit Reports

What must dealers have in place today:

- Red Flag, which includes OFAC on every applicant, and remediate all alerts.
- Properly provide Adverse Action and Risk Based Pricing notices to consumers.
- Must abide by the regulations, and be able to **PROVE** they abide through monthly audits.

700Credit provides our dealers a comprehensive platform that keeps your business in compliance with every transaction. **Our Compliance Dashboard includes:**

- Red Flag
- Risk Based Pricing Notices
- Adverse Action Notices
- OFAC
- Privacy Notices
- Out of Wallet Questions
- Audit Reports

Red Flag Regulation

Our Red Flag ID solution is customizable for your dealership's specific needs and provides a total solution to satisfy all Red Flag requirements. This is an automated solution that shows results directly within the credit report. Available with every potential Red Flag alert, 700Credit provides a list of multiple choice "out of wallet" questions that an identity thief would have a hard time answering, allowing you to validate identity without the consumer leaving the dealership.

What must dealers have in place today:

- Red Flag which includes OFAC on every Applicant, and remediate all alerts
- Properly provide Adverse Action and Risk Based Pricing notices to consumers
- Must abide by the regulations, and be able to PROVE they abide through monthly audits.
- Dealers are required by law to have a WRITTEN Identity Theft Protection POLICY (ITPP) (*700Credit has a template available for you*)
 - This policy must have a training component, a monitoring component, a reporting component and an audit component
- Dealers must have a Compliance Officer identified for your store

Red Flag: Key Components

- OFAC Database Search
- Address Verification against a Public Record Database
- Fraud Database Check
 - Database contains known fraudulent addresses (*Prisons, mail drops, fraudulent activity in the past, etc.*)
 - Master Death File
 - Social Security Number Validation
- ID Verification Component
- Military Lending Act
- Synthetic ID Fraud

Identity Verification Name: TEST TEST **Status: Out of Wallet Required**

Red Flag Score: 99

Score Risk Level: Medium Risk **Out of Wallet Questions**

Section	Result	Alert	Next Steps
> OFAC	✔ Clear		
> ID Match	❗ Alert	Subject not found Last Name: Not Found Address: Not Found SSN: Not Found	Out of Wallet Questions
> Red Flag Alerts	❗ Alert	Zip Code vs City: ZIP Code not issued Zip Code vs State: ZIP Code not issued Issuance Year Status: Not Issued Yet Phone Code vs State: Not available Phone Code vs Zip Code: Not available ZIP code has not been issue SSN likely not issued prior to June 2011	Out of Wallet Questions
> Synthetic ID	-	-	-
> MLA Search	✔ Clear		
> ID Verification	❌ Incomplete	Verification of ID Required	Verify ID

[View Detail Report](#)

Out of Wallet (OOW) Questions

Out of Wallet (OOW) questions are designed to speed the verification process and keep your customers in your store. When a Red Flag alert occurs, your dealership must validate the person’s identity. If you ask an applicant for additional forms of identity and address verification and they have to leave the store, you risk them not coming back.

- **Available:** OOW questions are available instantly and available for every applicant processed through our 700Dealer platform or through our affiliate partner’s platform.
- **Added Security:** Multiple choice questions that would be hard for an identity thief to answer.
- **Instant Verification:** If the customer answers the majority of the questions correctly, their identity is verified and the alert is automatically resolved, allowing you to proceed with the transaction.

Out of Wallet Questions

Number of Questions: 1

1. According to our records, you previously lived in (PAST RESIDENCE). Please choose the city from the following list where the record is located.

PLYMOUTH
 ROCKLAND
 WINDSOR
 WINDSOR/ONTARIO
 NONE OF THE ABOVE/DOES NOT APPLY

2. Which one of the following could describe what you have? (There is one correct and correct one). Please select NONE OF THE ABOVE.

KEYS
 BENT BUMP
 CASHY PUSHER
 DON'TT TRAVEL, WAIT
 NONE OF THE ABOVE/DOES NOT APPLY

3. The Zip Code corresponds to a telephone line in an area of 10000. Please select the correct area code to which you recently changed your phone number. Enter only the regular monthly payment which you have previously received. All other options could be correct and a customer is entitled to proceed if you have not made a payment on the line past, please select "NONE OF THE ABOVE/DOES NOT APPLY".

870 - 890
 890 - 910
 910 - 930
 930 - 950
 NONE OF THE ABOVE/DOES NOT APPLY

4. How many children do you have in the state of the above listed?

1
 2
 3
 4
 5
 NONE OF THE ABOVE/DOES NOT APPLY

5. Please select the county for the address you entered.

BEREA
 HARRISBURG
 HENRIETTA
 HUNTSVILLE
 NONE OF THE ABOVE/DOES NOT APPLY

[Submit](#) [Cancel](#)

Risk-Based Pricing Notices

The Risk-Based Pricing Regulation affects dealerships whether or not they pull a credit report on their customers. The regulation is intended to improve the accuracy of credit information by alerting those consumers who may have negative information existing on their credit file.

Consumers are provided their score, how their score ranks nationally and some educational information on how to obtain a copy of their report and what to do if they find inaccurate information.



- Compliance is automated for this regulation
- Generated instantly with every credit report pulled
- Dealers can print or email from within the view credit report window
- Any consumer that the notice was not printed or emailed to, will be mailed their notice by the 700Credit mailhouse. Ensures people who never make it to the Finance office will receive a copy.
- Included in the Compliance Dashboard report to monitor activity
- RBP Audit report available that shows every consumer who's credit file was access and how and when each consumer received their notice.

RBP: Recommended Best Practices

- Consider a process where the RBP is presented to the consumer during signing ceremony and have the consumer sign a copy and place in Deal Jacket.
- Add to your monthly audit check list that you utilize when auditing deal jackets.
- Consider delegating personnel to review notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the RBP, minimizing costs from RBP's being mailed to the customer.
- The RBP audit report can be run to show every customer a credit report was run on and how their RBP was delivered.

Adverse Action Notices

Dealerships are considered creditors and are responsible for providing Adverse Action notices to customers that were not offered financing or consumers who were offered alternative financing but denied the offer. 700Credit has a solution that automatically keeps your dealership in compliance with Adverse Action obligations.

- Generated instantly with every report
- Stored on 700Dealer.com system
- Included in Compliance Dashboard report
- Print or email to the consumer
- Mailhouse supported



Adverse Action: Recommended Best Practices

- Review 700Credit’s automation methods for minimizing manual efforts
 - Scorecard cutoffs, so top credit tier consumers never receive a notice
 - Automate the mailing of the notices for those consumers not mailed or emailed notices
- Add to your monthly audit check list that you utilize when auditing Dead deal jackets.
- Consider delegating personnel to review consumers who did not purchase a car for notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the Adverse Action, minimizing costs from Adverse Action Notice’s being mailed to the customer.
- The Adverse Action audit report can be run to show every customer a credit report was run on and how their Adverse Action was delivered.



OFAC Search

OFAC is a department within the U.S. Treasury, the Office of Foreign Assets Control (OFAC), and is responsible for administering and enforcing economic sanctions against suspected terrorists, drug dealers and money launderers.

Specifically, OFAC is a database which identifies Specially Designated Nationals (SDN) – those individuals or businesses linked with illegal activities – with whom an entity, including dealerships, are prohibited from doing business. This includes cash deals.

700Credit’s quick and easy OFAC solution screens your customers against the OFAC database with every transaction.

If a match occurs, 700Credit will assist your dealership employees with the necessary steps to remain compliant with the federal government’s regulations.

A “next steps” link will appear with instructions on how to resolve the issue, as shown to the right.

The screenshot shows the 700Credit OFAC report interface. At the top, it displays the name 'DAVID W CAMPBELL' and a 'Red Flag Score: 46' with a 'High Risk' level. A 'Next Steps' link is highlighted in a red box. Below this is a table with columns for Section, Result, and Alert. The table shows results for OFAC, ID Match, Red Flag Alerts, Synthetic ID, MLA Search, and ID Verification. A 'Next Steps' link is also present in the bottom right corner of the table.

Section	Result	Alert
OFAC	Alert	Match to full name only
ID Match	Clear	
Red Flag Alerts	Clear	
Synthetic ID	Clear	
MLA Search		
ID Verification	Incomplete	Verification of ID Required

OFAC Instructions

By clicking the highlighted link in the OFAC report (highlighted below), returns the user to the following U.S. Department of the Treasury page. **Question #5** on this page is the attached US Treasury Department OFAC Instructions document which provides more details than our 700Credit document.

The screenshot shows an OFAC Report for 'NICHOLE CHAO' with a 'Hit' result. A red arrow points from the 'Hit' result to a link in the 'Information' section: http://www.ustreas.gov/resource-center/faqs/Sanctions/Pages/faq_compliance.aspx#match. This link is highlighted with a red box. To the right, a screenshot of the US Treasury OFAC website is shown, with a red arrow pointing from the highlighted link to the 'Frequently Asked Questions' section.

Search Result	Search Criteria	# of Hits	Trans Id
HIT	NICHOLE CHAO	1	CJ66qFi1WhTAK2

OFAC Cleared

After an OFAC hit has been cleared, the system will capture the user who cleared the OFAC, as well as the date and time.

The override reasons will also be captured.

The screenshot displays the 700Credit Identity Verification interface. At the top, it shows the user's name as LEON SANCHEZ, a Red Flag Score of 41 (High Risk), and a Synthetic ID Level of Low Risk. A table below lists various verification sections: OFAC, ID Match, Red Flag Alerts, Synthetic ID, MLA Search, and ID Verification. The OFAC section is marked as 'Clear' with a green checkmark. A red arrow points to the 'Clear' button in the OFAC Search section of the detailed report below. The detailed report shows a match score of 12.50 and lists several potential matches from Colombia. At the bottom, it states 'OFAC alert was cleared' and 'Verified User Name: FinanceExpress Interface' with a date and time of 4/18/2023 1:53:57 PM.

OFAC Search: Recommended Best Practices

- OFAC Should be pulled on every person you sell a car to. It is included in 700Credit’s Identity Verification product.
- You need to ensure you are running OFAC on cash deals
- If an OFAC hit occurs, click on the details link and evaluate the result details
- Look for DOB and compare to the DOB of your applicant. Look at the names listed and see if a match. If it is not your applicant, select the override OFAC button and record your reasons for overriding
- If it looks like it is your applicant follow the link to the government web site to report your hit.
- Ensure your finance office is reviewing the results of the ID Verification product which contains the OFAC search
- Consider placing a copy of the ID Verification Summary in the deal jacket to ensure finance office is reviewing and remediating results and add to your monthly audit check list that you utilize when auditing deal jackets.
- Utilize the dashboard to monitor for OFAC hits so that you can proactively investigate hits before end of month audit.
- The OFAC audit report can be run to ensure all OFACS were resolved

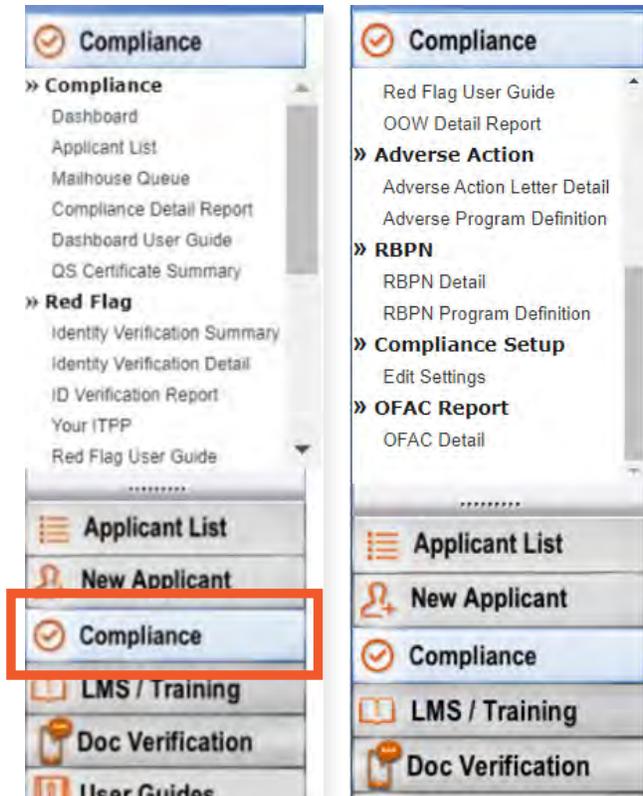
Viewing Audit Reports

To access your audit reports, first log into your 700Dealer.com platform.

Locate the “**Compliance**” menu item in the left-side navigation panel.

From the ‘**Compliance**’ menu bar, dealers have access and can view the following:

1. Out of Wallet Detail Report
2. Adverse Action Letter Detail
3. RPNB Detail
4. Compliance Setup
5. OFAC Detail



Click on the report you would like to view.

RED FLAG REPORT:

Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Resolution Method	Description	SSN
276									
<input checked="" type="checkbox"/> Red Flag Alerts		141	51%	11					
Mad				Alert	9/1/2023 1:00:46 PM				XXX-XX
Alex				Alert	9/1/2023 1:03:34 PM				XXX-XX
Tenc				Clear	9/1/2023 4:25:53 PM		OOW		XXX-XX
Mig.				Alert	9/1/2023 6:01:39 PM				XXX-XX
Robi				Alert	9/1/2023 8:14:25 PM				XXX-XX

Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Resolution Method	Description	SSN
276									
<input checked="" type="checkbox"/> Red Flag Alerts		141	51%	11					
<input checked="" type="checkbox"/> OFAC Alerts		2	1%	0					



IDENTITY VERIFICATION REPORT:

Date	Time	Dealer Name	Applicant Name	User Name	Status
09/01/2023	11:54:04		JAJ		Incomplete
09/01/2023	12:56:28		Ma		Incomplete
09/01/2023	13:00:46		Ma		Incomplete
09/01/2023	13:03:34		Ale		Incomplete
09/01/2023	14:13:11		Bru		Verified

OUT OF WALLET REPORT:

Dealer Name	No of Applicants	Counts	Percentage	Created date	User Name
	14				
<input checked="" type="checkbox"/> Applicants Passed		12	86%		
<input checked="" type="checkbox"/> Authentication Abandoned		2	14%		
<input checked="" type="checkbox"/> Applicants with Five Questions Presented		12	86%		

RISK-BASED PRICING NOTICE REPORT:

Dealer Name	App Date	Name	No of Applicants	No of notices Delivered	Print Local	Mail House	EMAIL	Queued Date	Credit Score
Totals			286	286	167	0	0	119	
	09/01/2023	Ale			09/01/2023				EFX(866)TU(838)XPN(649)
	09/01/2023	Ale			09/01/2023				EFX(864)TU(XPN)
	09/01/2023	Bre			09/01/2023				EFX(842)TU(864)XPN(837)
	09/01/2023	Chu					09/17/2023		EFX(481)
	09/01/2023	Cig					09/17/2023		EFX(540)TU(442)XPN(302)

ADVERSE ACTION REPORT:

Dealer Name	App Date	Name	No of Applicants	No of Letters Delivered	Print Local	Mail House	Queued Date	Credit Score
Totals			286	286	0	0	286	
	09/01/2023	Ale					09/17/2023	EFX(669)TU(638)XPN(649)
	09/01/2023	Anr					09/17/2023	EFX(864)TU(XPN)
	09/01/2023	Bre					09/17/2023	EFX(842)TU(864)XPN(837)
	09/01/2023	Chu					09/17/2023	EFX(481)



OFAC REPORT:

Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Verified User
	298						
<input type="checkbox"/> OFAC Alerts		2	1%	0			
<input type="checkbox"/> OFAC Clear		296	99%	0			

You should have been sent your [700Dealer.com](https://www.700Dealer.com) login credentials in one of our welcome emails to you. If you cannot locate your credentials or have any other questions about the integration, please reach out to our 24/7 support team at: (866) 273-3848 (*Option 4*) or support@700Credit.com.